

MISSOURI—(Northwest District), Edward G. McLean (18699), Buschow Lumber Co., Kansas City, Mo.  
 MONTANA—(Eastern District), H. M. Yaw (23724), Sturm & Yaw, Great Falls, Mont.  
 MONTANA—(Butte District), A. R. Graham (24659), 625 W. Aluminum St., Butte, Mont.  
 NEBRASKA—Morton F. Engleman (28256), M. F. Engleman & Co., Omaha, Nebr.  
 NEVADA—C. C. Bridgman (12128), Agent, Verdi Lbr. Co., Reno, Nevada.  
 NEW YORK—(New York City District), E. B. Anderson (28506), 423 81st St., Brooklyn, N. Y.  
 NORTH DAKOTA—Harry T. Alop (4238), Interior Lbr. Co., Fargo, N. Dak.  
 OHIO—(Cincinnati District), Harry A. Hollowell (4661), Hollowell & Co., Cincinnati, Ohio.  
 OHIO—(Columbus District), C. A. Dawson (8409), H. H. Giesy Co., Columbus, Ohio.  
 OHIO—(Cleveland District), A. S. Porter (27260), 412 Marshall Bldg., Cleveland, Ohio.  
 OHIO—(Akron District), J. B. Brown (31035), Brown Graves Lbr. Co., Akron, Ohio.  
 OHIO—(Springfield District), Homer Ballinger (20766), Clark County Lbr. Co., Springfield, Ohio.  
 OHIO—(Marion District), W. G. Lusch (11815), Marion Lbr. Co., Marion, Ohio.  
 OKLAHOMA—(Oklahoma City District), Wm. H. Carppell (29691), Geo. C. Vaughan & Sons, Oklahoma City, Okla.  
 ONTARIO—(Western District), Horace W. Robinson (21165), Pigeon River Lbr. Co., Ft. William, Ont.  
 OREGON—(Klamath Falls District), A. J. Voye (26448), Big Lakes Box Co., Klamath Falls, Ore.

REINSTATEMENTS

25061—Walter M. Webb, 3319 Carter St., Detroit, Mich.  
 6108—Charles C. Covell, 208 W. Hillsdale St., Detroit, Mich.  
 13441—R. D. McKinney, Vesuvius Lbr. Co., Montgomery, Ala.  
 26108—Sydney H. Smith, Mgr., King City Yard, Lynn Lbr. Co., Salinas, Calif.

Saginaw, Michigan Concatenation August 10.  
 19101—Edward P. Holmes, Owner, E. P. Holmes Lbr. Co., G. Hart, Miss.  
 18970—Heinhard Klein, ch., Treas., Flint Lumber Co., Flint, Mich.  
 27563—James E. Dewey, Secy., Bigdon Co., Bay City, Mich.

Rochester, N. Y., Concatenation August 12.  
 23815—Charles Johnson, Mgr., Moberly Robinson Co., Cincinnati, Ohio, 40 Solor St.  
 23746—Charles C. Morse, Vice Pres., Morse Brothers Lbr. Co., 310 Main St., West Rochester, N. Y.

7339—Albert A. Allen, Pro rictor, Mt. Morris Lbr. Co., Mt. Morris, N. Y.  
 11479—John Jacob Soble, Pres. & Gen. Mgr., John J. Soble Lbr. Co., Inc., Rochester, N. Y.

State of Washington.

6101—Thomas Charles Fields, Mgr., Lbr. Dept., Jamison Lumber & Shingle Co., Everett, Wash.  
 27001—Carl W. Steneck, Sales Mgr., I. H. Ines & Co., Seattle, Wash.

19109—Edward J. Boyce, Purch. Dept., Coast Lumber Co., Seattle, Wash.  
 27820—Jas. P. Jennings, Secy., Ocean Lumber Co., Seattle, Wash.

27226—H. A. Manning, Sales Mgr., H. O. Seiffert Co., Everett, Wash.  
 9929—Patrick H. Howell, Gen. Mgr., Jamison Lumber & Shingle Co., Everett, Wash.

9158—Leslie L. Dowd, Pres., Defiance Lumber Co., Tacoma, Wash.  
 18621—Lee L. Dowd, Secy-Treas., Defiance Lumber Co., Tacoma, Wash.

26000—William P. Woolley, Bookkeeper, Puget Sound Lumber Co., Tacoma, Wash.  
 14101—Edward N. Lindberg, Salesman, John Dower Lumber Co., Tacoma, Wash.

23997—Earl M. Rogers, Asst. Gen. Mgr., St. Paul & Tacoma Lbr. Co., Tacoma, Wash.  
 22001—George C. Cook, Vice Pres., Tidewater Crossarm & Condit Co., Tacoma, Wash.

8217—Thomas J. Handforth, Partner, Lindstrom Handforth Co., Tacoma, Wash.  
 12706—William W. Wood, Owner, Wood & Iverson, Hobart, Wash.

17732—Fred B. Roberts, Buyer and Salesman, Newbegin Lumber Co., Tacoma, Wash.  
 23183—Albert K. Martin, Vice Pres., Pacific Nat. Lbr. Co., Tacoma, Wash.

23213—Lou C. Aston, Aston & Todd, Tacoma, Wash.  
 15182—John Snyder, Pres., Clear Fir Lumber Co., Tacoma, Wash.

18411—William C. Deering, Gen. Mgr., John Dower Lumber Co., Tacoma, Wash.  
 21318—William C. Wheeler, Jr., Secy, The Wheeler Osgood Co., Tacoma, Wash.

12702—Henry W. Stuckell, Wallace Lumber Mfg. Co., Everett, Wash.  
 1085—Jeremiah Gibson, Start-up, Vice Pres., Sales Mgr., Fir Tree Lumber Co., Tacoma, Wash.

6027—William F. Downes, Sales Mgr., White Star Lumber Co., Elma, Wash.  
 18610—J. S. Dickson, Vice Pres., Mgr., Pacific States Lumber Co., Tacoma, Wash.

12601—Francis B. Hubbard, Centralia, Wash. (retired).  
 9281—Thomas Bordenaux, Pres., Logging Co., Seattle, Wash.

6778—Edward G. English, Pres., English Lumber Co., Bonk Vernon, Wash.  
 9514—W. Bonk Vernon, Gen'l Mgr., Weyerhaeuser Lbr. Co., Everett, Wash.

18628—James T. Gregory, Pres., Tide Water Mill Co., Tacoma, Wash.  
 1906—Frank B. Cole, Vice Pres., Frank B. Cole, Tacoma, Wash.

8558—Albert W. Middleton, Pres., Anderson-Middleton Lbr. Co., Aberdeen, Wash.  
 9779—William B. Mack, Gen. Sales Agent, Nat'l Lbr. Mfg. Co., Aberdeen, Wash.

13311—Thos. W. Tubb, Sales Mgr., Pacific Lbr. Agency, Aberdeen, Wash.  
 22009—Albert H. Kuhn, Mgr., Robert Gray Shingle Co., Hoquiam, Wash.

23192—Thos. P. White, Pres., T. P. White Lbr. Co., Aberdeen, Wash.  
 27903—Eugene Shannon, Mgr., Shannon Lbr. Shingle Co., Aberdeen, Wash.

22570—Edward Ashley Wright, Manager, Pacific Mutual Door Co., Tacoma, Wash.  
 27010—William Henry Squier, Buyer, Fullerton Lumber Co., Tacoma, Wash.

27908—Samuel Wilson, Secy-Treas., Pacific National Lumber Co., Tacoma, Wash.  
 14098—John J. Herlihy, Mgr., Washington Wood Products, Tacoma, Wash.

878—Charles C. Bronson, C. C. Bronson Lumber Co., Seattle, Wash.  
 17055—Algeron C. Dixon, Mgr., The Booth-Kelly Lumber Co., Eugene, Ore.  
 20403—Lee Preston Hill, Sec'y, Carlson-Hill Lumber Co., Tacoma, Wash.  
 20354—Hugo Winkenwerder, Dean of Forestry, U. of Washington, College of Forestry, Seattle, Wash.  
 3350—Samuel P. Johns, Jr., District Sales Mgr., Weyerhaeuser Sales Co., Senechalme Falls, Wash.  
 18533—Gordon H. MacDonald, District Rep., Weyerhaeuser Sales Co., Spokane, Wash.  
 6139—Edwin R. Hogg, Sec'y-Gen'l Mgr., The Atlas Lumber Co., Seattle, Wash.  
 2017—Edward T. Vert, Pres. and Mgr., Bugout Lumber Co., Seattle, Wash.  
 24300—Charles D. Pratt, Sec'y, Robinson Mfg. Co., Everett, Wash.  
 14103—Byron H. Lewis, Gen. Mgr., Clear Lake Lumber Co., Clear Lake, Wash.  
 18615—John Charles Buchanan, Pres., North End Lumber Co., Tacoma, Wash.  
 728—James C. Walzer, Hrp., Lumbermen's Pub. Co., Minneapolis, Minn.

HOO-HOO HOMES

Akron, Ohio.....Portage Hotel  
 Alexandria, La.....Bentley Hotel  
 Atlanta, Ga.....Ansley Hotel  
 Bend, Ore.....Pine Butte Inn  
 Birmingham, Ala.....Tutwiler Hotel  
 Boise, Idaho.....Owyhee Hotel  
 Boulder, Colo.....Boulder Hotel  
 Butte, Mont.....Thornton Hotel  
 Cairo, Ill.....Holiday Hotel

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us at once information regarding any position vacant on the road, in the office, about the mill or the yard, that we can pass on to some qualified

Brother Hoo-Hoo

who is seeking an opportunity for employment. By so doing you are helping us to help you

fulfil your obligation

Canon City, Colo.....Stratmore Hotel  
 Centralia, Wash.....Centralia Hotel  
 Chicago, Ill.....La Salle Hotel  
 Cincinnati, Ohio.....Gibson Hotel  
 Colorado Springs, Colo.....Alamo Hotel  
 Columbia, S. C.....Jefferson Hotel  
 Columbus, Ohio.....Deahler Hotel  
 Corinth, Miss.....Waldron Hotel  
 Denver, Colo.....Brown Palace  
 Detroit, Mich.....Statler Hotel  
 Fort Collins, Colo.....Northern Hotel  
 Fort Morgan, Colo.....Curry Hotel  
 Fresno, Calif.....Fresno Hotel  
 Glenwood Springs, Colo.....Denver Hotel  
 Grand Rapids, Mich.....Pantland Hotel  
 Grand Junction, Colo.....La Court Hotel  
 Greeley, Colo.....Camfield Hotel  
 Elkins, W. Va.....Alpin Hotel  
 Jacksonville, Fla.....Mason Hotel  
 Kansas City, Mo.....Muehlebach Hotel  
 Lake Charles, La.....Majestic Hotel  
 Longmont, Colo.....Imperial Hotel  
 Loveland, Colo.....Lincoln Hotel  
 Los Angeles, Calif.....Hayward Hotel  
 Macon, Ga.....Dempsey Hotel  
 Memphis, Tenn.....Chisca Hotel  
 Milwaukee, Wis.....Wisconsin Hotel  
 Mobile, Ala.....Battle Hotel  
 Montgomery, Ala.....The Exchange Hotel  
 New Orleans, La.....Gruenwald Hotel  
 New York, N. Y.....McAlpin Hotel  
 Portland, Ore.....Portland Hotel  
 Pueblo, Colo.....Vail Hotel  
 Phoenix, Ariz.....Adams Hotel  
 St. Louis, Mo.....Statler Hotel  
 Salt Lake City, Utah.....Utah Hotel  
 San Diego, Calif.....San Diego Hotel  
 San Francisco, Calif.....Ramona Hotel  
 Seattle, Wash.....Washington Hotel  
 Springfield, Ohio.....Dancroft Hotel  
 Sterling, Colo.....Cole Hotel  
 Tampa, Fla.....Hillsboro Hotel  
 Toledo, Ohio.....Secor Hotel  
 Trinidad, Colo.....Columbia Hotel  
 Tuscaloosa, Ala.....McLester Hotel

This Edition Contains Report 31st Annual Meeting

FRIENDSHIP CONFIDENCE EDUCATION



HEALTH HAPPINESS LONG LIFE

THE BULLETIN

Concatenated Order of Hoo-Hoo

Vol. XXXIII ST. LOUIS, MO., OCTOBER, 1922 No. 254

Snark Dickason's Greeting to All Hoo-Hoo

I am deeply sensible of the honor conferred upon me by my election to this high office, but I am also mindful of the responsibility your confidence imposes, and I shall endeavor that no act or omission of mine may forfeit it. I shall labor to carry on the work inaugurated and so ably advanced by my predecessors. Snark Griggs aptly expressed our mission in his address at the annual meeting in Detroit— "We are developing the thought through Hoo-Hoo that this organization can accomplish much in securing better relations between men of the lumber trade through fraternal acquaintance and confidence than through selfish control of any one branch."



W. S. Dickason (2300) Dickason & Goodman Lumber Company, Kansas City, Mo.

Our purpose shall be to create confidence and promote harmonious relationships among all members of every branch of our industry that we may render a better and greater service to the consumer and the public.

To make Hoo-Hoo, through the organization of Clubs in every lumber center, the open forum for discussion and solution of problems of mutual interest, and to adjudicated differences with fairness and amity that the greatest good be done the greatest number.

To encourage home ownership and promote and aid wherever possible those institutions that enable the worthy and ambitious to realize their ideals.

To encourage conservation of our forests by advocating the use of every part of the tree. To cooperate with National and Regional and State Associations of lumbermen, to encourage membership and to assist them wherever we can be of service.

Our slogan:



The principles of our Code of Ethics are lofty and practical, a safe guide for daily action and the basis of all transactions.

Their observance will be a credit to our members and our Order, and enable us to render to society our full measure of service. Wishing you Health, Happiness and Long Life, I am, sincerely and fraternally yours,

W. S. DICKASON, (2300) Snark of the Universes.

Write or Wire  
 Secretary-Treasurer  
 Isherwood  
 or  
 Statler Hotel, Detroit  
 for  
 Room Reservations

OREGON—(Western District), J. B. Olson (30662), c-o The Timberman, Portland, Ore.  
 OREGON—(Hend District), F. R. Prince (28604), Shelvin-Hixon Lbr. Co., Bend, Ore.  
 PANAMA—William T. McCormick (29329), Manager, Robert Wilcox, Ancon, Canal Zone, Panama.  
 PHILIPPINE I.—W. G. Scrim (26082), Kolambagan Lbr. Co., Manila, P. I.  
 SASKATCHEWAN—(Northern District), George Sillars (21890), Twelfth St., Saskatoon, Sask., Canada.  
 SASKATCHEWAN—(Southern District), W. W. Wilson (28520), The Bulley Lbr. Co., Regina, Sask., Canada.  
 SOUTH CAROLINA—(Columbia District), C. C. Campbell (30973), Colleton Cypress Lbr. Co., Columbia, S. C.  
 SOUTH CAROLINA—(Greenville District), C. D. Spiegel (30988), Greenville Lbr. Co., Greenville, S. C.  
 TENNESSEE—(Eastern District), W. H. Murray (23886), W. H. Murray & Co., Johnson City, Tenn.  
 TENNESSEE—(Knoxville District), Malcolm Miller (27668), Walter McCabe, Knoxville, Tenn.  
 TENNESSEE—(Memphis District), Walter L. Evans (20951), c-o Bradley Lumber Co., Memphis, Tenn.  
 TEXAS—(Western District), Robt. W. Whitlock (21301), El Paso Lbr. Co., El Paso, Texas.  
 TEXAS—(Northern District), Wm. E. Black (12627), P. O. Box 43, Dallas, Texas.  
 TEXAS—(Southeastern District), A. Milch (22975), Kyle Bldg., Beaumont, Texas.  
 UTAH—(State of Utah) P. A. Shaver (20350) Sugar House Lbr. Co., Salt Lake City, Utah.  
 WASHINGTON—(Seattle District), Donald H. Clark (30515), 440 Henry Bldg., Seattle, Wash.  
 WEST VIRGINIA—W. D. Kaufman (14438), 1648 Broad St., Philadelphia, Pa.  
 WEST VIRGINIA—(Northern District), C. E. Gay (23158), Clarksburg, W. Va.  
 WISCONSIN—E. A. Ehlert (30460), 668 Forty-eighth St., Milwaukee, Wis.  
 WYOMING—(No. Colo. and Wyo.), W. R. Grier (2778), W. R. Grier Lbr. Co., Cheyenne, Wyo.

## WHERE THE CAT TAILS GROW.

By Harry J. Miller, Ex-Snark, No. 3466.

Delivered at Seattle Concatenation, September 9, 1922.  
For many years I've wandered our good old country o'er,  
From the turbulent Atlantic to Pacific's restful shore,  
From fertile plains surrounding fair auroral Winnipeg  
To where the winsome Creole lolls on lissom limber leg.  
I've met full many comrades, clasped many a sturdy hand  
And have found my fellow-mortals are a kindly, helpful band.  
Yet the lads who strike my fancy, set my worn, old heart aglow  
Through the fair Elysian meadows where the cat tails grow.

Not many saints among them as "elect" they're rarely "called"  
From Adonisian Osgood to Lew Fifer, grandly bald,  
From Will Lockwood who resembles a full holy-order Dean  
To Jim Austin whose weird writings fit a melodrama screen.  
Yet their thought is ever golden and their hearts are ever true.  
They pledge a loyal friendship and they ask the same of you.  
So from Fortune's cornucopia may fairest blessings flow  
On the lads down in the meadows where the cat tails grow.

## ST. LOUIS HOO-HOO HONOR SNARK.

St. Louis, Mo., September 27.—The St. Louis members of Hoo-Hoo today gave a luncheon at which the guest of honor was W. S. Dickason, of Kansas City, Snark of the Universe. Mr. Dickason came to St. Louis to confer with Henry R. Isherwood, Secretary-Treasurer of the Order, and Julius Seidel and Laurent M. Tully, Past Snarks. Mr. Seidel presided at the luncheon.

One of the results of Mr. Dickason's visit was a move to organize a Hoo-Hoo club in St. Louis, a committee, composed of J. H. Allen, chairman, Mr. Seidel, Mr. Tully and E. E. Eversull, being appointed to look after the matter.

Following a short talk on the great service Hoo-Hoo is rendering the lumber industry, Snark Dickason thanked the St. Louis members for their loyalty to the Order and particularly for the support given Past Snarks Seidel and Tully, whose work for the Order he lauded.

Mr. Seidel told of his recent trip to California and of the fight of the lumber interests there in the campaign against the wooden shingle. He said that if the lumber interests there won in the referendum in November to wipe out this law, the victory belonged to Hoo-Hoo, as it was the only order combining all interests in the lumber industry through which the fight could be made. —[American Lumberman.

## "DOUG" No. 12104 "BETWEEN TRAINS" AT OUR 31st ANNUAL

Detroit, Mich.—We who attended the thirty-first Hoo-Hoo Annual in Detroit this week are glad we did—for Hoo-Hoo again walks the earth. We had to jump here from Des Moines and were a little late in arriving, but after being fed and watered by George Wilson Without The Hyphen Jones, we wended our way to the Michigan Club, where the concatenation was to be held, strolled up to the top floor.

"What's this?" says we. For, as we approached the spot the air was full of the buzz, the noise, the laughter, of happy men. The smoke of cigars curled out, a piano was hitting on all six cylinders, there was a sound of revelry by night.

And within it was just the same. Once inside we were suddenly transported back twenty years. It was the Hoo-Hoo of twenty years ago, with little left out, with much added, the air full of fun and fellowship, cordial greetings, warm handshakes.

And that ain't all. As if to emphasize the fact that Hoo-Hoo has been reborn, there were many of the familiar Hoo-Hoo of the past, some of them just back in the fold, some of them who had never left it—it, as was well said, was a sight for sore eyes.

There was J. F. Judd, No. 94, up from St. Louis, and L. D. May, of Jacksonville, Fla., O. H. Bachtel, of Canton, Ohio, Pat Cook, from St. Louis, Mo., and lots more lots younger but not a bit more chipper.

There was Col. Griggs, of Tacoma, Wash., the Snark of the Universe, steering the concat with a skill that Joe Cannon could well have envied, and Larry Tully, of St. Louis, Mo., doing the junioring in a way that brought back memories of Max Sondheimer, Joe Bernardin and other great Juniors of the past.

Yes, it was a great night, to be followed by a great day, when the members met at the Board of Commerce and engaged in wordy and vehement debate—a good sign, too, for it brought back other memories of famous argumentative Annuals of the past.

But there wasn't any argument about Snark. It went to "Dick" Dickason of Kansas City—W. S. Dickason, if you prefer to put it that way—with a shout. You know who Dick is—president of the Southwestern Lumbermen's Association, vice president of the National Retail Lumber Dealers' Association, vice president of the American Lumber Congress, and now Snark. Mark Ellledge, of Corinth, Miss., was, of course, re-elected to the Supreme Nine. Mark and Julius Seidel were the fellows who worked the pulmotor a few years back when a pulmotor was needed.

Who else? Well, R. S. Whiting, from Seattle, Wash., of course, the world's greatest Jabberwock, Adolph Pfund, of Chicago, the white hope of the retailers, Milton Klein, from Atlanta, Ga., LeMaster, from Fresno, Calif., Bill Hadley, Past Snark, from Chatham, Ont., putting his boy through, Findley

Torrence, from Xenia, Ohio—but why weren't you there yourself? And a lot of the fellows brought their wives, and the LeMasters even brought the baby.

Yes, Hoo-Hoo again walks the earth. We won't say who brought it back, but there is no doubt it is here. We are afraid we might skip somebody if we started to orate about Henry Isherwood's eye for organization, Parson Simpkin's tongue for talk, and others like them. We know it was a delight to see Col. Griggs in action. We feel sure he had something to do with it.

The cry goes up from the A. to the P., from H. B. to the G. of M., "Get out the old black cat button and dust it off and put it on!" not neglecting, of course, to square yourself with the Supreme Scrivenoter in the operation. Dan Saunders, of Kansas City, Mo., No. 12, has done it. So has Frank Cole on the Coast, and Jeff Webb here in Michigan.

For the lumbermen, be it known, had wandered off after false gods. They were the only people in the world entitled to wear the black cat, and yet they went around with emblems in their buttonholes that the butcher, the baker, and the candlestick maker could wear.

The time was, when you sat down in the smoking compartment, the stranger across from you looked at your button, took his pipe out of his mouth, and said,

"How's things in the lumber trade?"

To the world the black cat was the badge of our business.

That time is coming back.—[American Lumberman.

## THE CAT IN LEGEND.

Medieval superstition held that Satan's favorite form of early appearance was a black cat.

The ancient Egyptians revered the cat, and Aelurus, one of their deities, was represented in the form of a human with a cat's head.

No animal is so great an enemy of constraint as the cat. The cat at the feet of the Roman goddess of liberty signified Roman freedom from constraint.

Egyptologists have established the cat as the ancient Egyptian symbol of the moon, not only because it is more active after sunset, but from the dilation and contraction of its orb, symbolical of the waxing and waning of the night goddess.

The Kilkenny cats fought so ferociously that when the fight ended only the tail of each remained.

The expression, "a cat has nine lives," owes its origin to the fact that the padded foot and toes break the cat's fall and it is said to light on its feet.

"Grins like a Cheshire cat" comes from the fact that Cheshire cheeses were made in the form of a grinning cat.

Henry III of France and Napoleon I showed morbid horror at the sight of a cat.

Cat's sleep is feigned slumber, like that of a cat watching a mouse.—[Arkansas Thomas Cat.



## THE HOO-HOO BULLETIN

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H. R. ISHERWOOD (29516), Editor  
P. A. SIMPKIN, Associate Editor  
1174 Arcade Building, St. Louis, Mo.



## HOO-HOO ENTERS THE NEW YEAR WITH INCREASED STRENGTH AND INFLUENCE.

The 31st annual of the Order held at Detroit, September 7-8-9, was, without question, one of the most enthusiastic meetings ever held in the history of Hoo-Hoo. While the attendance was not large, due to the uncertainty of railroad conditions, the representation by states was the largest in many years.

The splendid reception and the magnificent entertainment provided by the Hoo-Hoo and lumbermen of Detroit were greatly in excess of the most sanguine expectations. In fact, they were such that it was impossible to take advantage of the hospitable features offered, due to the great amount of business that was necessary for officers and members in attendance to transact during the short period of three days.

As the Order enters a new year, it does so with pride because the activities of the past year have gained recognition and increased the influence of its members and lumbermen throughout the country, through new policies and high ideals which are fostered in behalf of the great industry.

The splendid reports of the Supreme officers clearly indicated the constructive work that had been accomplished during the past year, and the benefits derived by its members and the lumber industry at large. They forcefully brought home to all in attendance the influence and the importance of the promotion of the principles of the Order, in bringing about better business relations, from which not only the industry, itself, will benefit, but society will be better served.

The Round Table session again demonstrated what can be accomplished by bringing together representatives of the various branches of the great industry and through open discussions and frankness of speech, as there was scarcely a problem brought up for discussion, but that it was proved that what the speaker would have in mind as an obstacle was nothing more than a misunderstanding. The Round Table session, because of this effective demonstration of bringing about better understandings, will be one of the features during the coming year in every district throughout the United States.

It will be the policy of the Order to put its every effort forth during the next twelve months to establish Hoo-Hoo Clubs, for which a constitution and By-Laws were adopted, and through these clubs to bring together representatives of all branches of the industry, from which will result better business relations and greater service to the public.

The Order will cooperate with the associations of the industry and will stress the importance of such cooperation, and will render every possible bit of aid to the associations collectively, and their members individually.

## A TRIBUTE TO HOO-HOO.

By Fred Larkins, No. 8105, Assistant Secretary, American Wholesale Lumber Association.

As a member of the Concatenated Order of Hoo-Hoo for more than 20 years and as a past Vicegorent Snark, I have always had an abiding faith in the Order as a permanent and effective organization of great value to the lumber industry. For this reason my membership has never been allowed to lapse though there were times when little more than memory of the devotion to the Order and faith in its future of my good friend, Jim Baird, whose memory I revere, enabled me to keep my own faith during the dark days.

As none but the worthy can withstand the ravages which time brings about, Hoo-Hoo by successfully overcoming its adversities, has fully demonstrated its worthiness. Therefore, let no man doubt its value to our industry but strive to make greater and better use of its proven ability to exert a powerful influence for good, thereby contributing liberally to the progress, prosperity and happiness of those engaged in the lumber and allied industries.

As Assistant Secretary of the American Wholesale Lumber Association and in charge of its Arbitration Department, a large part of my time during the past two years has been devoted to the handling of trade disputes wherein lumbermen frequently seek to gain an unfair advantage over each other. In this work I have had an opportunity to observe the motives and actions of hundreds of lumbermen from every section of the United States and Canada and in every branch of the industry. This unusual experience has convinced me that the all too prevalent spirit of unfairness and greed is not due primarily to inborn evil in the minds and hearts of lumbermen, for I believe them to be 99.44 per cent pure in heart. Rather it is my firm conviction that it is due to the bustle and strife of modern business which allows little time for consideration of justice towards others.

Therefore, in expressing my best wishes to one and all for an enthusiastic and soul-inspiring Annual, and my regrets that I am unable to be with you, may I suggest there is no greater or nobler or more valuable work that Hoo-Hoo can do than to continue with renewed vigor and added force to promote among lumbermen everywhere, the great principle of the Fatherhood of God and the Brotherhood of Man.

## On to Tacoma

The great feature of the late winter will be The Osirian meeting at Tacoma.

The High Priest of Osiris will undoubtedly fix at an early date the date for the new mid-year festival of Hoo-Hoo.

It is the Annual journey of a great many Hoo-Hoo to travel in late February or early March on purchasing trips to the Northwest.

To take advantage of this would be wise. If the High Priest is pleased to make an early decision as to a date it will without doubt help to decide many to make their business trips at that time.

The Annual meeting of the Western Retailers at Spokane in February affords a good excuse for setting the date close to this event. Spokane will stage a big concatenation in connection with the Western Retailers' meeting.

The northwest will find a steady push of the vital life of Hoo-Hoo through the winter. It ought to be that way, for to the Northwest America will have to turn increasingly for it is going to be Lumber's Capital.

Keep the Osirian meeting on your business tab in making plans to visit the Northwest. The live ones will all be swarming in at Tacoma.

Sometimes in lively discussions in conventions and public gatherings we fall into the error of over addressing the value of the point we tie to and attach an importance to a word or an opinion that is not justified. The old story would be apropos quite often—the one of the jury which had been out all afternoon. The judge sent for them and said, "If you don't make a finding by 6:00, I will have the sheriff send in your dinners and you will be locked up for the night." The foreman said, "All right, Judge, but if you do, send in the dinners and a bale of hay." And the judge didn't ask "why?" He knew. To make allowance for the other man's viewpoint marks the bigness of a man in all debates.

In all the activities of Hoo-Hoo, it is to be never forgotten that the limitations of the ritual are fixed on every gathering of Hoo-Hoo.



OFFICIAL RECORD OF THE THIRTY-FIRST ANNUAL MEETING, HELD AT DETROIT, MICHIGAN, SEPTEMBER 7, 8, 9, 1922

Reported by Geo. W. Burgoyne, 23420—Chicago, Ill.



First Session  
Thursday, September 8

The Thirty-first Annual Meeting of the Concatenated Order of Hoo-Hoo was opened in the Assembly Hall of the Hotel Statler, Detroit, Mich., Friday morning, September 8, with the Supreme Snark of the Universe, Maj. E. G. Griggs, of Tacoma, Wash., Hoo-Hoo No. 2234 in the chair. A fair attendance was registered at the opening session, the railway situation preventing many old-timers from coming, and the heat, almost unprecedented for September, kept others away.

Supreme Chaplain, the Rev. P. A. Simpkin, opened the meeting with this brief invocation: "Almighty God, as we come to the formal opening of this session, as once again the brothers have gathered here from far distant places at the altar of this fraternity, we ask that the spirit of Love and Fraternity may prevail in this gathering. We beseech Thee to bless this country of ours and to grant unto him, the President of the United States, Thy care and blessings and lead him and direct him in these trying days through which he is passing. Bless those in authority in this Order, and we ask Thee to bless this Order and to lead it on in every way it would go in the service and the advancement of the brotherhood of man. For His name's sake. Amen."

THE SUPREME SNARK then introduced Dr. James W. Inches, Commissioner of Police of the City of Detroit, in his introduction giving praise to the medical profession during the World War and in its every-day service to mankind, and to Dr. Inches, in particular, for his service toward developing Detroit.

Dr. Inches thanked the Worthy Snark for his kind words for doctors, and explained that he was out of the profession and doing other work. He told the delegates something of Detroit—that it is the first illustration in the United States of a city of 1,000,000 inhabitants being governed as a business organization without any party politics whatever, the city government being composed of a mayor and nine councilmen, not ward councilmen, but those elected by the municipality at large—that the Police Department is attracting the attention of New York and other municipalities because it is not run as a political department, but with the idea of efficiency foremost. He spoke of the Mayor, "a unique character in politics," who, he said, did not regard politics as a qualification for his appointees, and Commissioner Inches stated that all the appoint-

THE YOUNGEST GUEST AT 31st ANNUAL.



Maybelle Le Master

If you were one of the fortunates who attended the social functions arranged in connection with the Hoo-Hoo annual at Detroit, of course you met and could not fail to admire the vivacious little lady here shown courtesying to you with her winning smile. She was the pleasing attraction of all eyes at the banquet where she made brief social calls at many of the diners' tables.

The little miss is none other than Maybelle LeMaster, daughter of the live wire Supreme Senior Hoo-Hoo, C. D. "Ja" LeMaster, and came with her parents all the way from far off Fresno, Calif., to attend the big 31st black cat gathering.

Miss Maybelle was the youngest guest in attendance and she enjoyed every minute of her visit.

ments and promotions he had made in his department were made without questioning the individual's politics or religion.

DETROIT EXTENDS WELCOME.

Dr. Inches then voiced the welcome to Detroit on behalf of the Mayor and the City Administration, saying: "I want you to feel that you are more than welcome in Detroit." He pointed with pride to the achievements of the city, which is spoken of sometimes as "The Miracle City." He caused no little merriment as he told a story of his professed ignorance of the Hoo-Hoo—that a friend told him "That is the Ku Klux Klan of the lumber business. They have banded themselves together to

wreak vengeance upon anybody that lowers prices." He closed by inviting the delegates to come back to Detroit during the aerial races and promised them immunity from trouble in any of the department's "hotels," provided he was not called upon to violate the Volstead Act.

Henry Otis, general manager, Detroit Lumber Co., in behalf of the Local Order of Hoo-Hoo and the lumbermen of the City of the Straits, welcomed the visiting lumbermen to the city. He spoke of the rapidly changing industrial countenance of the city and its reputation as the largest automobile city in the world. He referred to the Entertainment Committee's arrangement for an automobile ride and a visit to Belle Isle, Detroit's pride, or, as Mr. Otis called it, "one of the beauty spots of America." He also invited the lumbermen to come again.

LE MASTER RESPONDS TO WELCOME.

C. D. Le Master, of California, the greatest little responder to words of welcome," as the Worthy Snark called him, then expressed the Order's deep appreciation of the welcome and genial hospitality extended by both Dr. Inches and Mr. Otis. He said: "We are like gleeful children at a circus. We like your show and we like your 'pink lemonade,'" at the same time suggesting the characteristic Hoo-Hoo greeting to Detroit.

Mr. Le Master spoke of the marvelous development of the convention city, and visualized for his hearers the astonishment of the explorer, LaSalle, should he come back now to see the place he knew as a wilderness. He also predicted as much greater development in the future, seeing Detroit of tomorrow as the New York of today.

The speaker likened the Order of Hoo-Hoo to Detroit, the building from the wilderness of industrial fraternalism to the organization of today, and the example of past achievements serving as inspiration and strength to the younger workers of the fraternity.

Looking into the future of the Order, Mr. Le Master said: "We will grasp the opportunity which is ours to mould a new business character, a character for 'better business relation,' a character for cooperation and a character for service. Let us term it a Hoo-Hoo character. We will, in this convention assembled, cut our ideal into a living force, that all lumberdom and society may be benefited thereby."

He closed with an appeal to every man in the lumber business, for duty's sake, to become a member of the Hoo-Hoo, saying the organization is trying to put itself upon a basis that will make it possible for it to render a greater service to society and that it needs every lum-

berman's help to do it. He pointed to the activities in behalf of Hoo-Hoo of Supreme Snark Griggs, one of the busiest men in the industry, as an example for others to follow.

SUPREME SNARK'S REPORT.

Supreme Snark Griggs then delivered the following, which was more of an address than a report:

"Brother Hoo-Hoo: The activities of a busy life among lumbermen in the West have prevented me from assuming the burdens of the Snark as wholeheartedly as I know I should have done. When I was prevailed upon by such enthusiastic and energetic 'cats' as L. M. Tully, George Cornwall, 'Parson' Simpkin, Henry R. Isherwood, Mr. Beebe and others, to accept these responsibilities, I clearly foresaw my inability to undertake the work, but I was influenced by their splendid enthusiasm and guaranteed co-operation. I 'fell,' and I am happy in the falling, because I have learned that nothing is accomplished except through sacrifice, and one's best friends in life are those with whom one is constantly associated in business and out of business, from one day's end to another. It becomes our daily life, and if we don't get a little enjoyment out of business as we move along, business will get us.

"We stand in this organization as the representatives of every branch of a business that is worthy of the best that is in us. From the owner of timber that has centuries of growth behind it, to the distributor of the boards that frame our dwellings, our homes, we are responsible in the transactions.

"The course of events affecting our business—namely, the proper utilization of one of this country's greatest resources, brings us into contact with every man, woman and child in our communities, and the Government, itself, has a supervisory influence and responsibility. I believe in individual development in building up our country, but collectively the lumber industry must so conduct itself that it is free from the calumny and vituperation that sometimes are visited upon the great industries of this land. The problems that affect the life of our business can be solved to much better advantage through friendly argument than through arbitrary enforcement.

"Trees grow and each one is different, while lumber can be graded and so distributed that waste is practically eliminated and the utilization of this vast resource is determined by transportation problems. Unless we solve these problems of utilization, forest fire prevention, taxation (that bane of the one-crop owner), standardization and distribution, we will have Government supervision and threatened control which are so often misunderstood and become a political football.

"We, in the Northwest, can never solve these problems, alone. We are pioneers as you in the East and South have been, but we, with our virgin stands can profit by the mistakes of the past, provided that public sentiment can be made conversant with our problems.

"I am, therefore, delighted to have this opportunity, through this great Hoo-Hoo organization, the Fraternity of Lumberdom, to join in a discussion of the problems of our business. I voice the sentiment of the West, from the timbered section of Washington and Oregon to the Redwood Forests of California, and I know I can speak for the Great South, in extending greetings to Detroit and those responsible for this getting together. "We are developing the thought

"And then, again, I cannot reiterate too often that we are all getting older and new men must come after. They appreciate the friendships in business sometimes more than social—and why should it be otherwise? Two-thirds of your busy lives you are in business.

"Hoo-Hoo has a mission to perform, and through our local clubs and activities it can be accomplished. I want to see the day when the Black Cat is welcome in any lumber organization in any clime.

"It is planned at this session to have round table discussions, and these to be constructive and by practical men.

"Probably the greatest call to the people in the West is to preserve for future generations groves of these trees standing in their ever-increasing grandeur for 500 to 1,000 years. They cannot be isolated and live.

"Their protection has come in their close stand and in lifting their high heads to get life from above. They can only stand collectively and in belts a mile wide to prevent wind and fire causing their devastation. This organization has been instrumental in establishing such groves and can do much more.

"I recently read in a lumber paper, I think, how a dilettante, cigaret-smoking tourist visited our timber and later the mills, and as he saw the great trees being cut up into mercurantable boards remarked: 'What a shame!' Meanwhile, his careless cigaret stub had been thrown in the timber and caused a fire that wiped out a section.

"I believe this organization has justified itself in 30 years, and I know its many members who supported it so strongly in the Southland will continue to rally to its support. Its benefit funds can be strengthened and its activities enlarged in every branch.

"Exclusively a lumber organization, it ought to make every man proud that the great



E. G. GRIGGS, (2234)  
St. Paul & Tacoma Lumber Company  
Tacoma, Wash.

lumber industry, of which he is a part, has a fraternal organization so keen and alive to the problems of the day that they can be discussed, met and solved without Government interference or jail sentence.

"Our country has watched the progress of the man with the axe clear across from the Atlantic to the Pacific. We are criticized if we develop too fast, as that means waste, but timber should be grown where it is suitable to grow it, and other crops of annual production grown where the development of the country demands it.

"We have no moral right to devastate the lumber resources without adequate return. In the State of Washington, it is the taxable wealth of our community, and our school and state lands comprise a wealth of standing timber unsurpassed in the world. It must be protected from fire and devastation.

"I do not claim that all these benefits



Elmer S. Anderson (28596), Supreme Scrivenor, President Southeast Lumber Export Co., Inc., New York City.

The many Hoo-Hoo and lumbermen of the Northeast who have attended the Hoo-Hoo meetings and concatenations and meetings of lumbermen in the metropolitan district will recognize the smiling countenance of Brother Anderson, who was elected at the 31st Annual to the office of Supreme Scrivenor.

Brother Anderson has served the organization in the capacity of Vicegerent Snark for the metropolitan district for the past year in a most able manner, making for himself an enviable record. This recognition is indicated in the unanimous vote that he received at the last concatenation in New York City, prior to the National meeting, as the choice of the members of the Northeast for a member of the Supreme Nine.

The lumber field has been Brother Anderson's battle ground since he entered business in 1905, just eighteen years after his birth in Jun., 1887. He was initiated into the lumber business through the firm of E. M. Allen of New York City, lumber exporters, leaving them in 1912 to establish the Export & Domestic Hardwood Co. He retired from this firm in 1918 and some months later became identified with the Central Timber Export Co., in the capacity of Vice-President. It was in 1921 that he left this firm to become president of his present company, the Southeast Lumber Export Co., Inc.

Hoo-Hoo has a most loyal and able officer in the person of Brother Anderson who is untiring in his devotion to the up-building of the ranks and prestige of the Order in the New England section.

can come from the organization, but a fraternal consideration for the right of the other fellow will do much toward developing other organizations that are needed to prevent strife and class hatred.

"We must get together with the men of our industry, and by that I mean not only through the owners, but with our employees. You can only develop the lumber business to its best when you consider that by far the largest percentage of its cost is the labor that is put into it, and that means men."

#### Activities Should Be Linked.

Speaking extemporaneously, the Supreme Snark continued: "It seems to me that we have in Hoo-Hoo a great opportunity to link together the various branches of this industry. Those of us who have been connected with the manufacture, the retailing of distribution of our lumber, must realize that the various activities that we are engaged in don't amount to much if they are not linked together. We cannot do much as manufacturers if somebody adds to the expense of the distribution that will put lumber out of the reach of the consumer. You cannot do much in the East if we tack on a price that adds to the cost of lumber. I don't know of any body of men that requires some unselfish giving more than lumbermen. I have been connected with activities in lumber on the Coast a good many years.

"I remember when I devoted a good deal of my time to the Old West Coast Lumber Association. I could not have done that if it had not been for the kind co-operation that I got from the president of our company. It took a lot of time. Several of the directors in our company opposed associated activities. The president of the company always stood for it, and I received a pat on the back every time I went into that work, and that prevented my going out of association work. There are many benefits that come to all of us in a collective way."

#### REPORT OF SECRETARY-TREASURER.

Secretary-Treasurer Henry R. Isherwood then read his report, as follows:

"In presenting my report for the year, I have endeavored to make it as brief as possible and to give you a summary of our accomplishments and activities for the past year, together with suggestions for the welfare and betterment of our Order.

"We have passed through a year of rather unsettled conditions, such as have caused men of our Order and the industry to think and give greater consideration to its organizations.

"As a result of the new policies of the Order, which were adopted at the last Annual Meeting at Fresno, making the Order an exclusive lumbermen's organization, and through the adoption of our code of ethics, we have gained not only greater recognition and co-operation on the part of our members, but those of the lumber industry at large. It is the two facts as outlined above—restriction as to eligibility and our code of ethics defining our aims—that are the outstanding features that have been the greatest aid to us in our accomplishments for the past year.

"The new policies that were adopted one year ago have necessitated not only a great deal of work on the part of our office, but expense as well.

"We then, on the first of January engaged "Parson" Simpkin, the Supreme Chaplain of our Order, to do field work, upon which I shall touch specifically later in my report.

"We have in the past year accomplished, in my estimation, more than we could really anticipate, not only in the increase

in members and reinstatements, but in financing the new policies and services of our Order.

"At the close of the Hoo-Hoo year, a summary of our membership records show:

Members paid dues to September 9, 1922.....	4,598
Members initiated from Sept. 9, 1921, to September 9, 1922.....	767
Reinstatements from Sept. 9, 1921, to September 9, 1922.....	383
Members paid dues to September 9, 1921.....	851
Number holding life membership.....	78
Number holding honorary life membership.....	185
Our gain in new members over 1921.....	56
Our increase in reinstatements over 1921.....	179

"From my own point of view, I feel gratified in the fact that we have been able to meet the conditions and to bring forth this report showing an increase in our new members and reinstatements at the end of our fiscal year.

We closed our records for the year with all bills and obligations paid, with a cash balance of \$1,068.90. The reports of two concatenations did not reach us in time to include which would have increased our balance about \$300 (see Auditor's report).



W. A. Nichols (10658), W. A. Nichols & Company, Beaumont, Texas.

One of the new members of the Supreme Nine, elected at the 31st Annual meeting at Detroit, was none other than W. A. Nichols, of Beaumont, Texas, carrying the title of Supreme Gurdon.

Brother Nichols needs no introduction in the Southland. He has a wide acquaintance throughout the states included in his jurisdiction, namely: Texas, Louisiana and Arkansas. He has long been a member of Hoo-Hoo and a diligent worker in its interest and in the past has served in a most efficient manner as Vicegerent Snark. His election to the new office is a well merited honor.

W. A. Nichols is a member of the firm of W. A. Nichols & Company, of Beaumont, wholesalers of forest products. He is also a member of the board of directors of several retail lumber yards in which he is financially interested.

#### Death Benefit.

"In accordance with the action taken at Fresno, in 1921, we have carried our own death benefit for the past year, which has proved that we have made a wise move, and I am sure that the results will be most gratifying to our members. The premiums on our members paying dues for the past year within the 65-year age limit amounted to \$4,445.26. Out of this amount we have paid thirty-one (31) claims and the expense of the certificates and stationery, amounting to \$218.75, or a total of \$3,318.75, leaving a balance in our death benefit fund of \$1,126.51, which gives us a fund to start with for the coming year.

"I will frankly admit that in the adoption of the plan for carrying the death benefit, I took a greater task upon myself than I had anticipated, as making up the form of certificate, to have it comply with the laws of the State under which we are operating, and our incorporation papers, requires considerable work and thought, both on the part of our office and our attorney, Mr. Morsey. Following the printing of the certificates came the task of mailing them to our members, which necessitated referring to each individual card record. However, the task is completed and from now on, with our records complete and our system installed, we can handle the death benefit feature with less labor and trouble than when we were carrying it with the Missouri State Life.

#### Those Who Have Passed Away.

"Time will cut into our ranks, for we are mortal. We should pause for a moment to remember our big-hearted brother, forty-six of whom have passed through the gateway of death.

"Many a throb of pain touched us during the year when obliged to advise fourteen dependents or beneficiaries that the necessary good standing had not been maintained by the payment of dues, depriving us of the privilege and great pleasure of extending the helping hand to the extent of our death benefit to the grieving, and sometimes needy, ones.

#### Compliments of the Snark of the Universe.

"To the Snark of the Universe a great indebtedness is due. Of inestimable value to the Order has been the occupation of our highest office by a man of such prominence and character as Major E. C. Griggs. A leader among the country's great manufacturers, a scholar and patriot, universally esteemed and beloved, his very presence as a leader has lent strength in this time of forward movement.

"His defense of ideals for the trade has made him noted. Added to this has been a readiness to serve. Every request and appeal from my office has been given prompt and valued consideration.

"Without envious comparison, it is just to say that in the coming years the services he has given will be affectionately and gratefully remembered by the Order.

"That high mark set in the past by the wise selection of leaders must mark our course in the future. Only the men of vision and standing, who are ready to



C. D. LeMaster (29727), Supreme Senior Hoo-Hoo, Secretary-Manager San Joaquin Mill Owners' Association, Fresno, Calif.

The reelection of Brother LeMaster to the Supreme Nine, elevating him from Supreme Arcanepor to Supreme Senior Hoo-Hoo, is an honor of no little merit, which he is most deserving of, for the splendid work that he has done for the Order in his jurisdiction during the past year.

Brother LeMaster is Secretary-Manager of the San Joaquin Mill Owners' Association, and the splendid services that he has rendered in this connection which is through the ability and knowledge that he possesses in his chosen line of work has placed him in that position where he is recognized as the authority in mill work cost systems and mill association work of the great West.

In addition to his connection with the above-named association, he is also a director, and in charge of several similar organizations in other districts of the State of California. The progressiveness, together with the splendid services that he has rendered, has gained for him a national reputation.

Brother LeMaster is one of the leading lights in Hoo-Hoo of the great West and, as indicated in the report of the work by jurisdictions, you will note that he ranks first in the number of members and concatenations that he has personally attended as a Supreme officer. He has also attended many concatenations outside of his own jurisdiction. Under his able guidance with the strong support that he has gained in his jurisdiction, the Order is assured of action and progress.

Mr. LeMaster has made this great record, due to his ability of putting forth the real aims of the Order, principal code of ethics together with his slogan, "Better Business Relations."

build the Order at a sacrifice, the big, busy man, can properly lead in the days to come. The splendid co-operation and advice rendered our office by Snark Griggs is such that words cannot express my appreciation.

#### Supreme Officers.

"The Supreme Nine has functioned harmoniously and with vigor, laboring forcefully and unselfishly. To the appeals of need their hearts and pockets have been open, and the membership would have a new and deep pride in them if they but know the ready and generous response with which they met again and again appeals for special cases. The personnel, like that of the Snark, has counted throughout the several jurisdictions. To them all we owe a debt of gratitude.

#### State Counselors.

"At our last annual meeting, a resolution was adopted to aid in the promotion of greater efficiency for Hoo-Hoo by bringing its officers in closer touch with its membership, in which a provision was made that there shall be elected at the annual a state vicegerent for each State, excepting those from which members of the Supreme Nine are elected.

"Following the Annual, in making announcement of this office, we found that the title caused a confusion among our regular Vicegerents and, therefore, upon a unanimous vote of the Supreme Nine, the title "State Vicegerents" was changed to "State Counselors."

"Only sixteen (16) State Counselors were elected at our last Annual, as these were all the names that were presented, and I am hoping that a greater number will be presented at this annual meeting; also, that a provision will be made that for all States for which names are not presented to the nominating committee for nomination of State Counselors, power will be given each member of the Nine to appoint a State Counselor for such States as there may be vacancies in his jurisdiction.

"The State Counselors elected at the last Annual have done wonderful work and I am sure that members of the Nine will make such reports as will substantiate this statement, that the State Counselors have been of great help in bringing them in closer touch with the membership of their jurisdictions.

"The State Counselors have rendered splendid service to our office, and I want to extend my appreciation for their good work, as their services have been most valuable in the selection of Vicegerent Snarks for their State and in aiding the Vicegerents, which has resulted in a splendid increase in new members and reinstatements, and assisted us in gaining that recognition which we so much desire.

#### Co-operation of Vicegerents.

"The splendid progress that I am very glad to record this year in the list of new members and in reinstatements has been due to the whole-hearted efforts and splendid co-operation rendered by the Vicegerent Snarks.

"The selection of our Vicegerents, many appointments of which were made during the past year, has been done through the aid of our Supreme Officials and the State Counselors, and I am most happy to say that we have been very fortunate in the selection of these officers. They fully appreciate their responsibilities to the Order and the

many opportunities that are afforded for doing good work for the industry, work that could hardly be accomplished in any other way. We owe them much in the way of praise for their splendid work, and I only wish that it was possible for me to express in words the gratitude that I feel for their faithful and loyal service.

#### Associations.

"One of the ambitions I tried to accomplish in taking this office, based upon my experience of the past with the associations of the lumber industry in all its branches, was to place this organization upon that basis and high plane, such as would be of untold service to the lumber associations, and such as would gain their unanimous support and co-operation.

"One of my greatest pleasures in appearing before you today is to be able to tell you that the act has been accomplished. All leading, live associations of the lumber industry today, both of manufacturers and retailers, have had brought to them the real purpose of this Order and the benefits to be derived therefrom, and they have responded almost unanimously.

"We owe a debt of gratitude to the manufacturers' and retailers' associations, particularly those who granted us the privilege and co-operated with us in arranging for meetings and concatenations in connection with their annual meetings and within their districts in the promotion of friendship, confidence and education, resulting in better business relations and service to society. And to these associations, I trust that proper resolutions will be passed, extending a vote of thanks and our appreciation for their splendid support and co-operation.

#### Lumber Trade Press.

"It is with a great amount of pleasure that I acknowledge the excellent publicity that has been given by the lumber trade and the association press in their reports of our concatenations, of the increase in membership, in reinstatements and club activities generally. This publicity, which has been more liberally extended than ever before, has proved exceptionally beneficial to those districts immediately concerned and to Hoo-Hoo in general. The Order is deeply appreciative of this service, and proper resolutions will, I know, be passed in justice to all.

#### Hoo-Hoo Clubs.

"A resolution was passed at our last annual meeting further supporting the splendid idea of Hoo-Hoo Local Clubs, with instructions to the Supreme Nine to co-operate with the Secretary-Treasurer in providing by-laws for Hoo-Hoo Clubs. By-laws have been prepared and will be presented for further discussion and adoption at this Annual.

"While we possibly have not made the progress in the establishment of Hoo-Hoo Clubs as might have been anticipated, yet we have created the desire for such clubs in many districts, which are now waiting for our by-laws for their guidance in the completion of such an organization.

"Further, in connection with the by-

laws, we are preparing suggestions for the activities of Hoo-Hoo Clubs, such as will be instructive, interesting and entertaining, and it will be through these clubs that much benefit will be derived by the members and the industry at large which, ultimately, will result in greater power to Hoo-Hoo.

#### Hoo-Hoo Hotel Headquarters.

"Up to this date, fifty-five (55) hotels have been selected and named in the principal cities of the United States as our headquarters.

"We have just begun to notice the results of our action in this matter, for we are beginning to receive inquiries from hotels in various cities, inquiring as to what course they would have to pursue in order to have their hotels named as headquarters, which indicates to us that the publishing of this list of hotels in our Bulletin has aided in bringing our plan to the attention of the hotels, and that the idea is being used by our members.



M. M. Elledge (26427), Junior Hoo-Hoo, President M. M. Elledge Lumber Company, Corinth, Miss.

Mr. Elledge's election to membership in the Supreme Nine at the 31st Annual marks the fourth time this honor has been bestowed upon our Corinth Hoo-Hoo luminary, his latest appointment to the Supreme Nine being as Supreme Junior Hoo-Hoo.

Brother Elledge is the president of the Elledge Lumber Company, Corinth, Miss. He is and has been for many years one of the most loyal and active members of the Order in the country, always ready and willing to serve and to give his time in the development of the welfare of the organization. His labors for the Order have been deeply appreciated by the Supreme officers and members at large.

The reelection of Brother Elledge to the Supreme Nine assures action and an increase in the activities of the districts over which he has jurisdiction.

"We hope to accomplish our wishes for the coming year by securing the support from the hotels in the way of advertising for our Bulletin, such as will enable us to place in each of these hotels the insignia of our Order in such form as will attract the attention and carry the desired significance to keep the hotel ever before our members visiting it as headquarters.

"We shall also put into effect service for our members in connection with these hotels, such as we believe they will appreciate during the coming year.

#### Bulletin.

"We have published four editions of the Bulletin the past year. We hope to be able to comply with the wishes of those in attendance at our last year's Annual by publishing the Bulletin more frequently—in fact, monthly if possible, but the new policies put into effect at the last Annual, which necessitated considerable expense, made it quite impossible to finance. With the new policies now in effect and with such changes as will be made at this Annual, which I deem will not add any great amount of expense, it will enable us, during the coming year, to furnish the Bulletin more frequently, and I sincerely hope that we can get the publication to our members monthly, as, in my opinion, there is nothing that means more in developing this Order than our Bulletin. It is that medium which serves as a connecting link, and means more than any other one thing in keeping the members of this Order together and in promoting its activities.

#### Ritual.

"The new revised ritual, which was adopted at the last annual meeting, and which, with a few minor changes, such as have been suggested and approved by the members of the Supreme Nine, is now completed, and the new bound form has just been received from the printers.

"The revisions to our ritual, which make it somewhat more impressive, and meeting the new ideals of today and still maintaining the old principles, have met with the approval of members at large.

#### Field Work of Our Chaplain.

"Following a recommendation at our last Annual at Fresno, the Supreme Nine engaged the services of 'Parson' Simpkin for field work, beginning January 3.

"I shall not go into any detail as to the territory covered by Parson Simpkin, as he will make his own report in this respect, which I am sure is going to be most interesting and gratifying to all concerned.

"The work of Parson Simpkin has been of untold benefit to this Order during the time of his services, enabling us to cover a wide range of territory, and with his ability as a speaker and knowledge of association work and the lumber industry, he has been in constant demand by the associations and clubs of the country.

"His messages have been received with a great degree of interest, and have gained for the Order a better and a clearer understanding of the purpose of

our Order and its benefits. It would be quite impossible for us to express my appreciation for the good work that he has done, and I wish to again recommend that the Supreme Nine arrange for his services for the coming year. The many letters of commendation for the splendid work, received from associations and prominent lumbermen of the country, are the kind that assures us that his good work has been appreciated and helpful.

#### Recommendations.

"I wish to bring to your attention the following recommendations, which, from my observation, I believe are worthy of consideration:

That Section 16, referring to initiation and dues for new members, be amended, pro-rating dues on quarterly basis, as follows:

\$5.00, 1st quarter ending December 9.  
\$4.00, 2d quarter ending March 9.  
\$3.00, 3d quarter ending June 9.  
\$2.00, 4th quarter ending August 9.  
\$5.00, dues of new members initiated between the dates of August 9 and September 9, to cover dues the ensuing year.

"2. That amendment to Section 17—Honorary Life Membership—as adopted at Annual at Fresno, be rescinded, and that proper amendment be made eliminating fee for Honorary Membership.

"3. That action be taken to extend death benefit to all members, 65 years and past, in good standing and who have been in good standing five years prior to September 9, 1925, upon payment of \$5.00 annual dues, thereby eliminating Section 'A' of Death Benefit Certificate. Provision for protection of our Order to be provided in ruling that, in addition to reinstatement fee of \$5.00, all dues in arrears, following age of 60 years, in addition to ensuing year, be collected. The amount of dues paid for arrears to be deposited in death benefit fund.

"4. That Section 10—Life Membership—be amended to state specifically that same entitles life members to death benefit, and all receipts hereafter received from life memberships, less allowance to Vicegerents, be deposited in separate account to be known as the Hoo-Hoo Life Fund. Current dues for life members to be paid out of this fund annually.

"5. That the title 'Death Benefit Certificate' be changed to read 'Hoo-Hoo Benefit Certificate.'

"6. That Section 61—Suspended Members; How Reinstated—be amended as to dues. In addition to reinstatement fee of \$5.00, dues be prorated on same basis as that of new members.

"7. That the incoming Supreme Nine be given power to place present by-laws, with amendments, in the hands of the attorney they select, to be re-written in briefer form and to conform to laws under which we are incorporated, said by-laws to be divided into nine sections, each

specific part of section to be designated by letters of alphabet, same to be published in the Bulletin so as to acquaint all members fully with the laws of our Order.

"8. In order that the Supreme Nine may have the counsel of one familiar with the affairs of Hoo-Hoo, they be granted the power to retain such counsel on the basis of compensation for services as rendered.

#### Conclusion.

"We have accomplished much in the past year, which is due to the fact that



R. D. Mundell (28312), Supreme Custodian, Secretary-Manager Mountain States Lumber Dealers' Association, Denver, Colo.

The states of Colorado, Wyoming, Nebraska and New Mexico will be under the jurisdiction for the next year of the newly elected Supreme Custodian, R. D. Mundell, of Denver, Colo.

Mr. Mundell's work in behalf of the Order has long been of an outstanding character and his wise appointment is a merited recognition of his efforts.

Like the other newly elected members of the Supreme Nine mentioned in brief sketches in other parts of this issue of the Bulletin, Mr. Mundell has devoted practically his entire business career to the lumber industry. His first work was with S. A. Brown & Co., in 1885, serving them in the capacity of yard man. Through the succeeding years his efforts were confined principally to the retail branch of the industry.

His detailed and practical knowledge of the retailer's problems fitted him admirably well for the position of Secretary-Manager for the Mountain States Lumber Dealers' Association, and it is through this office which he had served for ten years, that he has gained an enviable reputation as a result of his efficient and faithful service to the members of his association.

The Order has been fortunate in the selection of Brother Mundell to the Supreme Nine. With his high standing and the unanimous support of the lumbermen of the jurisdiction over which he will preside, action and growth for Hoo-Hoo is assured.

the new policies of the Order have received the recognition and support of our members and the prominent men of the industry.

"We have made many improvements at our headquarters in the installation of equipment, which has made it possible for us to render a more efficient service to our members. In fact, I believe that we have an office that is equipped as efficiently as any of its kind in the country. It has taken much time, labor and expense, and will result in a great saving to the Order in the future.

"I wish to again assure Snark Griggs, members of the Supreme Nine, State Counselors and Vicegerents, who have so loyally worked with me, that I appreciate their splendid support and co-operation more than words can tell.

"In conclusion, I wish to extend thanks and appreciation to the Hoo-Hoo of Detroit, to the members of the Detroit Retail Lumber Dealers' Association and the Michigan State Retail Lumber Dealers' Association for their splendid co-operation and support in effecting the plans and arrangements for this annual meeting.

"I also wish to extend thanks to all members in attendance for this very marked indication of their interest in this great Order of ours.

"I hope this annual meeting will result in causing every one to feel prouder of his membership in his Order, and aid in gaining greater recognition of our members at large and those of the great lumber industry which we represent and serve."

#### Tribute to Past Snark Seidel.

"I received several very important resolutions from Past Snark Seidel, who is in California, which I will present to the Resolution Committee, as time will not permit reading. I feel sure the committee will find them most helpful.

"It is to be regretted Brother Seidel could not be with us. His interest in the welfare of Hoo-Hoo, together with his knowledge of the Order's past and present policies and his great vision is of value beyond estimation; his interest and good ideas as put forth in his resolutions, are deserving of our every appreciation.

#### Inception of Ethics Idea.

"I want to say just a few words about the code of ethics," the Secretary-Treasurer continued. "Prior to the annual meeting at Fresno, we had no code of ethics. I just want to tell you how it came about. Brother Lamb, of San Francisco, was riding down the street one day with Ex-Snark Trower, and said: 'Brother Trower, why can't the Order of Hoo-Hoo have a code of ethics, such as we can place before our members, the lumbermen and the public?' It appealed so strongly to Brother Trower, that he went directly to his office, wrote a letter to Brother LeMaster, and the result was that within a few days the latter prepared a code of ethics and sent it to Brother Trower. Code was presented at Fresno Annual and adopted with slight changes. The honor and credit for this splendid piece of work are due to Brother LeMaster.



C. B. Harman (30978), Supreme Jabberwock, Secretary of the Southern Sash, Door and Millwork Manufacturers' Association, Atlanta, Ga.

The rank and file of the great black cat Order will be pleased to learn of the appointment of C. B. Harman, of Atlanta, Ga., to the office of Supreme Jabberwock, an important place in the Supreme Nine.

C. B. Harman is well known to the members of the Order, to lumbermen and sash and door people of the southland where he has been engaged in lumber and millwork activities for nearly 30 years.

Brother Harman began his career in the lumber industry in South Carolina in 1889. In 1895, he became connected with the Augusta Lumber Co., of Augusta, Ga., then a subsidiary of the Southern Pine Company of Georgia, being promoted to secretary-treasurer and general manager of the firm in 1902. In 1910 he severed his connection with this firm to engage in business on his own account at Gainesville, Ga., styling his firm the Lumber Manufacturing Co. He disposed of his interest in 1915, going to Richmond, Va., to accept an emergency position to assist in supplying material

#### SOMETHING TO STAND UP FOR.

Following the Secretary-Treasurer's report, the Supreme Snark said: "I want to add a word because I think the Secretary comes in contact with all of the different branches of the industry, and he is entitled to a little more credit than you have given him on the whole. You have a business organization here. I have an audit showing that we received \$32,000 and expended it. We have a clean business sheet. You have put this organization on its feet. It is 30 years old, yes, but it has gone through what I consider the difficulties of personalities. It has been brought through a great deal of hell in the past. It is now developing along lines which will benefit the entire body of lumbermen. I want to tell you that when I come to a place like Detroit, where they say they have one million people, where conventions are held that are four or five times larger than ours, I think that we ought to have an organization in this city of 500 men.

for the DuPont Powder Works, engaged in furnishing ammunition for the world war.

In 1916, the subject of this sketch became secretary of the Southern Sash, Door and Millwork Manufacturers' Association which was organized in Atlanta in 1904, he being one of the charter members.

Mr. Harman had served the sash and door organization in various capacities prior to his appointment as secretary, being the first chairman of their board of directors, president and a director. He has been very active in promoting the interests of his organization and is the author of various forms of grading rules, contract forms and a cost system that are used not only by its membership but the industry at large.

It is through the efforts of Brother Harman that the United States Forest Products Laboratory is now making a nation-wide investigation and test regarding stains and molds in or on lumber which is calculated to revolutionize the use of many kinds of lumber, particularly southern yellow pine.

In August, 1890, some 32 years ago, the Chicago papers carried a one line item announcing in substance that the male population of Chicago and of the world had been increased one point and that point had been scored by Donald Hathaway Clark. That was the first public notice given the subject of this brief sketch. His name has, however, been in print on many an occasion since, particularly in the publications of the lumber industry.

Brother Clark, who holds number 30515 in the growing ranks of Hoo-Hoo, was born in the Windy City on August 5, and it was some twenty years after, that we find him entering the lumber industry in the far West. His first connection in this field was with the Edgerton Lumber Co., of Grant's Pass, Oregon. Following three years of lumbering he entered the department of logging engineering of the College of Forestry

You can't build Hoo-Hoo unless you are proud of it, and you can't make Hoo-Hoo what it ought to be unless you stand up for it, and, believe me, you have got something in this organization to stand up for.

"This organization is now on its right leg. Eliminate personalities and petty jealousies, such as have confronted us in the past, and so something towards putting this organization on a proper basis. We have men in the West who try to save time by spending two bits a thousand on manufacture, whereas if they would go East and spend two dollars on manufacture, it would be worth all that they spend. I have never seen anything finer than when I look at the past history of this organization and realize the kind of men who have been behind it—such men as E. D. Tennant, L. M. Tully, W. H. Hadley—men who have devoted much time to this organization. I know what is in their hearts. I know what they want to do with the



Donald H. Clark (30515), Secretary-Manager of the Rite-Grade Shingle Association, Seattle, Washington.

of the University of Washington, graduating in 1916. Following this, he took a one year post-graduate course in Wood Products receiving the degree of Master of Forestry.

At the entry of our country into the World War, Brother Clark hastened to the colors, serving overseas as First Lieutenant of Field Artillery, later being promoted to Captain in the field. He returned to Seattle in 1919 to accept the position as assistant secretary of the shingle branch of the West Coast Lumbermen's Association, later becoming secretary. He resigned this position a year later to become secretary-manager of the Rite-Grade Shingle Association where his activities are now centered.

During the period of his appointment as Vicegerent Snark for the State of Washington, as you will note in the records of work of Vicegerents, he ranks first in the number of candidates initiated.

Hoo-Hoo is assured under his able guidance and strong following in the Northwest great progress and recognition for Hoo-Hoo in that section during the coming year.

manufacturers, and you have got to get manufacturers to realize what this organization means. But you can't do anything for Hoo-Hoo or any other organization unless you talk for it and fight for it.

#### Headquarters Re-Equipped.

"During the past two years, the office of the Secretary-Treasurer has been practically re-equipped. Modern office appliances have been installed. While the purchase of this equipment has resulted in the expenditure of considerable money, it has undoubtedly increased the efficiency of the office to a marked degree. That means a wonderful thing in getting this organization right, getting the dues right and getting the collections right, putting it on a business basis. I think the Secretary is entitled to a great deal of credit. He innocently told me that there would be nothing for the Snark to do, but I did have a great deal of correspondence and received a great many letters, from New York, from the At-

lant's to the Pacific, and clear through Canada—and we have some Canadian members who are sports and who know what this organization means. We have some members whose wonderful spirit and enthusiasm can permeate everything in the lumber line. I want to say to you that when I get home I will work on this idea, and I hope that every one of you will do so, too.

"Some of the men of the South are fine friends of mine. In St. Louis we went into a meeting and tried to get a big fund raised to advertise lumber. I said to them: 'I will put \$25,000 into such a fund in behalf of my organization if you will try to get \$100,000 from your organizations.' But we were not standardized then. We were not working along the same lines of co-operation. We made the mistake of our lives, as all have realized. We should have gone ahead with an advertising campaign fund of \$250,000, but we did not do so. A good many of the men in the South, R. A. Long and others, who are some of the best friends I have ever had, finally realized that they were fighting the same battles that we were fighting; that they had gone through the same ordeals that we had gone through, but gentlemen, there were jealousies worse than man-and-wife jealousies. There are big things in the lumber industry which cannot be delegated to others. You must realize that there is something in business besides simply fighting for yourselves. There is much that must be done collectively and by co-operation."

The Secretary then read telegrams and letters received from absent members, after which the Supreme Snark announced the personnel of the Committees on Resolutions, Good of the Order, Finance-Audit, and Nominations, closing the morning session.

#### Proceedings of First Afternoon.

In the afternoon, Past Snark L. M. Tully called the meeting to order, and spoke briefly on the importance of the work to be done in the convention sessions, and of the necessity for the officers selected to be men who will serve the interests of the Order in as distinguished and able a manner as the present Supreme Snark has served, so that the Order might go ahead and become bigger and better than ever.

The Supreme Snark then resumed his place as chairman, and called for the reports of the members of the Supreme Nine. M. M. Elledge, Senior Hoo-Hoo, not having arrived, W. S. Dickason, of Kansas City, Mo., was called upon for his report, which he read as follows:

#### REPORT OF W. S. DICKASON.

"I deeply regret that those who are responsible for the success in the Fourth Jurisdiction are not here to receive from you the credit which is due them, and I would be ungrateful, indeed, if I failed to give them this credit, and it shall be my great pleasure now to introduce them to you and tell you the result of their work.

"I first introduce to you William B. Campbell, of Oklahoma City, Vicegerent for this district, who is responsible for 34 kittens and for the reinstatement of 50 old members.

"B. E. Ford, of Ponca City, State Councillor, shares with him in the credit for this concatenation, which was attended by our Secretary-Treasurer and Parson Simpkin.

"Ed. G. McLean, Vicegerent for Kansas City, 15 kittens and 49 reinstatements.

#### Our New Snark

If it were possible to stand on some lofty eminence and call out to the great following of the black cat Order for a standing vote of recognition and approval for the appointment of the new Snark, there would be a huge uplift from coast to coast and from the gulf far up into Canada's broad expanse. On foreign shores, too, would come this act of approval, for Hoo-Hoo members may be found in every civilized land. But it is impossible to call for such a vote in such a way, and we must rest content with the knowledge that the appointment is universally approved.

Brother Dickason has been an untiring worker for Hoo-Hoo for many years. During its darkest days his faith was unflinching, his efforts unchecked. He has given very, very much of his time and energy to place the Order in the position its aims and purpose entitle it to hold in the hearts and minds of lumbermen. To him must be given the credit for the remarkable re-birth of enthusiasm shown for the Order in his home district and the territory that surrounds it, but his modesty has kept his effective labors from being widely known among his fraternal brothers.

His appointment to the high office of Supreme Snark of the Universe is, therefore, a most fitting recognition of a well merited honor. That the choice was a wise one will be clearly manifested not only in the months of his tenure but in those that follow.

Brother Dickason is well known to lumbermen and Hoo-Hoo the country over through his business and association connections. He is president and general manager of the Dickason-Goodman Lumber Company, a firm operating a large number of retail yards in Kansas, Oklahoma and Missouri, with headquarters at Kansas City. He is also president of the Southwestern Lumbermen's Association, doubtless the largest organization of retail lumbermen in the country and with a membership embracing the states of Missouri, Kansas, Oklahoma and Arkansas. Besides his connection with this association he is vice-president of the National Retail Lumber Dealers' Association.

Snark Dickason is a man of the highest type, of sterling character, a man beloved of men. And because of these traits and his undying belief in the worthy purpose of Hoo-Hoo, much can be expected in the way of growth and advancement for the Order during his period of leadership.

"C. A. Neuenahan, of Saint Louis; John H. Coates; Northeastern District of Missouri; P. T. Langan, State Councillor for Southern Illinois, and his Vicegerent, C. E. Johnson.

"Next and last is the tall Sycamore of the Wabash, O. D. Haskett, State Councillor for Indiana, and his Vicegerent, Paul W. Bowman.

"To these men is the credit due for 98 kittens and more than a hundred reinstatements. More power to them!

"I want to call attention to the number of reinstatements, and to the high class of men who, for various reasons, let their memberships lapse, but who were proud and glad to reinstate under the new order of Hoo-Hoo. Among the thousands who have walked through the onion bed and have permitted their memberships to lapse, there are some of the best and most prominent lumbermen and men of highest character, who only await the invitation or to have their attention called to our new Order, its growth, its progress and the work it is doing.

"In the matter of Hoo-Hoo Clubs, I have to suggest that they be given a name instead of a number, or be known by the city in which they are located, and that this may be symbolical of lumber or forestry.

"There is a large number of men eligible to membership in our organization, who, because of geographical location or other causes, are denied the opportunity of becoming members. Concatenations have not been held within a reasonable distance of where they live, and therefore the expense of attending concatenations in a distant city makes the cost of joining beyond their means. Therefore, I am going to suggest that provision be made at this convention to extend powers to State Councillors and Vicegerents that will enable these men, so situated, to become members of the organization and for the reinstatement of old members.

"Old members can be reinstated upon their application, fee accompanying it, sent direct through the Secretary-Treasurer, and I urge that these old members be sought out by Vicegerents in every section of the country, and their reinstatement procured.

"For those members who are inaccessible located, I suggest the following: Any person being eligible to membership in the Concatenated Order of Hoo-Hoo may become a junior member upon making application and paying the initiation fee and dues to the 9th of September, following, on the endorsement of two members in good standing, of the Vicegerent of the District, of the State Councillor, and one member of the Supreme Nine.

"That the oath may be administered by the Vicegerent, the State Councillor, on the endorsement of a member of the Supreme Nine, and that said applicant shall be a member in full standing, with all the privileges and rights of any other member, excepting that he is not eligible to sit in a Concat until he has gone through the initiation with the other kittens at that time.

"To designate him from a full-fledged member, instead of the gold-lined button, he shall be presented with a silver-lined button, which will be exchanged for a gold one after he has passed through a Concatenation.

"Great care should be taken that this privilege is not abused, and it is therefore suggested that his application must

have the endorsement of the Supreme officer of the district in which he presides."

#### Supreme Arcanoper's Report.

C. D. Le Master, Supreme Arcanoper, was the next of the Nine to make his report. He said:

Hoo-Hoo has moved forward with its usual good strides. We have held 10 Concatenations in California, and one in Arizona and have added 137 new members. We will hold one more Concatenation at Arch Beach Tavern, Sept. 9, which should add materially to our membership list. Your humble servant has attended all of the Concatenations in his district, besides having the good fortune to be present at the Salt Lake and Portland Concatenations.

"In traveling over the district, as has been my good fortune, I have noticed the favorable effect of the legislation of the Fresno Annual, particularly the two outstanding measures that were taken—namely, the eligibility regulation, making us strictly a lumbermen's organization, and the other was the adopting of a standard—code of ethics—which gives us an aim and an ideal to work to. These two measures have done more to raise the standard of Hoo-Hoo than anything we have done in a long time and, in my judgment, one of the greatest things that could be accomplished at the Detroit Annual would be to concentrate our efforts upon bringing all the people engaged in the lumber industry to preach and practice the Hoo-Hoo code of ethics. It has been well said that 'Ethics is the science of Human Duty. Arithmetic tells man how to count his money; ethics, how he should acquire it.'

"The West has been particularly fortunate in that one of our leading western trade papers, The Timberman, has printed and circulated thousands of copies of the code of ethics, and the Concatenated Order of Hoo-Hoo should officially thank and praise our dear brother, George M. Cornwall, for his good services.

"I also wish to say a word about our Supreme Chaplain. His work in the west has been unequalled. He has put a meaning into Hoo-Hoo that will live, and I am sure the membership in this district would strongly recommend that the Order retain him to continue the good work he has so well started. We believe he is best fitted for the field which he is now covering, although we should be careful not to overwork him. Traveling is hard, and we should lay our plans well in advance, so as not to force too long and hard journeys upon the Parson. Like good timber, let's protect him.

"I have undertaken to feel out sentiment for a Ladies' Auxiliary, and find little enthusiasm for it. However, some hold that a ladies' Order could function beneficially, if the same were not too burdensome. I will write elsewhere my findings.

"We feel that the Bulletin should be published more frequently. However, this is a matter for the Budget or Finance Committee to determine.

"I wish to commend our Secretary

for his excellent Bulletin Letter Service to the Vicegerents, and suggest that if practicable, provided the Bulletin is not issued oftener, this service be extended to the membership. I also recognize that this is a matter for the Finance Committee to take into consideration."

#### W. E. McClung's Report.

W. E. McClung, of Colorado Springs, the next member of the Nine, said he had not a great deal to report as his district, which includes Colorado and vicinity, is not a very densely populated community. He pointed out a flaw in the present arrangement of Hoo-Hoo in Colorado, stating that the territory being so large, virtually 1,000 miles square, "no human being can give it the attention it requires." He claimed that was the reason for the disinterest in Hoo-Hoo affairs in that section; the time and expense necessary to get from one part of the territory to a central meeting place is a discouraging factor to frequent meetings.

"Colorado," he said, "shows up very well, much better than Kansas. I am very much surprised that Kansas has not more members. I believe that Colorado has 118 members. There is only one season of the year when we are able to get the brethren together, and that is during the retailers' annual in January. Then we have a very good attendance. We are always sure of 15 to 30 kittens at that time, but that is only once a year. A lot of lumbermen of the State of Colorado don't go to Denver more than once a year, but they endeavor to go there to attend the annual meetings for the purpose of attending the conventions of lumbermen.

"Grand Junction could be worked to good advantage, but that territory is large, also. There is quite a number of lumbermen there. Durango, on the southwest, is another territory that could be profitably worked; also Pueblo and Trinidad, and Cheyenne on the northwest."

Mr. McClung said he did not feel that he had done his duty as a member of the Nine, but that he had done his best, taking into consideration the difficulties of covering the territory. He said that Hoo-Hoo should be looking out for younger men to take an active part in the affairs of the Order in that section, rather than depending always on the old members. He referred to his 29 years of active membership, and suggested a plan whereby young fellows with plenty of pep, who would be glad of the chance to do something for the Order, would be given that chance. The plan he suggested would be to appoint a good man in Denver to take charge of that part of Colorado, and others at Trinidad, Colorado Springs and other points in the district, where there is always a good deal of good material—"men who will go 25 or 30 miles to attend a concatenation, but who cannot go 400 miles to Denver to attend a Hoo-Hoo meeting."

In closing, he made a further plea that young men be given a chance at some of the honors of the Order, and

when that sentiment was seconded by the Supreme Snark as the "kind of talk that will build up our Order," Mr. McClung added:

"Many of those young fellows are willing to work. They have ambition and they want to get ahead. They are not always looking for big wages, but they want to get ahead. I think they are the fellows we ought to push, and we should recognize those boys. I think when we know there is a young fellow coming along who is ambitious we ought to push him along. If he makes a mistake, we ought to say to him 'Billie, get up and go on again.'"

Secretary Isherwood then addressed the Supreme Snark and said: "I can readily appreciate what Brother McClung has stated as to the conditions in his district. That brings out some of the obstacles that we are trying to overcome. I have traveled between the points he has enumerated and I know the distances you have to travel in Colorado to get from one point to another. I know the condition in that state which apply to others also. The appointment of a counsellor, with good live vicegerents to handle the districts named would be a very good step, and then we could send our field man into the territory to address meetings and give to Hoo-Hoo in that part of the country a clear understanding of the objects of the organization, its purposes and benefits.

"It has occurred to me, in looking up the way the territory has been divided, that we have hooked onto the State of Colorado the State of Utah. Anyone traveling from Denver to Salt Lake City knows the distance a man has to negotiate between those points. I think there ought to be a re-arrangement of the jurisdictions. Mr. McClung has stated the conditions exactly as they are. While he has not secured the greatest number of members, he has done splendid work, and we have had exceptionally fine reports from that district, and he has played a very important part in the Order."

The Supreme Snark assured Secretary Isherwood and Mr. McClung that the suggestions made would be considered by the officers in their reports, and that the ideas advanced would be given full consideration. He then announced the report of Mr. Donald H. Clark, Vicegerent of the Seattle district, read by Mr. Whiting, which follows:

#### Report of Donald H. Clark.

"Seattle Concatenation, December 7, 1921: In connection with Annual Shingle Congress. Assisted by Brothers Isherwood and Simpkin. Snark of the Universe present. 18 kittens; 12 reinstatements.

"Aberdeen Concatenation, July 25, 1922: Conducted by Snark of the Universe and Brother Simpkin. 12 kittens, 6 reinstatements.

"Seattle Concatenation, July 27, 1922: Brother Simpkin present. 9 kittens; 3 reinstatements.

"Everett Meeting, July 31, 1922: Organized by Seattle Nine. Brother Simpkin present. For the purpose of

organizing the Everett District and promoting interest in Hoo-Hoo. Resulted in plans to get Hoo-Hoo on its feet in Everett under leadership of Brothers B. A. Manning and P. H. Olwell. 52 present, 3 reinstatements.

"Tacoma Concatenation, August 2, 1922: In connection with mid-year meeting of the West Coast Lumber Industry. Snark of the Universe present, also Parson Simpkin. Unanimous vote to commemorate the meeting as the Everett G. Griggs Concatenation. Largest Concatenation held on the Coast in 24 years. 68 kittens; 40 reinstatements.

"Seattle Concatenation, September 9, 1922: Will be held in connection with a general meeting of the Red Cedar Shingle Industry. Banquet, vaudeville and concatenation. Expect a large class of kittens, many of whom are already signed up.

"Seattle District has a Hoo-Hoo bowling team which expects to clean up on the championship of the Northwest. You will see more of this in the Bulletin during the next few months.

"Seattle District has held a number of noon-day Hoo-Hoo lunches during the past year and hopes to make a regular weekly affair of these during the coming year. We are up against too many lunches of other organizations, but hope to make ours stick.

"We have the death of one brother to report from this district. Waldo E. Holmes, reinstated December 7, 1921, died February 17, 1922.

"Recommendations: That Vicegerents be appointed for the following districts: Gray's Harbor—William B. Mack; Everett—P. H. Olwell; Bellingham—J. Morgan Van Wicklo.

"That W. R. Fifer be appointed in Seattle District to succeed Vicegerent Donald H. Clark."

Following this report, the Supreme Snark gave high praise to Mr. Clark, characterizing him as a live wire and displaying some of the literature the Seattle Vicegerent got out for his concatenation to be held the next day, and suggested such enterprise should be recognized by a wire from the convention.

Mr. Whiting again took the floor and remarked that Mr. Clark had a capacity for accomplishing anything he set his mind upon to have done, and then read a snappy letter, which Mr. Clark had recently sent to Hoo-Hoo, announcing a lumberman's banquet and Hoo-Hoo Concatenation.

#### Supreme Chaplain's Address

The Supreme Snark then invited the Chaplain, the Rev. Peter A. Simpkin, to address the meeting, and with but little introduction, in which he apologized for imposing on his hearers on such a hot day, the Hoo-Hoo spiritual mentor launched forth upon an address, which, he said, had been boiling within his mind for several days. He referred to the past year as being exceedingly stressful for him, in that he had made three trips across the continent, covering more than 50,000 miles by train, 3,000 miles by automobile, to say nothing of short rides, all those included in the mileage he mentioned being long journeys.



Governor General of Canada, Field Marshal Lord Byng, of Vimy, presenting Col. James Lightbody on behalf of His Majesty, King George V, with the Distinguished Service Order and Territorial Decoration at an investiture held at Government House, Victoria, B. C., August 23, 1922. Col. Lightbody, or "Hoot-Mon" as he is best known, is a prominent Hoo-Hoo, for many years having been Vicegerent of Scotland. It has been his custom to send a bouquet of Scotch leather for the wife of the retiring Snark. He was for years engaged in the lumber business in Scotland, discontinuing it there to enter military service at the outbreak of the Great War. He served in France, Italy, Gallipoli, Palestine and Egypt. He is again engaged in the lumber business in Victoria, B. C. It was a great disappointment to Hoo-Hoo that "Hoot-Mon" could not attend the Detroit Annual, however, not with us in person he was in spirit as was conveyed in his greetings together with the bouquet of Scotch leather presented to Snark Griggs to present to Mrs. Griggs.

He gave the convention delegates an idea of what he had been doing in the last six months—a record of 155 addresses to lumbermen, to commercial clubs and to business organizations, preaching the ideals of Hoo-Hoo, and attendance at 37 concatenations.

"As I have gone about the country," the Supreme Chaplain said, "I have found three or four things, which I mentioned to the Supreme Nine yesterday, which are largely responsible for our loss of members and the condition of decadence that comes to Hoo-Hoo. First, men had quit and were loathe to come back. While I am as good a fellow as any other and like to see men convivial and happy, I know that mistakes were made at concatenations, even since the Volstead law took effect. I insist that you cannot have drunken concatenations and make them of use to Hoo-Hoo, any more than you can have a lot of grafters sit down and give you good civic, state or national government. If any organization is to do constructive work for Hoo-Hoo and for the lumber industry, whether Hoo-Hoo or anything else, such an organization must be sober.

"A second class was spoken of by my friend, Mr. Dickason, and he has also spoken of the large number of men in his district who left the organization because they were clean men and they would not stand for filth. I have seen in Hoo-Hoo concatenations things that made me blush for days after, when I would remember the concatenations. I am glad to say that all of the concatenations I have attended this year have been as clean and dignified as any Masonic degree given anywhere, and that will be lived up to as we go along. We still have clean fun.

"We still say things once in a while that we would not care to say in the presence of our wives or in mixed company, but the chief thing is the need of service, putting Hoo-Hoo into the heart of the lumber industry, where it can stand behind every association Secretary and organized life in the realm of lumber-

men, and at the same time make Hoo-Hoo the warm-hearted, living masonry that shall knit men together, and build up friendships as dutiful as that of Damon and Pythias, as any historic friendship ever was."

The Supreme Chaplain expressed the belief that, as the Supreme Snark had said earlier, in the next three years, Hoo-Hoo will number 9,999 living members and 1,000 members on the waiting list, "because Hoo-Hoo is going to be the very heart of every branch of the lumber business in this country, as it is demonstrating to everyone in the trade that it has the goods, teaching its lesson, the real brotherhood of Hoo-Hoo, service to all the trades, the thought of Bolling Arthur Johnson and the other five men who sat with him at Gurdon, Arkansas, many years ago. All that they dreamed will be surpassed in the next five years."

He announced that he expected before another day had passed the convention would receive a wireless message from Mr. Johnson, who already was a day out of Southampton on his return to America, and said that the last thing Mr. Johnson told him before leaving for Europe was: "Parson, Hoo-Hoo is at least what was expected of it, and it is going forward in a very gratifying way." He said that the men who are in charge of Hoo-Hoo are going to realize Mr. Johnson's expectations.

As to the conditions of the country, the Supreme Chaplain voiced an optimistic opinion—that the days of real prosperity are approaching if they are not already here; that the fall elections will retire men who are reactionary and have no vision of the new day, and will "demonstrate that all citizens of this country are as one; determined to maintain old visions of sacred rights of property and the purpose to carry on our characteristic American civilization with its wonderful opportunities." He spoke of the struggle in the labor world, and predicted the passing of the critical stage in a short time with the final re-

adjustment, one of peace and satisfaction.

He reiterated his statement that now is the time to be optimistic, but that caution should guide the footsteps of all business men, although the financial side of business life of the country is sounder, and the future can be foretold with more certainty than in the time just past.

Outlining the prospect for the future, he stated that men are increasing funds that will be available to carry on the business that will come in the new days lying ahead. He pointed out that Hoo-Hoo did not make any new wealth last year in retailing lumber; that they simply took a part of the wealth someone else had made.

"The only people who made any money during the past year," he said, "were three classes—the people on the farms who raised crops; the people on the stock ranges who raised stock, and the people in the forests and in the mines who produced new wealth. When I ask you to remember that there were only 8 million people out of the 120 million people in America who are in the business of producing new wealth, you will understand why we had such slowness in the coming of the new day."

He spoke of the activity in the production of new wealth in the last 90 days, the copper, silver and gold being produced, and the conversion from raw material to automobiles, farm machinery and other useful articles.

"There was only one other thing I want to ask you men to do as you turn your faces optimistically," he said, "and that is, for God's sake, boys, let us not have another runaway America. The only thing that can prevent you having business 100 per cent greater than the business of this past year, is that men may lose their sanity in allowing values to run too high. If they do that, they will simply choke up the activities in which they are interested."

Continuing, the Chaplain pointed to the taking in of the slack ends of the unemployment situation of a few months back, and said that most of the men out of work in the United States are so because they don't want to do hard and disagreeable things. He referred to a statement by Henry Ford in Collier's, in which it was predicted that within a year there will be a shortage of labor; that they will tear the gates open at New York, at Philadelphia, at San Francisco, and the doors of Congress will be opened to assist in bringing labor into this country.

"Now," continued Chaplain Simpkin, "upon the basis of such optimism as that—an optimism that is not founded upon silly hopes, but optimism that is founded upon facts—there is only one limited thing that I have to say there. You know the government of this country has been strangely blind and remiss about one or two things, and in no one thing has it been more blind than in failing to see the tremendous and vital importance to this country of foreign trade. It is common knowledge with you who have studied economics, that

whatever we sell abroad fixes the price of what we sell at home. If all of the factories in Detroit and in all other places in the United States work three and one-half days a week, we will have all that we can sell, and the other two and one-half days a week will have to go into the markets of the world. We have so many coal mines, that the miners of this country can work only 140 days in the year, and they have to sit and hold their hands the other 173 working days of the year. I don't want to see any such condition as that. I want to see the American coal operator selling his coal to the other nations of the earth.

"Now, gentlemen, that is the only living element that I find on the economic horizon as I look out on the condition of the world today. Remember that there is nothing that you can do that will more rapidly develop that unity of Americanism, that oneness of spirit in all of our people, that will push forward that program that will never stop, except the old people and people who must live in their apartment houses and hotels. In New York City only 12 1-2 per cent of the population live in their own homes. If you want a population that loves America and loves the flag, you must have a population that lives in its own homes.

"Put your shoulders to the wheel, gentlemen, and on every occasion that you can add to the efforts to sell material for homes, and that will materially and successfully combat bolshevism. Secondly, I want to say one or two things about co-operation. I think we should see that we don't organize in the wrong direction, and that we don't become perilously overburdened with organizations."

Rev. Simpkin again cautioned against over-organization, insisting that the best co-operation for the lumberman is to be found within the scope of the lumber organizations, from the city organization linking with the state organization, and so on to the district and national organizations, all of vital importance to the interests of the industry.

"The retail yard that puts the goods over to the people," he continued, "is the thing that helps the men at the other end of the game to live and pay wages and have some satisfaction as they grind up the forests. So the thing is to find an organization that will bring the men next door to each other. It is not true of any of the men sitting in this meeting today, but I have been ashamed as I have gone over the United States and in my first touch with Secretaries, have seen how blind some of them are. Some Secretaries have stood in the way of bringing light to the members of their organizations. There are still two or three recalcitrant Secretaries in the United States, who have not seen that in this organization of Hoo-Hoo there is something that will strengthen their organizations and that section of the industry which is under their observation. I know of one man who shut his door in the face of a man who was coming to bring his message to the men he represented, without thought of reward.

That Secretary shut the door on that man. He did not think that his members would care to listen to what he had to say. I'll bet you that before the snow flies next Christmas, that Secretary will be scratching for a new job, because the Secretary of an organization must be the man with brains of the organization, to carry on the affairs of the organization, to raise his voice in behalf of everything that will strengthen the district in which he is working."

The speaker voiced the hope that the lumber industry would one day have a man like Will Hays in the moving picture industry, a great man to lead the various organizations in the trade and to speak for the whole of America's industry. He pointed to the fact of protection offered by the Hoo-Hoo, contrasting the assessments made on union men by their unions, from \$60 to \$70 a year, to defend a \$7 a day job, and the dues of \$10 or \$20 asked by an organization which is dedicated to defending a business that runs into millions of dollars.

Speaking of local Secretaries again, the Supreme Chaplain warned against putting men in as Secretaries of Hoo-Hoo organizations simply to draw their salaries, stating "you can't get a good Secretary unless you have a man who has had experience in the lumber game and understands your needs." He pointed to the experience of California and the disastrous results to the law forbidding the use of common shingles in that state, put over by the men who made tarred shingles, simply because the California lumbermen did not have a man watching the legislature. This condition, he insisted, could have been obviated, and the lumbermen saved much money which they will spend this year in attempting to stifle that legislation, had the state been organized properly. He emphasized the need of a large state organization, particularly to prevent the passage of vicious legislation, such as the California shingle law.

The speaker paid tribute to lumbermen in general, saying that although in the letter from the Southern gentleman, read before the meeting, the statement was made that 99.4 per cent of the men in the lumber game are square and clean, he would go one better and raise the percentage to 99.5.

"I said the other day to a lumbermen's club at Lansing—and I will ask Major Griggs to state whether this is true or not—that since the American forests began to be turned into the market, I am satisfied that 80 per cent of the wood that has been cut in the forests and 80 per cent of the lumber that has been put into the lumber yards of America has gone into the markets without a proper profit being made—a living profit, the same as an old lumberman said to me in Lansing: 'I have run a yard in Lansing for several years, and I thought if I could make a living for my family, I was doing all right, but now my boy is running the yard, and he is making more money in a month than I made in a year.' I guess that he is touching the spirit of the community; he is giving service and he has a right to demand that

the community pay him for the service that he is giving to the community. But remember this, gentlemen, that in this time when humanity is reaching out its dumb hands, feeling lamely for the substance of tomorrow; when men are dreaming dreams of a better day that shall remove us from the crass, beastly jungle of selfishness of yesterday, the day when we shall render a greater measure of service, you can go back from this annual meeting, carrying your message to those at home, and possibly they will also benefit from it.

"May I give you a little story to take home with you? Some of you may have heard me tell it before. In the days before the war you had seen one of the strange but beautiful sights of the world as, on Saturday night before Easter morning, into the old Greek Catholic Church in Jerusalem, where there is contained the crypt in which lies the body of the carpenter that had been crucified—on Saturday night the crowds gathered and got close to the altar. During the night the church would be empty but outside the street would be filled with people from America, Briton, Australia, Canada, South America, France, Italy and from all of the lands of Europe, and some of them had come 3,000 miles afoot, that they might come to the place where the body of Jesus Christ lay and they remained throughout the night in silence in the darkened church.

"In the morning, with the beginning of another day, there was thrust out from the place where Jesus was supposed to lay, a Greek arm with a torch, and those who were closest lit their torches, and those who had lights would pass the light across their shoulders to those behind them, and the light would creep out onto the street to meet the light of the morning. Now, gentlemen, as God is leading us out of this bitter day toward the morning of a better day, shall we not meet the sunlight with a torch and go back to our lumber yards and to our offices and to all of our places of service, determined that we will light a torch that shall meet the kiss of the sunlight of a new day; that shall bring to the children of men a time throughout the world when they may sing a song of love and brotherhood of man?"

#### Condition of Tablet Discussed.

After the applause which followed the Supreme Chaplain's address had subsided, J. F. Judd, of St. Louis, called the Supreme Snark's attention to the fact that three of the men who met at Gurdon when Hoo-Hoo was first thought of, are still living, one on the Pacific Coast, one in St. Louis and one at Malvern, Ark., and asked why they could not be got back into the Order.

The Supreme Chaplain answered Mr. Judd by saying that his first duty of the new year would be to try and to reinstate every living man out of the first hundred.

Mr. Judd named the men he had referred to, W. I. Ewart, Albert Straus and George W. Schwartz. He went on to say that the tablet placed by the Order on the drugstore building, which now

occupies the site of the former Hotel Hall, where Hoo-Hoo was organized, was dirty and needed attention. He suggested that money would be appropriated by Hoo-Hoo to see that the tablet was properly cleaned.

The Supreme Chaplain endorsed Mr. Judd's suggestion and stated that the tablet needed regilding. He also suggested that it be moved from the building where only residents of Gurdon had a chance to read it, and move it 50 feet and set it in a block of Cement in the middle of the railroad park, the Missouri-Pacific Railroad Co. permitting. It was decided to refer this suggestion and that of Mr. Judd to the Supreme Nine for consideration.

The time had come for adjournment, the Supreme Snark announced, but before the motion could be put, Albert Cone arose and assured the delegates

### Funeral Ritual

Following resolution was presented and read at our annual meeting by P. A. Simpkin: To The 31st Annual, C. O. of Hoo-Hoo, Snark of the Universe and Brother Hoo-Hoo:

Your Committee on Funeral Ritual presents herewith its finished work for your approval.

We have sought to leave the work as free from any Sectarian taint as was possible and have arranged it so that it may be used for either single men or those of family and for either Christian or Hebrew.

We trust that it meets with your approval.

Faternally submitted,  
Geo. M. Cornwall,  
R. A. Forsyth,  
P. A. Simpkins,  
Committee.

Resolution was referred to the new coming Nine with instructions to have copies of the ritual submitted to the members of the House of Ancients.

that a message would arrive from Mr. Johnson before the meeting would have been completed as suggested by the Supreme Chaplain. "If not," he said, "it will be another instance of the wireless not performing its function."

The Supreme Chaplain then called the delegates' attention to the fact that Mr. Cone "is Brother Johnson's tower of strength, the man actually in charge of Brother Johnson's paper." Mr. Cone stated his reason for appearing before the meeting was that he wished the delegates to know what Mr. Johnson's paper will say to Hoo-Hoo, because it had something somewhat personal to the "Parson," and Secretary also offered four definite suggestions that should be considered by the various committees in their reports at the second day's session. He then read the galley proof of an article which had been prepared for the Lumber-World Review, to appear the 15th or 25th of September.

#### Paper Read by Mr. Cone.

"As these editorial jottings are being

noted down in our 'Wide East Window' watching place, the records are being made up of the last scattered concatenations to go into the year's record of Hoo-Hoo to be reported at the Detroit Hoo-Hoo Annual of the latter days of the week, and the pilgrims from afar have already started on their journey to Detroit. This issue will be made up and put to press in despatched time so that the acting editor may himself be one of those present at Detroit; and the others who attend will find it on their desks upon their return. Those readers who are not of Hoo-Hoo will we feel sure not feel slighted if it occupy the most of our field of vision at this time.

"To those who have long walked in the light of Hoo-Hoo Land the most welcome sign of its increasing power and progress is the increasing procession of stray cats returning to the fold. For a space the wanderlust seized them, but as time passed and the zest for foreign adventures cooled, the home impulse again became dominant and the prodigals are returning, in bands of ten—a dozen—twenty—thirty—yes, forty, or more each, in three of the year's concatenations.

"The return of the cats is a moral and spiritual victory. The fraternal instinct has prevailed over the materialistic urge. And this has come about we believe because within the Order the broadest and highest exposition and practice of fraternity are being exemplified and expounded as never before. Hoo-Hoo is calling back its wanderers and bringing in a gratifying number of the younger generation, not entirely by efficient organization and government—though Snark Everett Griggs and his official associates have made a wonderful record of which the Everett G. Griggs Concatenation at Tacoma, with its 68 initiates and 40 reinstatements, was merely one obvious result. It is not measuring its progress entirely by the salesmanship ability and capacity for work of the administrative office—though Henry R. Isherwood has been one of the hardest-working and hardest worked of organization Secretaries anywhere to be found. We believe that the spiritual message of Hoo-Hoo, as voiced by its flying Chaplain before great gatherings of lumbermen from one end of the country to the other and back again repeatedly, has been the dominant factor of the last year or two of its progress. It has not only told the world what Hoo-Hoo stands for—more important, it has brought all Hoo-Hoo to stand more unwaveringly and understandingly upon its basic platform of friendly fellowship. The spirit of Hoo-Hoo has found a mighty missionary voice, and is inspiring all its lay workers throughout its ranks. It is infiltrating the industry and making its influence felt—whether visibly or not—in all the great national problems of the industry.

"This phase of the work of Hoo-Hoo must go on—that is the matter of central importance. That is number one of the definite suggestions for the welfare of Hoo-Hoo which the Lumber World



Review editorially offers to the members as they gather for the Detroit Annual.

"As a second suggestion, Hoo-Hoo should have a handbook, of precisely the form which it maintained for years, and revised at least once a year. It is quite as important as is a telephone directory to subscribers. Every member has the right to know who his brothers in the Order are. The last annual expressed itself definitely in favor of reviving the handbook. It should not be postponed indefinitely in order that it may include the names of those about to be added to the roster—for always, we trust, there will be more about to be added. Let us have a Hoo-Hoo handbook without further delay.

"As a third suggestion, the Osirian Cloister seems to be serving too well its original function as tomb for past officers, and to be too much dominated by The Book of the Dead from which its ritual is chiefly derived. The Osirians need a resurrectionist. Incidentally it might be a useful detail in keeping the ranks intact and in good financial standing if the Osirians could be billed for their Osirian dues at the same time as for their Hoo-Hoo dues; and if any general mention anywhere that Hoo-Hoo dues are payable should also not ignore the Cloister. Back even to the days when there were Supreme Scriveners (this Osirian has received each year (save the infrequent red-letter years when he remembered to volunteer payment in advance) a notice of Hoo-Hoo dues making no reference whatever to the Cloister and its financial support—and each year has registered a protest and a suggestion, until now it has become a habit. Truly the ranks of Osiris must be faithful—the careless and indifferent must long ago have been dropped as delinquents.

"As a fourth and the most important suggestion—Hoo-Hoo as a great national organization of lumbermen must if it is best to serve its industry have a national locus. If it has any message for the lumbermen who belong to other great national lumber organizations it must be ready to learn from those organizations as well as instruct them—and the American Wholesale Lumber Association, Wholesale Sash & Door Association, Maple Flooring Manufacturers' Association, Millwork Cost Bureau, American Walnut Manufacturers' Association, National Hardwood Lumber Association, Hardwood Manufacturers' Institute, National Retail Lumber Dealers' Association, Oak Flooring Manufacturers' Association and National Lumber Manufacturers' Association all have a common message for Hoo-Hoo, that the central organization headquarters for the lumber industry nationally, is Chicago. It is true that the last-named organization has found it necessary because of its close inter-relationship with governmental statistical and other activities to have its main office in Washington, but it still maintains an important office in Chicago and holds its directors' meetings and annual meet-

ings in this city. Some regional organizations which feel it incumbent to maintain their headquarters within their sphere of activity feel so handicapped thereby that they have found it desirable to maintain Chicago offices also. Within the last month or so both the Southern Pine Association and the Southern Hardwood Traffic Association have established Chicago offices.

"The Chicago Hoo-Hoo, in their recent petition to have the headquarters brought to this city, were actuated not by any sectional spirit but by the broadest consideration of the 'Good of the Order.' They would like to see every member given an opportunity by mail referendum to record his views. They believe that on this particular matter the small proportion of membership in attendance at the annual meeting should refrain from ordering the removal, even if unambiguously disposed, but should rather vote to have the mail referendum taken. Nor on the other hand do they believe that the Supreme Nine or the annual concatenation can wisely assume the responsibility of tabling the matter and decreeing that the membership at large shall not be given the opportunity to vote upon it."

The Supreme Snark, on behalf of the Order, expressed appreciation for the message, and the Secretary suggested the message be submitted to the committee on the Good of the Order, after which the session was adjourned.

### Second Day's Session

The second day's session was held in the assembly hall of the Detroit Board of Commerce, and was called to order by the Supreme Snark, who explained that immediately prior to the convention session, a meeting was held by the members of the Supreme Nine and House of Ancients who were present, at which a new draft of the funeral ritual was considered and agreed upon; that it was decided that the ritual as read be copied and submitted to the House of Ancients before publication, and that it also was decided to send to Brother Bolling Arthur Johnson a wireless message, conveying greetings from the convention in reply to similar greeting received from him.

The Secretary then read telegrams and letters from absent Hoo-Hoos.

"Gentlemen," said the Supreme Snark, "I hope that you appreciate what the reading of these messages means to the meeting, and the silver cord that Brother Tennant spoke of the other day, which seems to stretch all around the United States. To me, it means more than the assembling of 50 or 100 men here. It seems to me that we have got to appreciate that the eyes of the lumber fraternity are on this convention, and that what is done here will be appreciated by them. I think that you will have to appreciate the fact that we have a membership that is very significant when we realize that 30,000 men have passed through this organization. It seems to me that means a great deal. In every community, wherever we go, every man that is a Hoo-Hoo today, or has been a

Hoo-Hoo, feels that we are on the right track."

Mr. Tully then suggested that wires acknowledging greetings be sent to Brother George M. Cornwall, editor of the Timberman, Portland, Ore., and to Brother P. Langdon of Cairo, Ill., both of whom, he said, had done yeoman service for the Order. It was voted unanimously that this be done. The Supreme Snark then called for the reading of the reports of the various committees.

### REPORT ON GOOD OF THE ORDER.

R. S. Whiting read the following report, that of the Committee on the Good of the Order, composed of Mr. Whiting, J. F. Judd and Adolph Pfund:

"Resolved: That this Annual expresses its unanimous approval and appreciation of the sincere and energetic services of Brother Peter A. Simplin, our Chaplain, and asks the continuance of them for the ensuing year.

"Resolved: That the practice of establishing permanent Hoo-Hoo Clubs be recommended at such points as in the judgment of the Supreme Nine, these clubs may be of greatest benefit to the Order.

"Resolved: That wherever the membership of Hoo-Hoo is of sufficient size to permit, meetings be held or entertainments given, in which the ladies will participate, for the purpose of familiarizing them with the purposes and benefits of the Order.

"Resolved: That the Secretary-Treasurer be instructed to prepare and have printed a hand-book of Hoo-Hoo membership without delay. This hand-book to be revised to contain the complete membership to and including September 9 of each year.

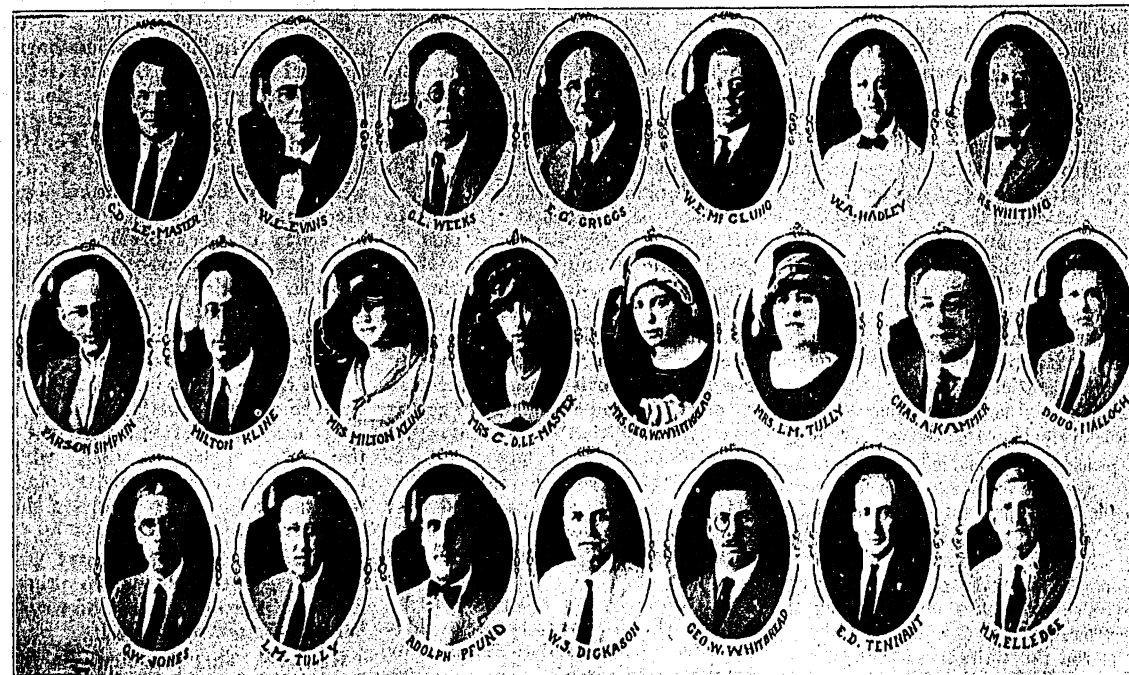
"Resolved: That the spirit of Hoo-Hoo, a thought for the future success, prosperity and good of the Order be carefully considered in the selection of the psychological place at which to hold the annual meeting of 1923."

### INTER-ASSOCIATION COMMITTEE'S REPORT.

Adolph Pfund, chairman of the Inter-Association Committee, of which the other members were F. M. Torrence and George Wilson Jones, read the report of his committee as follows:

"Your committee desires to record that the wonderful revival in the ranks of Hoo-Hoo under the excellent management in very recent years, aiming at a serious and constructive ideal, has gained for our Order the respect and active interest of lumber association executives and workers in all branches of the lumber industry.

"Now, Therefore Be It Resolved: That your committee recommends that the suggestion of an Inter-Association Hoo-Hoo Committee for the advancement of the Order have the consideration of the incoming Supreme Nine, and that in the discretion of the Supreme Nine, an



NORTH, EAST, SOUTH AND WEST AND THE BROAD LAND IN BETWEEN REPRESENTED BY THIS GROUP IN ATTENDANCE AT THIRTY-FIRST HOO-HOO ANNUAL AT DETROIT. MEMBERS FROM ELEVEN STATES, INCLUDING CANADA, ARE HERE SHOWN.

Inter-Association Hoo-Hoo Committee may be constituted in such manner, with such program of helpful activity and under such jurisdiction as the Supreme Nine may determine upon."

### "THANKS" COMMITTEE'S REPORT.

The Supreme Chaplain then offered the report of the "Thanks" Committee, which with the previous report was unanimously adopted. The report follows:

#### Appreciation of Hospitalities.

Whereas, The entertainment which has been provided by the Detroit Committee has been lavish and generous, and is deeply appreciated: Therefore, Be It

Resolved, That a sincere vote of thanks and an expression of appreciation be extended to the Detroit Retail Lumber Dealers' Association and Hoo-Hoo Committee. The Michigan Retail Lumber Dealers' Association, the Michigan Club, the Detroit Board of Commerce, the management of the Hotel Statler, and to the people of Detroit, one and all, for their hospitality and the many courtesies extended.

#### The Lumber Trade Press.

Whereas, The lumber trade press have given most liberally of their space and talents in furthering the principles and aims of Hoo-Hoo, and of advancing its cause generally, and with a deep appreciation of the loyal and valuable service thus rendered: Therefore, Be It

Resolved, That the sincere thanks of Hoo-Hoo is extended to the lumber trade press for its generous and

loyal support during the past year, and in doing so cherishes the hope that the Order's conduct and ideals may ever be such as to warrant their continued co-operation.

#### Lumber Associations.

Whereas, The many lumber associations of the country have rendered most valuable services to the Order through their co-operation and support, particularly in the matter of permitting concatenations in connection with their meetings, which is deeply appreciated: Therefore, Be It

Resolved, That the sincere thanks of Hoo-Hoo is extended the various associations and their publication for their loyal and valuable support and co-operation.

### NEXT MEETING PLACE DISCUSSED.

The Supreme Chaplain suggested that the Order express to the Detroit people, to the Detroit lumbermen and others its appreciation and thanks for their splendid entertainment and for their efforts to make the convention a success; also the Detroit newspapers, and his motion to that effect was carried.

The Secretary stated that several invitations had been received from a number of cities for the Order to hold its annual meeting of 1923 in their midst. He read letters of invitation from governors, mayors and civic and commercial organizations in support of the invitations received from Denver, Colo.; Kansas City, Mo.; San Francisco, Calif.; Atlanta, Ga.; New Orleans, La., and other cities, and said that Brother Whiting had presented an invitation in behalf of Seattle.

At this point in the meeting, the Supreme Snark requested W. A. Hadley to

take the chair. Then Albert Cone moved that the several invitations be considered. This motion being unanimously supported, Mr. Whiting appeared for Seattle, unattended as he said by letters from governors, mayors and convention bureaus. He talked at length, stressing the point that the next annual meeting be held in Seattle for a fraternal reason; that the Order needed considerable bolstering up; that the Order as well as the city would be benefited by holding the convention in the Washington metropolis. Another point he made was that the Order should capitalize the spirit of Hoo-Hoo radiating from Seattle into British Columbia.

Milton Klein, of Atlanta, spoke next and urged the acceptance of the invitation from Atlanta. He said that it had been a long time since a convention was held in the South, still, he said, the greatest lumber section of the country. To hold the meeting in Atlanta would be a great help to Hoo-Hoo, he said.

No other members appearing in behalf of their respective cities, the Supreme Snark submitted the various invitations to the meeting for its consideration, and Charles J. Kramer, Astoria, La., moved that New Orleans be selected, which was seconded by Mr. Judd.

Mr. Le Master cautioned against too hasty action on the important question of fixing the convention city for next year, pointing out that the city selected should be picked with the idea of being acceptable to the general membership, at the same time showing no partiality to any one district. He favored Seattle, saying that it is a very psychological time when the minds of the Seattle lumbermen were ready to receive Hoo-Hoo. He said the city which will receive the convention next year must give the necessary assurance of enthusiasm, if the conven-

tion is to be a success, and that in his mind, next year will be the time, above all times, for the Hoo-Hoo to go to the Northwest. The great-spirited, full-hearted, four-square men are in the timber country of the Northwest, he said, and if the Order can sell them the spirit of the Hoo-Hoo, it will make no mistake.

Mr. McClung, of Colorado Springs, Colo., contended that it is a mistake to hold Hoo-Hoo conventions too much in one section of the country, and presented Denver for the consideration of the meeting. He pointed out the mildness of summer climate there, and suggested that that city be selected as a compromise between Seattle, which he admitted was the hub of the lumber industry, and Atlanta, the choice of the Southeast.

Senior Hoo-Hoo Elledge said that the time was ripe for a Hoo-Hoo convention in the South, and urged for the good of the Order that the choice of meeting place be made between the two Southern cities proposed, giving opportunity for a real revival of the Order and to bring the manufacturers of the South together. A part of this revival in the South is to put Memphis over the top with 200 reinstatements, he said, a thing soon to be accomplished.

Mr. Judd then interposed the suggestion that the Panama Canal reduces the distance from the West to New Orleans, and although admitting to no real choice, put forth that city as the logical place for the convention in place of Atlanta.

"Gentlemen," the Supreme Snark stated, "I want to say, before we get into further discussion, that the Chair was lenient when the motion was made that we consider New Orleans. One note has been struck that should not be overlooked or should not be given too much credence—that Hoo-Hoo is being rejuvenated, and if we had tried to put the convention in some of the cities that I know of, we should not have a corporal's guard at the meetings. What we are trying to do is put Hoo-Hoo on earth again. I know what it means to hold the next Annual on the Pacific Coast. This matter is very vital to the organization. I don't think that I ought to talk so much from the Chair, but it makes no difference what this town or that town wants. The question is what Hoo-Hoo wants."

#### REPORT ON RESOLUTIONS.

He then called for the report of the Committee on Resolutions, which was read by W. A. Hadley, the chairman. The resolutions follow:

"Your Committee on Resolutions feels that the organization has now more legislation than is understood. We, therefore, recommend that in place of creating new by-laws and new legislation, we return to the experience of the past and use that which we have. On that account, we will present to you nothing but what we feel is required to carry on the work of the organization during the ensuing year.

"Resolved, That section 18, referring to initiation and dues for new members, be amended pro-

rating dues on quarterly basis as follows: \$5.00 first quarter, ending December 9; \$4.00 second quarter, ending March 9; \$3.00 third quarter, ending June 9; \$2.00 fourth quarter, ending August 9. \$5.00 dues for new members initiated between the dates of August 9 and September 9, to cover dues for the ensuing year.

"Resolved, That death benefit to all members 65 years and past in good standing and who have been in good standing five years prior to September 9, 1923, upon payment of \$5.00 annual dues, thereby eliminating Section 'A' of death benefit certificate. Provisions for protection of our Order to be provided in ruling—that in addition to reinstatement fee of \$5.00 all dues in arrears following age of 60 years in addition to ensuing year be collected and that members who have received honorary life membership on account previous age limit be permitted to avail themselves of this privilege by paying the difference between dues they have paid and dues required by regular membership. The amount of dues paid for arrears to be deposited in death benefit fund. This resolution rescinds any previous action of the organization in this connection.

"Resolved, That the title death benefit certificate be changed to read Hoo-Hoo benefit certificate.

"Resolved, That the incoming Supreme Nine be instructed to place by-laws with amendments in the hands of the attorney selected to be rewritten in briefer form, and to conform to laws under which we are incorporated. Said by-laws to be divided into nine sections, each specific part of section to be designated by letters of the alphabet. Same to be published in the Bulletin, so as to acquaint all members with the by-laws of our Order.

"Resolved, That we recommend the Supreme Nine appoint a legal adviser for the Order, and that he be compensated for services rendered.

"Whereas, The by-laws of the Order do not provide for the position of a Chaplain, and

"Whereas, We believe that the services of a Chaplain are essential for the betterment and uplift of the Order, as demonstrated by the work of our esteemed friend and Brother, Peter Simpkins,

"Be It Resolved, That the Supreme Nine yearly, as early as possible after the Annual, appoint a Chaplain and define his duties.

"Whereas, Many who are eligible to membership and desirous of affiliating with our Order find it impossible or too expensive, because of being located at a distance from where any concatenation may be held are thus barred from becoming members,

"Resolved, That any person eligible to membership in the Concatenated Order of Hoo-Hoo may become an associate member upon the recommendation of two members in good

standing and endorsed by the Vicegerent or State Councillor and the member of the Supreme Nine having the jurisdiction in the district in which the applicant may reside, and upon the payment of the initiation fee and dues as provided for full membership and taking the oath, which may be administered by a Vicegerent or State Councillor upon authority of the supreme officer of that district. An associate member shall be entitled to all the benefits of the Association, but he cannot hold office nor vote in annual meeting, nor sit in a concatenation until he has been regularly initiated. He shall be provided with a button, an exact duplicate of the emblem of the Order, made of silver, which shall be surrendered and replaced with the gold button when he shall have been initiated.

"Whereas, The magnificent work done by Brother Peter Simpkin as Field Officer has clearly shown the benefit of such work; Be It

Resolved, That the Supreme Nine shall yearly, as early as possible after the Annual, provided the funds of the Order are available and permit it, appoint a Field Officer, who shall work under the Secretary and Treasurer in accordance with such instructions as may be given the Secretary and Treasurer by the Supreme Nine covering the duties and remuneration of the Field Officer.

"Resolved, That any action taken at any annual meeting contrary to the by-laws and incorporation of the Order be eliminated by Supreme Nine in revision of the by-laws.

"W. A. HADLEY, Chairman.

"E. D. TENNANT,

"W. S. DICKASON,

"W. E. MCCLUNG,

"ADOLPH PFUND,

"M. M. ELLEDGE,

"G. L. WEEKS.

"The following resolution was offered by Mr. Dickason and was unanimously adopted:

"In view of the fact that the most distinguished of the members of this Order, the Honorable Warren G. Harding, the President of the United States, sits in the White House with a heavy heart today because of the illness of his gracious and beloved wife,

"Resolved, That this annual meeting send this greeting: 'To His Excellency, the President of the United States, Washington, D. C.: The thirty-first annual meeting of Hoo-Hoo sends to you its greeting of affection and sympathy and the prayer that Providence may give to your beloved wife speedy recovery of health.

"Major Everett G. Griggs, Snark."

Sympathy Sent the President.

The full report of the committee was unanimously adopted, all of the resolutions having been adopted separately.

W. S. Dickason then read the resolu-

tion directing the Secretary to forward a telegram to President Warren G. Harding, extending to him the sympathy of the Order on account of the illness of the president's wife. The resolution was unanimously adopted by a rising vote, and the Secretary was directed to send such a telegram to President Harding.

Mr. Hadley then spoke in explanation of the resolution regarding membership dues, and said: "The first paragraph was not put in in the spirit of criticism at all. It has developed at every convention that sometimes the Resolutions Committee got overenthusiastic and spread out a lot of resolutions, which were put on the minutes of the convention and were immediately forgotten. It also happens in every section where the convention is held, that some things applied to that particular section of the country, which are purely local and do not affect the interests of the organization, but we have put in this section because we think it would be beneficial to the Order as a whole."

Mr. Hadley then read the resolution regarding the payment of the dues quarterly. "This has been recommended," he said, "because of the fact that a great many have felt that a new member coming in three or four months before the end of the year should not pay the same dues as a member who gets the benefit of the whole of the year."

"Referring to death benefit fund, this resolution rescinds all previous action on the part of the organization in this connection. This will be the regulation that will be followed by the organization henceforth or until the next annual, if they choose to change it at that time. The title 'Death Benefit Certificate,' to be changed to read 'Hoo-Hoo Benefit Certificate.' That is because we decided it would be better not to have the word death staring the members in the face all the time.

#### By-Laws to be Boiled Down.

"Referring to the resolution instructing the incoming Nine to place the by-laws in the hands of the attorney of the Order, to be rewritten and published in the Bulletin, as revised—this follows what I said in the beginning, that a great many resolutions and amendments to our by-laws are put in each year by enthusiastic members of the Resolutions Committee, some of which conform to the laws of the Order and some of which do not. So, the idea of having the by-laws boiled down by the attorney, was deemed to be the best thing to do.

"Referring to the resolution regarding the appointment of legal adviser of the Order, and that he be compensated for his services, this does not mean that the Association must retain an attorney, but the Supreme Nine or the Secretary-Treasurer is empowered to employ one when necessary."

#### Age and Benefit Fund.

Discussion then ensued over the resolution extending the age limit for participation by members in the Hoo-Hoo benefit fund.

"As I understand," said Mr. Cone, "if I keep up my dues annually, they go



L. R. Putman (No. 9191) Arcanoper Directing Manager, American Wholesale Lumber Association.

L. R. Putman, the cause of this effusion of 8 pt. type was born, reared, educated and learned the intricacies of the lumber business down in Arkansas.

Prior to his entry into the lumber business only those in his own home town knew much about him. Since that time he has made history for himself—a history that is known in all corners of the country wherever lumber is made or sold. "Put," as his friends call him, was born down Fayetteville way, went to school there and when his term was out went over to the State University, located in Fayetteville, and finished a four year term there. It was from this point that he jumped into the lumber business and has been connected with it in various capacities ever since.

Brother Putman has been an ardent association man from his early business days. He assisted in organizing the Arkansas Association of Retail Lumber Dealers which was later absorbed into the Southwestern Lumbermen's Association, principally through his efforts. Mr. Putman was made a director of the Southwestern and later served as Vice President. In January, 1917, he was made advertising manager of the Southern Pine Association later being appointed to the important position of Advertising Director and Manager of Sales. He served in this capacity until 1920 when he was given the assignment of organizing and directing the wholesale lumbermen of the United States into what is now the American Wholesale Lumber Association. He is now the directing manager of that association.

L. R. Putman has been a Hoo-Hoo and a member of the Cloister for many years as his number will attest, and was at one time Vicegerent Snark for Northwestern Arkansas. His interest and labors in behalf of the Order won him the appointment by the Supreme Nine, to the office of Arcanoper to succeed Brother Baker, who resigned. Brother Putman will render a good account of himself in his new office.

into the general fund, and when I have reached the age of 65, the death benefit

will continue, but if I lapse at about the age of 60, I can at the age of 65 get the benefit of that fund, provided I pay all back dues, but the back dues, instead of going into the general fund, go into the Hoo-Hoo benefit fund. It seems to me there is a class distinction created there."

Mr. Hadley explained that a portion of the dues paid each year goes into the benefit fund, and the Secretary said that all of the dues collected as arrears go into the death benefit fund, plus the rate of dues in accordance with the man's age and the table of rates. Mr. Le Master said that the reason for the resolution was that it did not seem right to the committee that a man having been a member a long time, when he lapsed, could not renew his membership and take advantage of the death benefit at 65.

Mr. Cone's suggestion that the words "past annual" be confined to the last annual was met by the Supreme Snark who said: "A motion has been made in reference to all of the by-laws referring them to the attorney, and this will eliminate anything that is contrary to the by-laws."

The Chaplain stated that Mr. Cone desired to substitute the word "any" for "past," and the Supreme Snark said that was all right, and Mr. Cone's amendment was adopted and inserted in the resolution referred to.

When the resolution was adopted, extending the sympathy of the Order to the families of deceased members during the past year, there was an impressive moment, everyone present arising and standing for a minute in silence.

#### Discussion as to Application.

Secretary Isherwood then took the floor and said that while he disliked putting further work on the Resolutions Committee, one resolution was quite important, "which I have neglected to present."

"Throughout the country," he continued, "our Vicegerents are taking applications and holding concatenations. These applications are received at concatenations and acted upon by the Membership Committee, they are voted upon and accepted. In nearly every concatenation there are some of these candidates who are not able to be present and the applications are held, in most cases, by the local Vicegerents. I wish that an amendment might be made to our present instructions to Vicegerents, that all applications of members, accepted, whether initiated or not, be sent to our headquarters, with information on the applications of those who have not been initiated, to enable us to keep our records clear and have all applications that have been accepted at one point, national headquarters."

Mr. Hadley then gave his opinion, which he said was doubtless the opinion of the other members of the Resolutions Committee, that it was quite agreeable to add such a resolution as the Secretary-Treasurer mentioned and have it referred to the Supreme Nine.

Mr. Cone expressed the opinion, that applications, which have been duly approved by the committee and paid, should be passed upon whether the applicants were present or not, pointing out

that very often at concatenations in Chicago, there are applications which it is necessary to carry for a month or two.

"The request of the Secretary-Treasurer was that any application presented to the Vicegerent, properly voted upon and where the applicant did not show up to be initiated, should be sent to the home office, where a record would be made of it," interposed Mr. Tully, "I believe the proper place for all applications, whether the candidates have gone through the initiation ceremonies or not, is the home office of the Order. The Secretary notifies the applicant that he is eligible for membership and will be voted upon and initiated as soon as possible, but if the application and the amount to cover same are sent to the Secretary-Treasurer in St. Louis, and if the applicant is notified of that action, he has a greater desire to become a Hoo-Hoo, and tries to be at the next concatenation to present himself for initiation."

Mr. Cone contended that the motion did not provide for the men who have paid up, but were not voted on. "Very often," he said, "there is a bunch of applications and the Vicegerent knows that a half-dozen of them were not present at the meeting to be voted on. Such applications are held until the next concatenation. Unless those present at the concatenation are voted on, what becomes of them?"

"I agree that, if the application is received and no action is taken upon it, we virtually have no application," replied Mr. Tully, "but if the Vicegerent has in mind the future interests of his district, he will see that the application of every member for which he has the fee is properly presented to the concatenation and voted on, and, in that way, we can retain the prospective member."

The discussion was closed by Mr. Hadley, who said that Mr. Cone's suggestion would be taken care of, if the resolution were adopted, and Vicegerents instructed that where applications are received, they shall be voted upon as suggested in the discussion.

Mr. Le Master supplemented the discussion by saying that, instead of holding the members until another concatenation, the procedure conform to the laws providing for initiation by the member of the Supreme Nine immediately.

The question of the selection of the convention city was again brought up, and Mr. Cone moved that all the invitations received be referred to the incoming Supreme Nine for final decision. The motion was carried, and the invitations from the several cities were turned over to the Supreme Nine for disposition, the final decision on the 1923 convention city to be made as soon as conditions directly affecting the Order in the various sections of the country indicate where, for the good of the Order, the convention should be held.

#### REPORT OF COMMITTEE ON NOMINATIONS.

The report of the committee on nominations was then read by L. M. Tully, chairman, as follows:

For Supreme Snark, W. S. Dickason,

#### PUTMAN SUCCEEDS BAKER ON SUPREME NINE.

L. R. Putman, directing manager of the American Wholesale Lumber Association of Chicago, has been unanimously selected by the members of the Supreme Nine to serve on that body to succeed F. M. Baker, resigned.

F. M. Baker of the Hardwood Mills Lumber Co., of Chicago, was elected to the office of Arcanoper at the 31st annual but due to illness which prevented him from attending the final sessions of the convention and from which he is now fully recovered, Brother Baker found it impossible to give to the work the time and effort which he deems necessary to successfully fill the office.

The Snark and other members of the Supreme Nine accepted the resignation of Brother Baker with considerable regret and were deeply appreciative of his unselfishness in sacrificing the honor of the office for the benefit of the Order.

A brief sketch of the life and activities of the new Arcanoper will be found in another place in this issue.

Dickason-Goodman Lumber Co., Kansas City, Mo.

For Supreme Senior Hoo-Hoo: C. D. Le Master, San Joaquin Mill Owners' Association, Fresno, Calif.

For Supreme Junior Hoo-Hoo: M. M. Elledge, M. M. Elledge Lumber Co., Corinth, Miss.

For Supreme Bojum: Donald Clark, Secretary Rite Grade Shingle Association, Tacoma, Wash.

For Supreme Scrivener: E. S. Anderson, New York, N. Y.

For Supreme Jabberwock: C. O. Harman, Southern Sash, Door and Millworth Association, Atlanta, Ga.

For Supreme Custodian: R. D. Mundell, Secretary Colorado Lumber Dealers' Association, Denver, Colo.

For Supreme Arcanoper: Fred M. Baker, Hardwood Mills Lumber Co., Chicago, Ill.

For Supreme Gurdon: W. A. Nichols, Beaumont, Texas.

"As a great deal depends on who shall guide the destinies of Hoo-Hoo for the coming year," Mr. Tully said, "the Committee on Nominations had to labor and take into consultation the members present and those in all of the jurisdictions. We have used the wires and have tried to select a Nine that will be representative, will be energetic and will deliver the goods for Hoo-Hoo."

Mr. Tully then moved that the report of the Nominations Committee be adopted. The motion was seconded by Mr. May, and was unanimously carried by a rising vote.

#### Counselors.

The Committee on Nominations also recommended the appointment of: W. L. Evans, of Memphis, Tenn., as Counselor for Tennessee; W. L. Shepherd, Montgomery, Ala., Counselor for Alabama; W. Whitbread, New York, N. Y., Counselor for New York; J. C. Light, Counselor for Arizona; W. B. Campbell, Oklahoma City, Okla., Counselor for Oklahoma.

Mr. Tully moved that the supplementary report of the Committee on Nominations be adopted, and that the recommendations be approved by the election of the above named Hoo-Hoos for the position of Counselor for their respective states. The motion was seconded by Mr. Judd and was unanimously carried. A vote of thanks was then extended to the Committee on Nominations.

#### NEXT MEETING PLACE DISCUSSED AGAIN.

Following a recess of ten minutes to permit further consideration of the reference to the Supreme Nine of the meeting place of the next annual convention, discussion on that question was continued.

Mr. Cone referred to his motion, that consideration of the question be left with the Supreme Nine, and Mr. Kammer to his substitute motion in behalf of New Orleans, when the Supreme Snark asked for reconsideration as to which motion should stand in order that the record might be clear.

Mr. Tully then asked the object in referring the matter to the Supreme Nine, when so many jurisdictions were represented at the convention meeting. He questioned the deviation from the custom maintained in the past, and Patrick Cook, of St. Louis, and Mr. Judd concurred in the opinion that the selection should be made by the members present at the meeting.

It was still contended by Mr. Cone, however, that his motion should be voted upon, and time and thought be given to the selection of the convention city for next year.

"Hoo-Hoo, in making the selection of its next meeting place," he said, "has never given as careful and scientific consideration to the subject as it should. This pulling and hauling between different cities, no matter how ably they may be presented, is not all there is to be considered, by any means. I would not know, myself, how to pass wisely upon the invitations before us now. I don't know but that Seattle is entitled to the convention next year, although California had the meeting last year. I believe the center of the population of the membership of Hoo-Hoo would be somewhere in the neighborhood of Kansas City and Denver. I recognize that Atlanta is the metropolis of the South, including the territory tributary to New Orleans, but how can we pass upon this matter at this time? The gentleman from New York said: 'Suppose we leave this to the Supreme Nine? Suppose we say to these cities which have entered this good natured contest—we are going to put you on probation for six months and watch you for six months, and in that time we will decide upon your record, where we will hold the next meeting.' I have no feeling in this matter. If you decide to take a vote here all right, but if you feel that you can trust the members of the Supreme Nine, whom you have just elected so enthusiastically, I will be satisfied, but I think it would be the wise thing to do to submit this question to the Supreme Nine."

The Supreme Snark asked if there

were any further remarks, and Mr. Porter, of Cleveland, arose and said that, as he saw it, the members assembled at the convention could decide the question after a little deliberation and analysis of the matter. He asked the Secretary for the list of the convention cities in the last six years. The Secretary complied, and Mr. Porter continued with the statement, that while the convention appeared to be in sympathy with the people of the Northwest, there was no question but that everybody there was interested in the welfare and promotion of Hoo-Hoo and to get as many members in any section as possible. He said yellow pine people practically started Hoo-Hoo, and that their interest is waning, and that it appeared to him that, if a convention city is selected in the South, this waning interest could be revived and developed by the addition of many new members. Fair consideration of the matter, he said, would point to New Orleans or Atlanta as the logical place for the next meeting.

Past Snark W. A. Hadley then took the Chair and the Supreme Snark, speaking from the floor, stated: "I want to say, Brother Hoo-Hoo, in behalf of my own interests in this matter, I might be like some who rush in 'where angels—fear to tread.' I have just one thought in mind. I have discovered that since taking the position of Snark, there is a lot of things in this organization which have to be redeveloped. You have got to recognize that you must get new blood into Hoo-Hoo, and different districts must be considered and policies in this organization cannot prevail. You must give consideration to some of the most important things in connection with the development of Hoo-Hoo, rather than what you have done on the floor here in reference to the selection of a convention city.

"I do not know whether it would be wise to attempt to take this Order to the Pacific Coast—and I live on the Pacific Coast—but if you do not have some sentiment or something else for the getting of members, you will not get many more members on the West Coast. You may have to go to New Orleans to get more members. It may be, in following the suggestion of the maker of this motion, that it would be wise to go Northwest, but I do not know but that it would be equally wise to go to New Orleans for the next meeting. The men who are responsible for the development of this organization should be considered.

"The member of the Supreme Nine whom you have elected, located at Denver, might want to have something to say about this matter. I think we ought to give it very careful consideration. Here is a man, No. 94, who has a strong opinion that this matter ought to be decided on the floor. If we had four or five hundred members here, I would say yes. If we all had a definite idea as to where the Annual should be located, I would say yes. Frankly speaking, I do not think the people of the Coast are definitely committed to Seattle, but from the standpoint of the rejuvenation of the Order, we ought to give careful consideration to this motion. Whichever

way it goes, I hope it will be for the best interest of the Order."

Mr. Cook, of St. Louis, then told the delegates he had been committed for several months to holding the next Annual in the South; that, in his opinion, the convention should be held with some sense of rotation with due regard for the financial contribution to the Order from the section receiving the convention. He referred to a talk with Mark Elledge, of Corinth, Miss., in which Mr. Elledge said that 25 per cent of the dues paid into the Order last year came from the South. He recalled that the Annual has been held less frequently in the South than in any section of the United States, despite the fact that the Order had its origin in the South, and therefore he offered a second to the nomination of Atlanta.

Mr. Tully then stated: "When Brother Cone proposed his amendment as the resolution, I asked him to be good enough so explain the motives that he had in mind—what was the idea in referring it to the Supreme Nine, rather than letting this convention decide the question? He gave a very good explanation. After hearing the words of our Worthy Snark, I now take pleasure in seconding the motion made by Brother Cone, because I think the matter is of too great moment to be decided hastily. It is a question upon which the future of the Order will hinge, and I believe that if the matter is transferred to the future Snark and the Nine, that it will be given greater consideration and a selection will be made which will be more helpful and beneficial to the Order."

Mr. Judd, who originally seconded the motion, withdrew his second, and the Supreme Snark, Major Griggs, resumed the Chair, and asked Mr. Kammer if he would withdraw his motion. Mr. Kammer explained that, although from New York, he wished the next Annual to go to New Orleans, having in mind the bettering of the Hoo-Hoo of the South, and of rejuvenating the Order. However, he withdrew his motion, and Mr. Judd said that he believed the best interests of the Order would be served if the matter be referred to the new Supreme Nine. Mr. Cone's motion was voted upon and carried unanimously.

#### New Snark Takes the Chair

The Supreme Snark then appointed Messrs. Tully and Hadley a committee to escort the new Supreme Snark to the Chair. The hall was filled with cheers and Hoo-Hoo yells as Supreme Snark-elect W. S. Dickason, with his escorts, moved toward the platform.

Supreme Snark Griggs greeted the incoming Supreme Snark and said: "Brother Dickason, I take great pleasure in turning over the keys of this Order to you, having learned within the past few days, since I have been in contact with you, that you are one of the best men on earth." Supreme Snark Dickason responded as follows: "Ladies and fellow Hoo-Hoo, I regret that I have not



words to express to you my gratitude and appreciation for the high honor you have conferred upon me. When I think of the duties and responsibilities of this office and when I survey the names of those who have preceded me, I feel depressed by my unfitness for this place. But from these names, from the records they have made, I draw inspiration that I may be able to fill the duties of this office as you would have me do. Our slogan will be, "One hundred per cent Hoo-Hoo." We don't expect to achieve that this year, but we are going to set a high mark.

"I feel so confident of the assistance of the men you have selected today as the members of the Supreme Nine, that I believe Hoo-Hoo will go forward in its work at the pace that it has traveled for the past few years.

"I thank you, gentlemen, from the bottom of my heart."

Mr. Hadley announced that Mr. Tully had an amendment to make to the list of Counselors, in the nomination of an honored lumberman who lives in the State of Michigan, to be Counselor for that state. Mr. Tully reported for the Committee on Nominations the selection of C. L. Weeks, as State Counselor for Michigan, which nomination was seconded by Mr. Hadley, and was unanimously carried amid applause.

Past Snark Griggs then nominated Mr. Hadley for Counselor for Canada, and in the same motion included the thanks of the Order to the chairmen of the Nominating and Resolutions Committees for their excellent work. The motion was carried, and the Supreme Snark then called for the report of the Special Committee appointed at the annual meeting at Fresno, Calif., September 8, 1921, in regard to Redwood Memorial Grove, which, it was proposed, should be purchased by the Order. The report was read by Mr. LeMaster as follows:

#### REDWOOD MEMORIAL GROVE COMMITTEE

"To The Concatenated Order of Hoo-Hoo,

Brother E. G. Griggs, Snark of the Universe:

In Annual Convention assembled at Detroit, Michigan:

Greetings:

"The thirtieth annual convention, held in Fresno last year, appointed the Special Committee sending in this report, with instructions to consider the subject of securing for the Order of Hoo-Hoo, a Redwood Memorial Grove; to fully investigate the subject, and report back their findings and recommendations to the thirty-first annual convention.

"In spite of the fact that the chairman of your committee is located 400 miles from the other two members, the full committee has had several meetings and has kept in close touch by correspondence throughout the year. In its deliberations and investigations, it has been greatly aided by Brother C. D. LeMaster, of the Supreme Nine, and by Brother Simpkin, our beloved Chaplain. In May, your committee journeyed to Eureka, traveling by autos through the

greater part of the magnificent Redwood districts of California. On this trip we were accompanied by Brothers Simpkin and LeMaster and several worthy brethren from San Francisco and other points, including Fred Holmes, Ed. Cavanaugh, J. I. Hartman, M. F. Conklin, all lumbermen of San Francisco; Brother A. F. Shoms, of Healdsburg, and Mr. Sperry and Mr. Newton B. Drury, of the "Save the Redwoods" League.

"To give the details of this trip and to even half-way pay tribute to the great help and numerous courtesies received from the brethren of the lumber industry all along the way and particularly from Messrs. Sperry and Drury, would take up too much time, but your committee has requested Brother Simpkin and Arcanoper C. D. LeMaster to give you an oral report of our findings, and to amplify for us the ideas and conclusions at which we have arrived. These gentlemen have been present with us at nearly all of our meetings, and know just what is in the mind of the committee as to what the policy of Hoo-Hoo should be, looking towards the early accomplishment of this great project.

"Your committee carefully inspected and investigated every Redwood Grove known to it, which was capable of measuring up to the requirements, and has finally decided to recommend to the brethren, that an effort be made to purchase the Dr. Phillips tract of approximately 100 acres. This is a wonderful redwood grove of magnificent specimens of the Sequoi Semper Virens, located on the south fork of the Eel River, just across the river from the California State Highway, and accessible at all times by reason of a permanent bridge having just been completed by the State, or just about completed, less than a half-mile from the grove. It appears to your committee that no other grove seems to so perfectly measure up to every requirement. While close to the railroad, and only across the river from the highway, it is secluded so that lumbermen who might seek its beauty, its shade, and its holy grandeur for rest and recreation, would be entirely secure from intrusion, either from the axe of the woodsman, or the occasional rowdy passing picnicking tourist. It is surrounded on three sides by the rippling waters of the Eel River, one of America's beautiful streams, and on the other side its gentle slopes change to the steep, rugged mountain side, which protects it from destructive winds. There is a nice flat of several acres, which will be ideal for buildings and camp sites. Its price seems to us to be reasonable and within reach of the Order. We are informed its purchase price would be about \$23,000. This is the exact price, plus interest, originally paid for it by Dr. Phillips, who purchased this in connection with another tract, which he desired for a memorial to Colonel Bolling, the first American officer of high rank to fall in the World War. This memorial is just across the highway from the place which would probably be selected by Hoo-Hoo as the entrance to the tract. Brother LeMaster or Brother Simpkin will tell you more of its suitability for the purpose in view.

"There are one or two other tracts

which can be secured, and it would therefore be well, if Hoo-Hoo decides to go ahead with this project, to empower the committee which will be appointed, to purchase other tracts if the Phillips tract, in the judgment of the committee, cannot be secured at a proper price or on proper terms.

"In conclusion, your committee recommends:

"1.—That a Special Committee be appointed with instructions to raise \$50,000 as soon as possible, all subscriptions to be payable to a Treasurer appointed by the convention. That as soon as this committee has secured sufficient pledges and funds to warrant the purchase of a Redwood grove, that they be empowered in the name of the Order, to purchase a suitable grove, giving preference to the Phillips Grove before referred to.

"2.—That the committee, as soon as sufficient funds are secured for the purpose, be empowered to erect buildings and make other necessary improvements, designed to provide accommodations for members of Hoo-Hoo, and for the purpose of dividing the grove into sections—a part for camping purposes, a part for memorial trees to the honored dead of the House of Ancients, a part for memorial trees to others designated by Hoo-Hoo.

"3.—That subscriptions be taken at this convention in amounts of \$99.99, each, payable on demand of the committee. Only about 500 of such subscriptions would be necessary to purchase the grove and go a long way towards erecting substantial improvements.

"4.—That the Redwood Manufacturers' Association and all other lumber associations be requested to contribute to this fund; and that all jurisdictions of Hoo-Hoo be written to and urged to pledge as many units as possible.

"5.—That the committee enter into no obligations involving the expenditure of money without first securing, in writing, the approval of a majority of the Supreme Nine.

"6.—That the title and control of the property be vested in a Board of Trustees, whose duty it shall be to manage the grove under the authority of Hoo-Hoo, to whom the Trustees should report yearly.

"7.—These recommendations, of course, are general in their nature, and your committee simply gives them as a basis for discussion and action by the convention.

"8.—D. Woodhead pledges himself to secure from the Los Angeles and San Diego Southern California Jurisdiction, a minimum of ten subscriptions of \$99.99, each, several of which have already been promised.

"9.—R. A. Hiseox and F. W. Trower also pledge themselves to secure from the San Francisco Jurisdiction, a minimum of ten subscriptions of \$99.99, each, several of which have already been promised.

"Regretting our inability to present this report in person, and with our prayer for health, happiness and long life to every member of the Order, we remain, "DAVID WOODHEAD,

R. A. HISEOX,  
FRANK W. TROWER,

Mr. Judd moved that the report be referred to the incoming Nine, with power to act. Mr. Hadley seconded it, and it was carried unanimously.

"It has been the custom of Brother 'Hoot Mon' Lightbody each year" the Supreme Snark said, "to send to the wife of the retiring Snark a bunch of heather from the hills of Scotland. We have received some heather again this year, which we have on the table at this moment."

Major Griggs stated that his wife, who arrived in Southampton on August 31 and is motoring through this district, would be highly delighted over the contents of Mrs. Lightbody's letter.

#### MAJOR GRIGGS' EFFORTS APPRECIATED

An appreciation of the work of Major Griggs in his office as Supreme Snark was voiced by Adolph Pfund, who stated that much of the credit for the fact that the Order has come to the front tremendously in the past year, is due to the work of the Past Snark, Major Griggs.

"We have all been inspired by the fact that a man so busy in business in many other lines as he is, has taken the time and made any necessary sacrifice to take this office," he said, "and has put his best efforts and whole-hearted interest in the work, and has aided the Order in reaching the point where it is now. I would like to offer this in the form of a resolution—that we express our appreciation and thanks to the Past Snark by a rising vote."

The motion was seconded and carried and, everyone arose in extending appreciation and thanks to Past Snark Griggs.

"I am sure," the Supreme Snark said, "that all of us appreciate very much the thoughtfulness and generosity of the lumbermen of Detroit, who have done so much for us and are continuing to do so."

#### THE EMBALMENT OF THE SNARK

The Chaplain then conducted the ceremony of the "Embalment of the Snark." He said: "Worthy Snark and Brethren, I surely feel honored that I may step into the place that I thought this Beloved Past Snark was going to fill at this time. To have the privilege of presenting to one of the men who passes from active service as Snark today to become a member of the Illustrious House of Ancients, the little mark that will forever, through his earthly journey, express the appreciation and esteem of his brethren for his services during the year is indeed an unusual honor. There is no need to speak about some things to some men. Nobody has to waste words on a man like 'Bill' Hadley, like Snark Dickason or Major Everett G. Griggs, businessman, patriot, citizen, brother, true Hoo-Hoo. I am very sure that in the long list of those illustrious men who have served the Order, none is more worthy of that love and devotion that is given to them than the gentleman who has so modestly surrendered the gavel of authority in this body; and my only regret is that that brilliant genius of Hoo-Hoo, that genius who is Seer of the House of Ancients, is not here today to weed out of his brain some of the sentences that might convey to the Past

Snark, Major Griggs, the sense of the esteem and love which is felt for this wonderful man, whose character, personality, love and devotion have meant so much for us during this great year, which brings us to the happiest moment, possibly, of this annual meeting.

"As he goes back again to his home, I am sorry that we cannot give to him that which was given in the pre-Volsteadian Days, a real 'pickling' and embalming, such as the Snarks knew in days gone by. The occasion, however, on account of its dry feature, loses nothing of the warmth that was intended to be conveyed when this delightful ceremony was first prepared by Brother Bolling Arthur Johnson. And as today I give to you this bit of gold in behalf of the 7,000 members of Hoo-Hoo, with the ruby whose crimson hues speak the warmth of the feelings of the heart which you have demonstrated in ministering to the Brotherhood of Hoo-Hoo, I would like to have the privilege of placing it on your finger, and to put it side by side with that ring which you have worn for years. May He, the great Snark of the Universe, keep you for many years to exemplify those splendid virtues which you possess and which have been so unmistakably manifested to this Order of Hoo-Hoo. May He bless you for evermore."

As the Chaplain closed, there was a round of applause followed by the Hoo-Hoo yell. Then the Chaplain placed the Snark's ring on Major Griggs' finger.

Past Snark Hadley said that as perhaps the oldest member of the House of Ancients present at the meeting, he wished to say that the House of Ancients welcomed the new addition and was proud to have Major Griggs as a member of the House of Ancients. He spoke of his own personal feeling for Major Griggs, and turning to Snark Dickason, said that Major Griggs' work in the organization would be an inspiration to the new administration to go on and do as well or better. He added that Major Griggs' work is worthy of the commendation of every member of the organization.

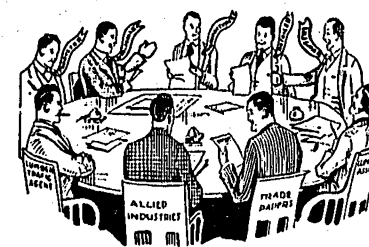
Major Griggs responded as follows: "Worthy Snark, my heart is too full for utterance. I really feel that I have received more than I deserve for the little I have done. I feel, after all, it is a question of friendship. Now, I think, we had better eat."

"Brothers," said the Supreme Snark, "I know that the sentiments expressed by Brother Hadley for Major Griggs are reflected in the hearts of everyone here."

The annual meeting was then adjourned, and adjournment was followed by a splendid luncheon, served by the Board of Commerce in the meeting room, during which the Round Table discussion took place.

If you have an idea for the making of Hoo-Hoo more vital in its brotherhood and service, write your thought out as briefly as you can and send it in, addressing the Secretary-Treasurer.

## Round Table Session



Detroit Annual, Saturday, September 9, 1922

One of the most interesting features of the annual convention, recently held, was the Round Table Session, at which a number of important questions were brought up and discussed thoroughly. During the course of the discussion, the hope was expressed, that Hoo-Hoo, through the organization of clubs in every city and district, could act as a means of bringing together the various factions and branches of the lumber industry, at present functioning through separate organizations or associations, and that the new Hoo-Hoo clubs could be a kind of co-operative clearing house, where manufacturers, wholesalers and retailers could meet on common ground to discuss their problems and iron out their differences.

The past Snark, Major E. G. Griggs, acted as chairman of this session, and, calling the meeting to order, said:

Major Griggs: "Brother Hoo-Hoo and Gentlemen, we have the following subjects to discuss: The association relationship to the Hoo-Hoo organization; the matters, which we must take up with the associations of which we are members, and, through the Secretaries, the co-operation of Hoo-Hoo with them; the matter of short lengths in the use of lumber; the utilization of the lower grades of lumber. Some of the men from the Coast would like to discuss that. Also, the merchandising of shingles, about which Mr. Whiting is well qualified to speak."

Mr. R. S. Whiting: "I would very much prefer to enter into this discussion after argument had been started, rather than to start the discussion of this subject, because that follows along the line of the campaign on the Pacific Coast which our association is carrying out. I would prefer to add to the discussion after the argument has been started.

"As you all know, ordinances are passed which are considered unfair legislation against our product. The source of these ordinances, we have found to be substitute products, in a general way, and in addition to that, the action of the underwriters as to differential insurance on other products compared to shingles, the co-operation of the retail merchants' organizations throughout the country has been verified. Our people on the Coast appreciate every bit of it, but we feel that inasmuch as many of these affairs have occurred, of which we have not received notice, perhaps all of the organizations and the majority of the trade are not thoroughly familiar with the situation.

"California, at this time, is very active; that is, the Retail Association and the different committees, which have the matter in charge, are seeing to it that the housing law, which was passed by the legislature last year, is amended, since it contains an ordinance covering

the entire city in prohibiting the use of shingles.

"What I would like to learn, if possible, is what we can do for the trade, for the wholesaler, the retailer, the commission man; what our association can do to assist you in merchandizing our product. We, like every other manufacturers' association, are always bound by suggestions how to conduct our business, but I don't think it necessary to go into petty details and differences of opinion on such points, but in a general way, if some of you men can suggest to us some practical means of merchandizing our product through the channels of your trade, I would appreciate it, and I know that our membership would appreciate it."

The Chairman: "Are there any gentlemen who would like to speak on that subject? Has any one anything to say about it?"

Secretary Isherwood: "I would like to ask Mr. Whiting this question: What portion of the manufacturers on the Coast operating mills belong to the shingle association?"

Mr. Whiting: "We find, according to our latest statistics, there are 420 saw-odd mills in Washington, Oregon and British Columbia; about 1,500 machines; 1,200 machines in Washington and Oregon. I would say, in machine capacity, there are 850 out of 1,200 who comprise the membership of our organization."

Secretary Isherwood: "The reason I asked the question, is that I am sure that he wants all of the support that he can possibly obtain for the manufacturers of the Pacific Coast, and anything that might be done or said by those selling and distributing in these districts, will have a tendency to interest and encourage men in the shingle industry to do more than they are doing today. It might be a little out of place, but I believe that some of the controversies that arise in the shingle industry, as with many other industries, are due to a lack of cooperation in the home of production. Such information as may develop at sessions of this

kind should aid and result in greater cooperation, which would wipe out, perhaps, many of the obstacles in the way.

"Regarding the association idea, we should study the mind of the consuming public. The matter has resolved itself, or is resolving itself, into associations today, not as a matter of selling associations to its members, but in perfecting a plan by which you can sell the organization to the consuming public on its real merits."

**The Chairman:** "I want to say this about this associated idea of co-operation. I think this experience in the west of the West Coast Association, when wiser heads than mine got together and made up their minds that they wanted the Hoo-Hoo summer meeting identified with the semi-annual meeting of the Association, was a splendid move. It happened that the directors of the National Lumber Manufacturers Association met in Portland, the latter part of July; the Douglas Fir Association met in Portland the day before, and the national officers, all of whom I knew, were brought to Portland about a week ahead of the time that they should have come, in order to make the West Coast Association a unit with their association.

"We had a West Coast meeting and got together all of the lumbermen who congregated at those meetings. We did not have a super-organization. The Order of Hoo-Hoo could have well afforded to do the necessary centralizing of these meetings in one city, where we could have had a representative body of men from many parts of the United States. We could have had another day's session, and could have accomplished much more than we did. See what it would have meant to Hoo-Hoo if the meeting had been held in Portland. I think Mr. Isherwood and the 'Parson' will remember that I took up with them the matter of a concatenation in Tacoma. We wanted to eliminate a lot of things, but the Secretary had the program so full that it was difficult to do that. The Columbia River district wanted to talk and had moving pictures, but finally they eliminated a number of matters. We fixed our concatenation for five o'clock, in the Masonic Temple. The fact that we were able to put the concatenation on at that time gave us the big membership that we secured. The active work that we did on the floor and the way the matter was presented brought those men in line for an excellent meeting of loggers and lumbermen of the Coast.

"Hoo-Hoo can do a great deal to aid the associations and the lumber industry, working through the National and other organizations, to eliminate a lot of the time that we waste in traveling, and we can accomplish as much as we did in Tacoma, without taking so much time. I think that, if the Secretaries don't do that, the Supreme Nine certainly can do it. At the meetings on the Coast, there were many members of Hoo-Hoo. If such influence can be brought to bear upon our activities, it will not only permeate the manufacturing industry, but manufacturers will do considerable for the retailers. Mr. Pfund will talk on that subject. Mr. Dower, who is in the

Minnesota district and now heavily interested in the Coast, put in a half a dozen of his men throughout that territory in the organization of Hoo-Hoo, and he is a strong supporter of Hoo-Hoo. I think that ought to be borne in mind. That must be done through the directors of the associations and through our Supreme Nine.

**Mr. W. E. McClung:** "I think the shingle manufacturers could take a good lesson from the cement association and also other associations. Throughout the Rocky Mountain Region, the first competition with shingles was met during the war. That was from patent roofings. They are gaining ground very much at the present time, and I think they are doing so through their everlasting advertisements. In fact, they are advertising that they have an everlasting shingle. Our company has experienced a good deal of trouble in obtaining a good representative shingle. You have got to be careful about the shingle that you recommend putting on a roof.

"There are some companies on the coast which do make a good star shingle. We are criticized by some in the West because we are not buying from them, but that is pretty hard to overcome. The asphalt shingle is gaining ground because of its everlasting advertising. If the dealer takes a little time, he can easily convince a customer that the cedar shingle is very economical. If you use the right kind of a shingle, with the proper kind of a nail, you will have a roof for 25 or 30 years. If you want to see how everlasting the other roofs are, all you have to do is refer your customer to those roofs.

"I believe that the shingle manufacturers are somewhat at fault for the condition of the shingle industry. I don't believe that we are carrying on the right kind of an advertising campaign. Nowadays, many concerns are making asphalt shingles, and anyone can send to a mail-order house and get three or four squares of composition shingles.

"I believe that the retailer can do a great deal toward helping the shingle industry along, provided the retail man does his part in putting out the proper brand in the way of advertising lasting qualities. We know it is possible to put on a shingle roof that will last two or three times longer than the patented shingles, yet we don't want to do everything, ourselves.

"Now, in regard to Hoo-Hoo getting behind the lumber associations, personally I believe that the Worthy Ex-Snark should reverse that proposition and that the lumber associations should get behind Hoo-Hoo, for the reason that Hoo-Hoo is an organization of all classes of the lumber industry. We cannot call it a fraternal organization exclusively while its main purpose is to cement the lumber industry. There are some associations that are not functioning to the best advantage. I believe if we put Hoo-Hoo to the front and make it the basic organization of the lumber industry, we would not be doing such a great favor for Hoo-Hoo, but we would be cementing the interests of the lumber and milling industries all over this country. I re-

member when, a few years ago, every man in the lumber industry that had large interests was a member of Hoo-Hoo. I believe in lumber associations getting behind Hoo-Hoo and Hoo-Hoo getting behind them."

Major Griggs then requested the Snark, Mr. W. A. Dickason, to take the chair.

**Mr. Dickason:** "Anything further, gentlemen?"

**Mr. Albert Cone:** "Another field of usefulness of Hoo-Hoo occurs to me, which would not occur to Major Griggs, because that particular field is occupied in his territory by a lumber organization. Out there they have the Loyal Legion, with directors from the ranks of employes and directors from the ranks of employers, but all of the lumber industry is waging along without any such organization. That field is, I think, one in which Hoo-Hoo can be quite as useful as it can be in the field of inter-association relationship, because in the ranks of Hoo-Hoo, the mill workers and the workers in the lumber industry generally are represented.

"It seems to me that in both the association field and in the Hoo-Hoo field, the greatest usefulness that Hoo-Hoo can perform is in getting the different lumbermen around a table where they can talk over things, and Hoo-Hoo affords an opportunity for doing that which is somewhat different from ordinary concatenations.

"I believe that the Hoo-Hoo clubs offer excellent opportunities for men to get acquainted with each other and thrash out their common problems. As to the matter of Hoo-Hoo becoming a general clearing house for the industry, that question requires consideration from a number of angles. To occupy that field thoroughly would require a special organization, because then you would have to go in a particular direction; but if we are to become an authority on problems, such as the manufacturer of shingles, closer cooperation or forest conservation we must have an organization for studying such problems.

"It seems to me that closer cooperation and more intimate discussion of our problems would be about as far as we could go. I think that the most of you remember the period of the greatest attack on lumber and shingles that was made by the National Fire Protection Association, which was a very bitter attack, centering largely around the sale of shingles and fire, but you have also noticed that that association and the Board of Underwriters have not continued to make strong attacks on shingles and lumber.

"During the war, those organizations placed their chief emphasis on human carelessness, but they have given up their idea of trying to have things that cannot burn, but have appealed to the people to be more careful. The chief attack which we have to face at the present time is the commercial attack, attacks commercially inspired, financed directly by the people who make substitutes for lumber, and others. We do not have the National Underwriters and Fire Protection Organization interfering so directly and unfairly in our field as formerly. In the

commercial field, it is up to lumber and the shingle people to use the same methods that other people are using—general propaganda and information."

**Major Griggs:** "I am a shingle manufacturer. That is part of our business. We say, 'Why don't you use our shingles?' We are not identified with an organization, which, perhaps, would affect you. The reason that you don't use our shingles is, because for a long while shingles were made on the Coast without proper inspection, and there was no reason why you should use them. You went to British Columbia and got better shingles, but why did you go there for them? Because they put the whole of the log into them, and made better shingles than we made.

"I went along the Coast at one time, and I saw what was going on. When I returned home, I threw out all of our machines and put in better machines. We are now in our infancy in the producing of a product that will be a credit to us, and that is, we believe, as good as can be produced. I think that Mr. McClung knows that I am not boasting. What he has said is well taken. The matter has got to be considered in connection with how long a shingle lasts on the roof, and you have got to consider what kind of a nail is used on it. I have seen shingles on roofs that have lasted 40 years. A good cedar shingle does not rot. The important thing to do is to get the right kind of a nail to put into it. I think that we can benefit Hoo-Hoo and that Hoo-Hoo can benefit us through proper cooperation; but half of the time our shingle is not sold alone by a yard man. He sells other kinds of shingles. I believe that we can get closer cooperation through the Order of Hoo-Hoo than in any other way. If you will tell us what our mistakes are, most of us who are wide awake, will meet your requirements."

**Mr. Albert Cone:** "I think about 18 years ago there were some good shingles made out on the Coast, and I saw some of them. I think I could count a half-dozen firms who were making good shingles then and who are still making good shingles, but there has not been enough opportunity in the shingle business to distinguish between the people whose product could be depended upon and just ordinary common shingles. That is what the shingle business needs more than any other thing. This matter of putting the individual brand on the shingle and then not giving the merchandizing value of the brand, a brand that has a history, is the weak thing in the merchandizing of shingles at the present time."

**Mr. J. F. Judd:** "I think Major Griggs is right when he speaks about the poor shingles that are being made. I happened to be the head of a screen door plant in the South up to a few years ago, and they used the cheapest yellow pine they could get to make screen doors. The white pine men got wise to the fact that yellow pine would warp and twist, and the white pine men came and took the trade away from the other plants in the South. Last year the white pine men came down with inferior goods. I was in Fort Worth not long ago, and

was at a house where the doors were almost blown away by the wind, on account of having such poor material in them; but the white pine men found it necessary to make better screen doors in order to retain a share of the business."

**Mr. M. M. Elledge:** "It seems to me that this discussion has led right up to the point where the Order of Hoo-Hoo can be of great benefit in the solving of the question of shingle and yellow pine material. If the Order of Hoo-Hoo takes the lead and educates the public to consume more low-grade lumber, we will have solved the problem. The associations tried to do something in that line, but failed to do it. Is it not a fact that on the West Coast last year, your high-grade logs were going to export, and you were compelled to make your shingles out of your low-grade logs, so that you did not have the demand for high-grade shingles, so that you could afford to put your high-grade logs into shingles?"

**Major Griggs:** "We don't want you to use the highest grade of cedar logs for shingles. We can get you as good a grade of lumber out of the top part of the log, and make just as good shingles as you want. We have got to grade them right. We make cedar siding out of a log as well as shingles. It would not make any difference to you whether I sold you shingles out of the log or out of the top part of the log, provided they were properly graded. I have heard it said, 'Why do you put a thermometer on your dry kilns and hold your heat on the shingles at 160 or 180 degrees, and you are so careful, about drying them so much? Why man, we will dry our shingles just right; we must dry them just right, or otherwise they would be brittle. Some dealers sell brittle shingles, shingles that have been dried too much, but we have learned by making a proper inspection, that there is a certain part of the log that should go into shingles. If we are wise and properly inspect our product, as we have done through this shingle association, and put the right kind of sawing and the right kind of packing on the shingle, have the right kind of inspection in our mills, you will get what you want. If I have a good carload of shingles I have got to meet the other fellow's competition."

**Mr. Elledge:** "The fact that there was no market for the low-grade lumber of the past was one reason why the mills did not care to put their low grade shingles on the market in competition with your high grade shingles. If a mill is trying to give service, it will have its product up to grade. My thought was in regard to the utilization of low-grade lumber.

**Secretary Isherwood:** "While we are talking about these matters and what there is to do today—while there is so much to do, we must limit ourselves in a way. What has been said about the West Coast Association and other associations is true enough, but I think that the best service that we can render, is in carrying the message of the West Coast Association back to the consumers of the products of that association and other associations, and make the plea to the consumers to buy from the men who

are supporting these associations. While there are certain things that we can do, our services are rather limited, but I believe that we can be of the greatest help to all associations by co-operating with these associations, and working out plans that will aid in protecting and creating a demand for our products."

**Mr. Charles L. Weeks:** "The Major spoke about making good shingles. I think the substitutes will kill themselves. A few years ago there were only a few manufacturers in this market. Now there are about forty. There is nothing that will do more to stop their sales than good grades of shingles, made by the West Coast people, because the idea of the substitute is to get the cheapest thing in their advertisements because it costs half as much to put it on. If a man puts on five squares of prepared roofing, a man putting on two thousand shingles in a day is a good carpenter—well, our experience is that they are losing out right along to today. Give them about five years more and there will be very few substitutes for shingles in this country."

**Mr. Whiting:** "I have spent about three months recently trying to sense the sentiment of the public in the trade in Indiana, Illinois and Michigan. I have found that the average retailer works along the line of least resistance in regard to prices. If they get a bargain in shingles they will take it. That shows the lack of salesmanship as to our product on their part. I spent a week at a state fair, finding out the attitude of the people toward the wooden shingles. During that week, we had 240 bona fide building prospects call at our booth. The average consumer who was asked the question as to whether he wanted to use shingles or not, said, 'Yes if we can get a good shingle.' We talked to carpenters, contractors, builders and their wives who came to talk about shingles. We had an experience with every grade of shingles that had been made. There is no reason why a dealer cannot buy a good shingle. If the dealers will buy a good shingle for a good roof, a great deal of our trouble will be overcome. If they will put the price on the samples of roofing in their office, they will be able to convince customers that good shingles will outlast substitutes."

**Mr. C. D. LeMaster:** "I might say that I am deeply interested in the questions under discussion here. Year before last our Secretary, in casting around, wrote a letter to many people, and asked: 'What can we do in Hoo-Hoo to help lumber?' It was out of Mr. Isherwood's mind that this Round Table was initiated. Mr. Isherwood created the suggestion at Fresno. He thought if he could discuss questions in this manner, that we would get a great deal of benefit out of it. We are getting Hoo-Hoo interested in this question and other questions, but the big question is, how can we get this before the people? My good friend, Mark Elledge, begins to answer the question and to argue the question; my friend, Major Griggs, counters, and both of them are satisfied. If we could get this before the people, we would have accomplished a great deal.

"The question is—What can we do through Hoo-Hoo to solve those questions? I do not believe that through the Order of Hoo-Hoo we could do so much as we could do through the Round Table Department of Hoo-Hoo, and the Round Table Department of Hoo-Hoo must be created as a special department and must be supported by the lumber organizations of the United States and Canada, and they must contribute to that fund enough money to carry on the work. They must, themselves, be the directors of that particular Round Table Department, so that they can direct that work, and then we can bring these questions to all lumbermen, to carefully analyze conditions and give the benefit of their thought to others. I have never had this brought before me so forcibly as I have had it within the last year in my own district. Instead of pulling together in their business, they pull against each other. Associations in all branches of the lumber industry have been born by necessity. The Round Table has been created, but it must be conducted by such men as Major Griggs and Mr. McClung and others from all sections of the country.

"Mr. Isherwood wrote me about a year ago and asked me if I could coin some phraseology that would exemplify the purposes of the Round Table. I never was able to do it to my satisfaction until a few moments ago, while I was sitting in this room. The slogan here is 'Unity for Service.' I think the slogan for lumber might be 'Unity for Lumber.' If we can create this Round Table Department, and have it supported by contributions from the large lumber organizations, Hoo-Hoo can, through its membership and the lumber trade in general, discuss all of these conditions and iron out all misunderstandings and lift up the industry to the point where it belongs."

**Mr. Cone:** "My idea was this: Supplementing this annual Round Table we might very easily have a round table page or two in our Hoo-Hoo Bulletin, particularly if our Bulletin is to be issued more often in the future. This Round Table discussion has been very interesting and I presume it will go out to our members, but such a Department in the Bulletin would be interesting and would go out so as to reach every member."

**Major Griggs:** "I must ask to be pardoned for talking perhaps too much on this subject, but I can see the benefits that have got to come, because I have studied that side of the matter. Mr. Isherwood spoke about the grading of lumber, and he mentioned what has been done by a certain company. I did that but will never do it again. The Government said: 'You have standard grades, and you fellows must give what you claim is right.' The consumer should pay about what your product is worth, but you should have a man to observe everything and see that if No. 2 lumber is ordered, they get it; that if No. 3 is ordered, they get it; that if No. 4 is ordered, they get it. Some of the concerns on the Coast will not grade between 1 and 2. Some of them burned it up years ago. The best contrast that I know today is in

the standardizing of different grades by the large electrical companies in electrical development, and the same thing in regard to spring beds, which have been standardized and have been selling at \$50 to \$100 apiece. It is the same old trick that Henry Ford is playing. He is turning out a big production along standard lines. "When we get into specialties, we have to charge you for it." If you want anything on the Pacific Coast that is made from the log, we will have to charge you for it and make the price accordingly.

"If every city had a live Hoo-Hoo club, such as we have in Tacoma, they would find it greatly to their advantage, and I want to say to you that a Hoo-Hoo organization can be made very valuable to all lumbermen—a Hoo-Hoo Club in your city. I thought that we ought to have meetings at least once a month, but others thought that every six months was enough. We will try to get the Everett Boys and the Portland boys together, and we will have meetings at Tacoma, and if others do the same thing in the North and the South, greater interest will be awakened in this movement. If you should make this a big, strong organization of Hoo-Hoo and take a crowd down South or out West, it would be worth thousands of dollars to them. The associations, through Hoo-Hoo, could do the same thing. That is what has got to be done, in my judgment, and I think that Hoo-Hoo is the organization best suited to bring about closer unity and cooperation between the various associations in the lumber industry."

**Mr. Dickason:** "I wish that Major Griggs could be present at every Round Table discussion all over the country."

**Mr. Cone:** "The manufacturers of wood substitutes are getting the benefit of standard grades. The roofing manufacturers will make hereafter five different kinds of grades. They are getting away from too many grades, and they are having the consumer get the goods on a price basis largely."

**Mr. Webb:** "What is being done by the West Coast Association as to standard prices on shingles?"

**Major Griggs:** "It is against the law for us to do anything. That is the bane of our existence. To me, that is the most serious thing that confronts the industries of this country today, and that is one reason why Hoo-Hoo appeals to me. No one can come to me and say that I can't talk to you, a friend, or talk as a brother to you about my business, but when I talk to you about how much it costs to produce a shingle, you will get some idea of the value of our product. That is a serious thing. Some one might go around this country talking about prices and get us into trouble, unless we were very careful. There was a foreign trade organization established on the West Coast, comprising 82 manufacturers who are now having trouble with the Government because of having organized with government representatives present and having organized under their suggestions. That was all right during the last administration, but since the new administration someone caused trouble.

**Mr. Dickason:** "I am much impressed by the range of this discussion. Here is a man from Canada, a man from the West Coast, a fir man; here is a yellow pine man, discussing problems of mutual interest, and therein lies the strength of Hoo-Hoo. This is a forum where every branch of the industry can meet and speak."

**Mr. Adolph Pfund:** "I want to say a word by the way of qualification of the resolution that our committee brought in, in regard to an Inter-association Hoo-Hoo Committee. Parson Simpkin was in Chicago not long ago and delivered a talk along the lines of Hoo-Hoo being the solution of the problems of the different branches of the lumber industry. It seems to me that if we have a Hoo-Hoo committee, such a committee might help to make Hoo-Hoo grow. I heard Mr. McClung say that associations should get behind Hoo-Hoo rather than that Hoo-Hoo should get behind associations. I think that both of those things can be done. I think we can get the associations behind Hoo-Hoo by appealing to the associations in this way.

"In addition to our fraternal work, if we put some good ideas into the lumber industry, of equal benefit to all branches, and get each lumber organization to work along those lines, I believe that our efforts will be appreciated by every lumber organization, and that that will pave the way towards greater membership in Hoo-Hoo. To be more specific, the uniform order blank was originated in New York, was endorsed by Ohio and almost every wholesaler and retail lumber association in the country endorsed it, and nothing has been done with it yet. Through the Inter-Association Hoo-Hoo Committee, with a good live chairman—and I think much depends on the chairman—with 30 or 40 men on that committee, very good work can be done. The man from Ohio ought to be a dealer. Say that there are 26 districts in Ohio. In a letter to be sent out you can state: 'The Inter-Association Hoo-Hoo Committee believes the uniform order blank is a good proposition. Will you say to your meetings that Hoo-Hoo is behind that order blank, and is in favor of it?' "If an Inter-Association Hoo-Hoo Committee were constituted and if they would boost for Hoo-Hoo, there would be a pull in behalf of Hoo-Hoo. I do not know whether the Supreme Nine will take this up or whether you will think it wise to handle it in your meetings. Much depends on what you undertake and the position that you assume during the coming year."

"I will tell you, gentlemen, we have got to talk through some such organization as this to change public sentiment and put a check on some of the vampires who are living off of the industries of the country. I have been told: 'Oh, we don't want to go down South and talk to those fellows, because they have a different organization and their objects are different from ours.' But I think when we have a better understanding, we will find that there is great similarity between our problems."

**Mr. Dickason:** "I am much impressed by the range of this discussion. Here is a man from Canada, a man from the West Coast, a fir man; here is a yellow pine man, discussing problems of mutual interest, and therein lies the strength of Hoo-Hoo. This is a forum where every branch of the industry can meet and speak."

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## CABLEGRAMS, TELEGRAMS and LETTERS from ABSENT MEMBERS

### New York, N. Y.

Best wishes for successful annual. Regards to everybody. Sorry unable to be with you. Regards.

Elmer S. Anderson, Vicegerent.

### Beaumont, Texas.

Greatly regret conditions beyond my control prevented my attendance at this meeting. The great progress our Order has made is very gratifying indeed and you have my hearty cooperation. Please convey to the Snark and all in attendance my cordial greetings and may the meeting prove a wonderful success.

W. A. Priddie, (Past Snark) 129.

### Lake Charles, La.

Greeting Hoo-Hoo! Come on let's go, all together—by the tail of the great black cat Hoo-Hoo—one, two, three, four, five, six, seven, eight, nine. Now, once more, all together. Fine. Thank you. Health, happiness and long life.

Chas. B. Monday, 12551.

### Kansas City, Mo.

Fraternal greetings to all. You are meeting in the automobile city, hence prepare the Hoo-Hoo machine for the greater work before us. Recharge the batteries; Speed up the gears; put on new headlights and tires. I rejoice in this year's accomplishments, but see greater successes ahead.

Julius Seidel.

### Portland Oregon.

Best wishes for a successful annual. Western Hoo-Hoo is with you strong. Snark Griggs, Parson Simpkin and Lemaster have done great work. May next year show still greater gains everywhere. Congratulations to new Snark and other members of Nine.

Geo. M. Cornwall,  
(Editor of the Timberman.)

### Portland, Oregon.

Oregon Hoo-Hoo extends best wishes for successful annual and assures hearty cooperation in further upbuilding of the Order in the West.

The Timberman, by David Davis.

### Kansas City, Mo.

Greetings. All Kansas City Hoo-Hoo wish all other Hoo-Hoo health, happiness and long life, and continued prosperity to the Order, which they feel will be assured by the election of our good citizen and kitten, W. S. Dickason, as Snark, whom they hereby nominate. We extend a cordial invitation to Hoo-Hoo to hold the next annual in Kansas City.

Loyal Hoo-Hoo of Kansas City.

Postal Telegraph Commercial Cables

### CABLEGRAM

557NYBD-644P

18 Via Comml.  
Sept. 8-22

London  
100-Henry R. Isherwood  
Hotel Statler Detroit

HEALTH, HAPPINESS AND  
LONG LIFE AND MY LOVE.

Bolling Arthur Johnson

### Pittsburgh, Pa.

Greetings to you cats and kittens. Here's wishing all of you long life and happiness. Sorry unable to attend meeting but promise to attend next National Convention.

J. W. Faulkner.

### Beaumont, Texas.

Greetings great Hoo-Hoo from South Texas Black Cats. Enthusiastic meeting last night, roof hotel Beaumont; organized Hoo-Hoo Club, fifty strong; fifty more in prospect. Sorry Parson Simpkin not here. His recent visit will be long remembered. Health, happiness, long life all Hoo-Hoo.

W.A. Nichols, 10658.

### Nashville, Tenn.

Congratulations and best wishes for the greatest animal ever. Keep the good ship sailing under flying colors to the port of achievement.

D. T. Hutchinson.

### Saint Louis, Mo.

Greetings to Hoo-Hoo. Tell Parson Simpkin I will pay my dues early this year.

Billy Dings.

### Seattle, Wash.

Best respects to retiring Snark and all retiring Nine with hearty greetings to new Nine. Lumbermen in Northwest must henceforth be either Black Cats or black sheep.

Donald H. Clark, Vicegerent.

### New York, N. Y.

Heartiest congratulations upon your most successful administration. Best wishes for Hoo-Hoo future. Sorry cannot be with you.

No. 00.

### Marion, Ohio.

Thinking of you today. Sorry we cannot be there. Best wishes for another successful year.

W. G. Iusch,  
J. T. Matthews,  
W. J. Gorton.

### Alexandria, La.

Although absent in person not so in spirit. May nothing mar the progress of our Order. Health, happiness and long life to all. From:

Nos. 13790, 22543, 31435, 31583, 18001.

### San Francisco, Calif.

Greetings to the Thirty-first Annual. Sorry I cannot be with you to share the fun, fellowship and flivvor souvenirs. Hoo-Hoo has made great strides in the past nine years or more, but this last year is notable in the quality of our advancement. Isherwood and Parson Simpkin have been a wonderfully effective team. Great credit is also due Snark Griggs and other members of the Supreme Nine, also the loyal Vicegerents and their helpers among the regular fellows. California is proud of Lemaster's share in the good work. Let us keep the proper curl in the old Cat's tail. Best wishes for most successful meeting.

Frank W. Trower.

### Fort Wayne, Indiana.

Regret not being with you today. All best wishes for the good of our Order and kindest personal regards to Parson Simpkins and yourself.

Guy E. Martin, 9560.

### Beaumont, Texas.

Beaumont Hoo-Hoo extend warmest greetings to Snark Griggs and convention. Permanent club with initial membership of fifty perfected by Beaumont Hoo-Hoo tonight at your service always.

Rox H. Browne,  
Tom H. Hunter,  
Committee.

### Chicago, Ill.

Regret inability to be with you today. Best wishes for the successful meeting I know you will have, as heat and humidity only tend to stimulate good Hoo-Hoo enthusiasm.

W. P. Flint, 2011.

### Atlanta, Ga.

I am with you in spirit though not in body. I hope you have the best Annual ever. Greetings to all Hoo-Hoo in attendance. How I wish I could be with you! Make this Annual a record for progressiveness.

H. J. West.

### San Francisco, Calif.

Greetings and best wishes for successful Annual. Will be with you in 1923.

R. A. Hiseox.

**Jacksonville, Fla.**

Regret inability to be with you. Best wishes for successful session.

W. Frazier Jones.

**Amsterdam, N. Y.**

Long life to Hoo-Hoo! Sorry I can't be with you.

Karl Isburgh.

**Lake Charles, La.**

District of Southwest Louisiana sends greetings and best wishes to Hoo-Hoo in convention assembled. Respects to the Snark, retiring and incoming. Health, happiness and long life to all of you.

J. R. L. Kilgore, Vicegerent Snark.

**Seattle, Wash.**

From Seattle district we send greetings to the Supreme Nine and all Hoo-Hoo, with sincere wishes for maximum accomplishments. We have worked hard and successfully under our loyal Snark of the Universe for the revival of the Order in this district. We pray that the Order give favorable consideration to our plea for the next Annual to be held in Seattle. All honor to Major Griggs for the successful past year.

Donald H. Clark.

**New York, N. Y.**

Regret cannot be with you. Sure a disappointment to me. With best wishes for a successful affair and continued success to the Order.

J. A. Hunter, Custodian, 28440.

**Cairo, Ill.**

Sorry I cannot be with you. Cast my vote for anything for the good of Hoo-Hoo. I vote to carry insurance for members over sixty-five years by them paying regular dues. Wishing you a successful meeting and long live Hoo-Hoo.

P. T. Langan, 2400.

**Los Angeles, Calif.**

On behalf of Los Angeles jurisdiction, I send greetings to the Thirty-first Annual Convention. Sorry cannot be with you. We will rejoice with you, however. Hope convention will raise big fund and purchase Redwood Grove.

D. Woodhead.

**Bend, Oregon.**

Greetings to the Supreme Nine and all Hoo-Hoo assembled at the Annual Convention. Bend District is for you and regrets it is not with you. Give our regards to Henry.

Frank R. Prince.

**Fulton, Ky.**

Greetings and best wishes for Hoo-Hoo. Owing to strike family objects to my attending this year's Annual.

W. K. Hall.

**Cleveland, Ohio.**

Extend greetings through you to members of association in convention assembled at Detroit, and regret exceedingly being unable to attend this meeting.

Believe the association will have a better and more prosperous year than at any time in the past, due very largely to your untiring efforts and the loyal assistance received from your co-workers.

John C. King.

**Lake Charles, La.**

Though I am denied the pleasure of being present at the Annual, am with you all in spirit. Jurisdiction number 6 sends hearty good wishes to all Hoo-Hoo and pray for a successful Annual. We extend respects to present and future Snark on behalf of my jurisdiction. Health, happiness, long life to all Hoo-Hoo.

J. G. Simpkin, Supreme Jabberwock.

**Oakland, Calif.**

The Pacific Coast hopes to again do its share toward increasing the membership and upholding the ideals of Hoo-Hoo in Nineteen-twenty-three. I am with you in thought today.

Bert Bryan, 30548.

**Clarksburg, W. Va.**

Sorry we cannot be with you, but wish you all a splendid meeting in every way. Kindest regards to all.

Chase E. Gay,  
E. Stringer Boggess,  
James Holland,  
H. B. Curlin,  
G. M. Barnett,  
Wm. Rogers,  
M. C. D. Baker,  
Nelson C. Orkney.

**New York, N. Y.**

Best wishes for success of Annual and future of Hoo-Hoo. New York will always give its best efforts. Kindest regards to ladies, officers and members.

From:

Peter J. Wilson,  
(Former Supreme Gordon.)

**San Antonio, Texas.**

I, hereby, tender my felicitations and respects to all the greatly increased number of Black Cats, since I have been able to mingle with them.

Ben M. Hammond, No. 77.

**Minneapolis, Minn.**

Present my best wishes to all my Hoo-Hoo Brothers, and my earnest hope that all may achieve health, happiness and long life.

A. T. Fay, 6525.

**New Orleans, La.****GREETINGS!**

To the nobles of Hoo-Hoo. May success crown every ambition of the Order.

May God's blessings, good health and prosperity be the fate of each individual associate, and those dear to him.

That the sentiment proclaimed by Old Glory—"e pluribus unum" be our guiding star, and, in that determination, wipe our disorder, strife and discontent, to restore peace, good-will and prosperity to our country. With best wishes,

Sincerely,  
Edw. O. Wild, 19253.

**Springfield, Mass.**

Greetings to Brother Hoo-Hoo assembled at Detroit. Congratulations to the Supreme Nine, Secretary and Treasurer for so successfully conducting affairs of the Order during their regime, and wish all health, happiness and long life.

B. T. T. O. T. G. B. C.

G. E. Frost, 24065.

**Chicago, Ill.**

Convey to the members of Hoo-Hoo gathered there in convention my best wishes for a very successful convention.

Please be assured of my very best personal regards to you and to each and every member.

L. J. Pomeroy, 29414.

**ROUND TABLE NOTES.****Lumberman and the Farmer.**

A striking evidence of the wide awake service of some lumbermen to their communities was furnished in the past years by a group of California retailers. Because the farmers in a great district found themselves without the money to secure necessary nitrate dressings for their land, the outlook was gloomy.

The quick-brained men of that local lumber association saw the vital relation of that fact to their own business. Their clients would not prosper on impoverished land, therefore their own business would suffer.

They helped their clients, their community, their country and themselves by securing a plentiful supply of the needed fertilizers and saved the situation.

Not only did they do a good thing for their own business, they made friends of all the ranchers and taught the whole community that the lumberman is on the job to build up the whole community.

Watch your community needs. A Hoo-Hoo is a lumberman who uses his.

**A Lesson from Los Angeles.**

Sitting at the Hoo-Hoo luncheon the other day, the writer was struck by the value of one feature of the session.

It was a telegram of even date from one of the men of the trade press at Portland giving a brief, clear view of trade conditions at the producing end.

One thought what a fine thing if for all Hoo-Hoo clubs such a weekly message would be secured, giving a brief resume of the fir and redwood, yellow and white pine situation at the mills.

Cannot the thing be worked out so as to put such a message into the hands of every group? It would stabilize the markets and lead to more just and efficient service.—[Parson.

The hen that never cackles is the first to go in the pot.

The hen believes in advertising.

When she lays an egg she tells the world about it.

When she quits advertising, she has quit doing business—and the axe is going to get her sooner or later.

Business is like a hen.  
Keep yours cackling.

# The Detroit Annual

## A Great Annual Enjoyed in the City on the Straits—A Progressive Session Passes into History

By PETER A. SIMPKIN

No session in the long history of the Order has been more important in its clear vision, optimistic spirit and constructive legislation than that just held at Detroit. Detroit's lumbermen, in their usual big-hearted, generous fashion had undertaken a program of preparation and entertainment so full that the cup ran over.

Very hospitable and hearty was the welcome accorded, and everything that could minister to comfort and pleasure was provided. When on Thursday, September 7, the Hoo-Hoo began to arrive, it was to find a welcome that never cooled till the last call was made on Saturday night.

The following committees had in hand the duty of preparation, and did well their work:

Reception and Entertainment Committee—R. C. Restrick, Chairman; Charles Ashton, Harry Jessup, H. A. Webster, C. E. Huyette, M. A. Hayward, R. Horine, A. D. Kidder, William P. Vivian, J. Tilson Leitch, F. A. McCaul, C. E. Lemmons, P. A. Gordon and C. L. Weeks.

Finance Committee—Robert Haskins, chairman; Walter M. Webb, Edward Weeks, John Shaw and J. A. Braun. Membership Committee—C. L. Weeks, chairman; A. T. Allen, J. A. Braun, H. T. Jones, Chas. Ashton, Bert Hanna and W. A. Hadley.

Following the invocation, the regular program was followed. The Snark's address was a statesmanlike utterance, and struck the keynote of the whole meeting.

The Secretary-Treasurer's report was one that reflects the greatest credit on this faithful, splendid servant of Hoo-Hoo, H. R. Isherwood. Very fine things were said about it and him by the Snark and others.

At the close of this session, the Hoo-Hoo were carried in sight-seeing and private cars to Belle Isle Park and then to the Detroit Boat Club, where they were privileged to share the luncheon party of the ladies. The afternoon session followed the printed program and was full of interest.

**The W. A. Hadley Concatenation.**

At 8:00, the old cats began to gather at the Michigan Club for the concat. Perhaps in no city of America did the old regrettable lesion of ideals leave its mark more strongly than in Detroit. The hall, however, was crowded, and a number of the old cats reinstated, headed by such a veteran as J. J. Comerford. There were eleven kittens in waiting, and with the following officers in charge the concat went with a snap that was wonderful. The ritual was most impressively given, and when the Junior came to his work the session was an almost un-

broken gale of laughter as Junior Hoo-Hoo Tully finished off the candidates.

Many said it was the best concatenation they had ever attended, and it served to demonstrate to Detroit the new value, added to the old, of Hoo-Hoo as the jolly business fraternity for lumbermen. It was as clean as the winds that blow over the Straits City.

There was a jolly roof-session, with lots of fun, and dignity was thrown to the winds as the company joined in Hoo-Hoo caterwauls, jests and sentiments. Walter Webb and his committee surely delivered the goods, and Griggs, Tennant, Dickason, Hadley and others made mirth for the party, as did professional entertainers.

**Saturday, the Ninth**

At the Board of Commerce Hall, the historic night of the ninth was spent in a valuable session. The Snark called the Annual to order at 9:00, and routine work and reports were followed. The high lights were furnished by the receipt of a love message from The Seer of the House of Ancients, cabled from London, and many others including one from No. Ninety-Nine, that Past Snark Gladding, sent from New York.

A wireless was sent to Bolling Johnson and messages of greeting to Pete Langan and Geo. M. Cornwall, and also to the two concat held on the 9th, one at Arch Rock, Calif., and one at Seattle, Wash.

A message of sympathy and affection was sent to Brother Warren G. Harding, President of the United States, conveying a prayer that Providence might spare his good wife.

The embalming of the Snark was brief. The heather of "Hoot Mon" Lightbody, sent from Glasgow at his request in the form of a horse-shoe and a bouquet, was presented by Snark Dickason to Major Griggs for his good wife. The Snark's ring was presented by the Parson, and with deep emotion the retiring Snark tried to speak his appreciation. Then Bill Hadley welcomed him warmly to the company of the Ancients.

Despite the terrific heat and the limited attendance, it was a great meeting and did immense good. Following luncheon, the Round Table session was held for two hours and was a very valuable feature regarding which more is written elsewhere.

**The Closing Banquet.**

The evening of the 9th. took the Annual out in a blaze of glory. The banquet room had not an empty chair, and the very choice menu was enjoyed by the Hoo-Hoo family. An orchestra tempted many from the table for dancing during the serving of the dinner, and despite the ambition of the thermometer, the dancers enjoyed the privilege.

Jeff. Webb, witty and clever, an

admirable toastmaster, presided. With slight space for his own essential contributions, he called upon Past Snark Griggs and Snark Dickason and the Parson, all of whom spoke the briefest of greetings and acknowledgment of Detroit's splendid hospitality.

The two addresses of the evening were by Doug. Malloch, who gave, as usual, a delightful half-hour of mingled wit and wisdom, pathos and philosophy, that kept his audience in the mellow happiness that pathos and humor lend, and who was most warmly applauded, and the Rev. M. Rice, of the Methodist Church, who delivered a vigorous and enjoyable address, and whose phrases carried many smiles and whose keynote was the need of hard work and plain living in America. It was very cordially received and heartily applauded.

Pat. F. Cook, of St. Louis, was to have spoken, but the heat was so trying and the time for toasts more than gone, that his share of the program had to be omitted to the regret of his friends. Dancing followed, and it was close to Sabbath morning when the "good-nights" ended the happy Annual, and the delegates scattered again to Ontario and New England, to Georgia and Florida, Missouri and Mississippi, California and Oregon, Illinois and Wisconsin, Colorado and Texas, Ohio and New York, to carry the new members of the sacred fire to brotherhood out to all the lumber world of North America.

**Detroit's Hospitality.**

Detroit's hospitality was perfect. From the first minute to the last, Geo. Howenstein, the wide-awake Secretary of the Detroit Association; J. H. Jenks, C. L. Weeks, M. A. Hayward, C. E. Lemmons, John Shaw, J. A. Braun, W. A. Hadley and Walter Webb, with Brothers Ballinger and Spottswood of the Detroit office force, were playing ball all the time. To "Bill Taft" Jenks and Weeks and Howenstein, in particular, we owe grateful appreciation.

All that could be done for the happiness and comfort of the Annual was done. The ladies were especially entertained and drives, luncheons and theatre parties were generously provided. One knows why Detroit grows—it surely has ability and willingness to be good to its guests.

There wasn't room to even take in all the good things the generous hearts and hands of our Detroit Brothers planned. We surely had a perfect time. Never were the Annual delegates better cared for, and never will they forget the generous hospitality and brotherly kindness of Detroit. Nine rah's for John H. Jenks and his crowd.

**Notes of the Sessions.**

It was good to see a few real old-timers like Judd, of St. Louis, and Mays,

of Florida, sitting in with the oldest of the cats. Ed. Tennant, Past Snark, gave valued help at the Annual, and it was good to see him ere he left for California to put his hand to the business of helping the new California state organization.

A pleasant feature of the sessions was the presence of National and State association secretaries—R. S. Whiting, of the Shingle Branch, was on from Seattle; Findlay Torrence, of Ohio; George Wilson-Jones, of Illinois; Bill Barelay, of Michigan; and Adolph Pfund, of the National Retailers. They gave valued counsel at sundry times through the meetings, and their associations will gain by their presence. It is a matter of reciprocal gain.

No discussion was as long as that centering in the next meeting place. Each place proposed had friends and the matter was finally left to the Nine to decide.

One happy outgrowth of the discussion was the decision of the leaders in Hoo-Hoo to stage next Spring in the Northwest, near the home of High Priest of Osiris Griggs, a real Cloister gathering for the West Coast. It will be arranged to have a great conat at the opening, and on the second evening the Cloister Degree staged, with all the dramatic settings. That is a wise decision and ought to be made an annual feature, so that Hoo-Hoo could lend the strength of a big gathering to two sections of its wide field each year.

The Lumber World Review was represented by Albert B. Cone who is about as loyal to Hoo-Hoo as his chief, the Secy. His intelligent contribution to discussions was appreciated and he has some constructive suggestions that will find expression in the coming months.

Brother Milton Klein, of Atlanta, quiet, modest and earnest, was an esteemed visitor. His advocacy of Atlanta for the next Annual was presented in happy fashion. With Mrs. Klein, a lovely lady of the Southland, he found hearty welcome and made many friends.

"Say, do ye ken Joch Shaw?" This old lowland Scotch saying was brought to the scribe's mind by meeting again John Shaw, the splendid, wide-awake salesman and Hoo-Hoo, who, in spite of gray hairs, can run rings round most of the young fellows. Brother Shaw was like a breath of ozone wherever he appeared.

Charlie Kammer was, as usual, alive every minute. His old friends were glad to see him, and he made many new ones. It is a question now which is most popular, Kammer's mahogany or Tully's Kadoga.

George Wilson-Jones, of Chicago, secretary of the Illinois Lumber Merchants Association, is one of the wisest and most constructive secretaries in the country. His presence and counsel were of value at the Annual.

Brother Lake, of Atlanta, was present with his wife. He had such a good time at the Fresno Annual that he wanted to try it again. We are glad he has the Annual habit.

St. Louis failed to have Julius Seidel in its delegation. He was greatly missed. He recently returned to St. Louis from a

month in California, with his family. His addresses at San Francisco and Los Angeles were an inspiration to lumberman, and helped in the great shingle fight now on the boards in California.

Harry Berger, one of Detroit's retailers, who is 100 per cent alive, was a kitten at the Hadley conat. He is one good Indian, and we offer very long odds in dollars to doughnuts that he will be a live Hoo-Hoo.

Charles S. Hadley, son of W. A. Hadley, is a true son of his father, and demonstrated at the conat to the Junior Hoo-Hoo, that he is a live one.

One of our most esteemed lumbermen said to the writer at the close of the brilliant and jolly Hadley conat: "Well, Parson, we thought here in Detroit that a good conat couldn't be put over, but it was sure put." It was—and then some.

Now we missed Dick Hiseox and Frank Trower, Bolling Arthur Johnson, N. A. Cladding, Seidel and Priddie, Simpson and West and a host of others we hoped to see!

Brother J. A. Hunter, of New York, our Supreme Custodian, was on his way to take the train for Detroit when he was called into court on a long-standing matter, and had to give up the trip. We regret it, for we missed him and he missed a lot.

Brother Weaver, of Cleveland, was a faithful and helpful attendant at the sessions. He is an old and valiant Hoo-Hoo.

Brother Kenower, of Huntington, Ind., was an interested attendant of the sessions. He and Brother Bachtel, of Canton, got about as much out of the Annual in good time and good fellowship as any pair that attended the sessions.

#### A DECK OF CARDS.

By O. Francis Cook, No. 24263.

One bright Sunday morning in October, 1919, I fell into conversation with a seatmate in an Olive Street car. Our chat developed the fact that he was an overseas soldier. It being Sunday morning, we fell to talking about the subject of religion in a general way and about the idea of God in particular. The young soldier had been in several European countries and his mind had been broadened by meeting men of many minds. He told me several stories of remarkable bravery displayed on the battlefields of France by Roman Catholic priests, by Protestant ministers of various denominations and by men who were lay chaplains in any of the numerous creeds of Christendom. One of the most striking stories which he told me, I am about to relate to this audience tonight and I have given it the title "A Deck of Cards."

The story carries its own meaning, and, I believe, is not without a very strong moral lesson for that large and increasing class of citizens who are referred to by the clergy as "Unchurched Americans." A well known regiment in No Man's Land in 1917 visited church. There was a soldier with them, whom they thought took a prayer-book out of his

pocket, but it was a deck of cards. The Captain who noticed them ordered the soldier to put them back in his pocket, and not try a thing like that again. The soldier did not obey the Captain's orders, however, but looked at the cards with pleasure. After church, the Captain took the soldier to the Major for disobedience in the church. The Major addressed the soldier roughly, and said, "How dare you play cards in church? That is a serious offense; what have you to say for yourself?" The soldier said:—"A Church is God's house and I disturbed no one." The Major replied: "You will have to explain yourself better or I will put you under arrest." The soldier then took out his deck of cards and said:

"Do you see the Ace? That shows that there is but one God, who made Heaven and Earth. The deuce shows there are two natures—man and beast. The trey shows there are three persons in God, namely, the Father, the Son and the Holy Ghost. The four-spot shows there are four Evangelists, whose names are St. Matthew, St. Mark, St. Luke and St. John. The five spot shows the five wounds of our Lord Jesus Christ. The six-spot shows that God made the world in six days. The seven-spot shows that God rested on the seventh day and that we should serve Him. The eight-spot shows that eight persons were kept alive in the ark—namely Noah, his wife, his three sons and their wives. The nine-spot shows the chorus of Angels, which are nine in number. The ten-spot shows the Ten Commandments which are given on Mt. Sinai and written on two tablets of stone. The jack of clubs," said the soldier, "is not honest so I will lay it aside. The other three jacks are the executioners of our Lord. The queens are the women who anointed Christ and the queen of hearts is His Mother. The three kings are the wise men who came from the East to worship the infant Savior. The fourth, the king of spades, shows that Christ started one Church, which will last till the end of time. The diamonds show the pillars of the church. There are 365 days in the year which denotes the 365 spots on the cards. There are 52 cards, which shows there are 52 weeks in a year. There are four sets of cards which denote the four seasons of the year. There are four last things for all human beings, namely: Death, Judgment, Heaven and Hell of which every one ought to think.

"Yes, I will tell you, a deck of cards are as good to me as a prayer-book in church."

The Major said to him: "You have laid aside the jack of clubs and have said nothing about it, only that it is not honest." "If you will not punish me, I will tell you," said the soldier. "Speak up, my son, I will not punish you," the Major said. The soldier then answered: "The jack of clubs is the traitor, Judas—the Captain who reported me to you."

The Major then pulled out his pocket book and gave the soldier \$6.00 with the words, "Go drink to my health, for you are the cleverest rascal that has ever come before me."



## Osirian Cloister Meeting, Banquet and Initiation



#### "The Osirian Meeting, and Initiation

At 4:00 on September 7, the Osirian Cloister opened its temple doors to petitioners for its mysteries, at the Statler Hotel. High Priest Osiris called the Cloister to order, and the following Priests officiated:

HIGH PRIEST OF OSIRIS: L. M. Tully.

HIGH PRIEST OF PTAH: E. D. Tennant.

HIGH PRIEST OF RA: P. A. Simpkin.

HIGH PRIEST OF ISIS: Chas. J. Kammer.

HIGH PRIEST OF THOTH: W. A. Hadley.

HIGH PRIEST OF HATHER: H. R. Isherwood.

HIGH PRIEST OF SED: M. M. Elledge.

HIGH PRIEST OF ANUBIS: C. D. LeMaster.

The following petitioners were duly nominated, the Cloister passing favorably upon the petitions:

30131: Louis A. Goldard, San Francisco, Calif.

7453: Robt. A. Forsyth, Los Angeles, Calif.

28932: Fred E. Conner, Sacramento, Calif.

30590: David Woodhead, Los Angeles, Calif.

29727: C. D. LeMaster, Fresno, Calif.

25571: G. F. Hopp, San Diego, Calif.

17008: A. J. Lucas, Fresno, Calif.

26160: Wilson D. Hall, El Cajon, Calif.

23948: Marshall C. Wood, Hanford, Calif.

20167: Jos. W. DeMartini, San Francisco, Calif.

29071: Harold A. Browning, Los Angeles, Calif.

4103: F. Wm. Myll, Mt. Clemens, Calif.

13807: J. R. Neylan, San Francisco, Calif.

13099: W. F. Biederman, St. Louis, Mo.

28014: H. G. Larrick, San Diego, Calif.

26312: W. H. Nalty, Hammond, La.

12493: F. E. Golding, Los Angeles, Calif.

19492: W. H. Woods, San Francisco, Calif.

The beautiful degree was most impressively conferred and the Cloister welcomed its new members, and elected the following officers for the year:

HIGH PRIEST OF OSIRIS: E. G. Griggs, Tacoma, Wash.

HIGH PRIEST OF PTAH: M. M. Elledge, Corinth, Miss.

HIGH PRIEST OF RA: Chas. J. Kammer, New York, N. Y.

HIGH PRIEST OF ISIS: J. F. Judd, St. Louis, Mo.

HIGH PRIEST OF SHU: P. A. Simpkin, Santa Monica, Calif.

HIGH PRIEST OF THOTH: C. D. LeMaster, Fresno, Calif.

#### HIGH PRIEST OF HATHER: Henry

R. Isherwood, St. Louis, Mo.

HIGH PRIEST OF SED: L. M. Tully, St. Louis, Mo.

HIGH PRIEST OF ANUBIS: Geo. M. Cornwall, Portland, Ore.

#### Osirian Cloister Banquet

The Osirian Cloister banquet was held in the Hotel Statler banquet hall on the evening of September 7, immediately following the ceremonies of the Osirian Cloister, and, as in the past, was a brilliant affair and one of the most enjoyable events on the annual program. The menu was excellent, but even more so was the post-prandial feature.

L. M. Tully officiated as toastmaster, and a lively one he made. After referring to the honor done the Hoo-Hoo by inviting the Thirty-first Annual Convention to Detroit, which he proclaimed as a city of remarkable industrial activity, to say nothing of its magnificent women and brainy and witty men, "such as we have with us here tonight," he waxed witty, himself. He said he felt much like the little fellow standing at 42d St. and 5th Ave., who, when the lady asked him the way to the library, asked her, in turn, why out of 50,000 persons on the block she had picked on him. He then gave vent to a "pet peeve," saying that two of his distinguished friends had played him a mean trick; that contrary to a distinct understanding that nothing but business was to be transacted, these "distinguished friends" had started to make a social affair of the banquet, pointing out "my good friends Hadley and our Worthy Snark" in their best bib and tucker.

Toastmaster Tully then introduced Supreme Snark Maj. Everett G. Griggs as a "big man from the West," a gentleman, "who has made history in that great country."

Maj. Griggs apologized for his "soup and fish" by blaming the hot weather for the listless condition of other clothes he brought with him. He poked a little fun at "Bill" Hadley, wishing he had an expurgated edition of Bill's stories to entertain the banquet guests. Not to disappoint them, he told a story to show the "influence women have on us," the story of Adam showing his two sons the Garden of Eden, and saying: "Children, take a look into the garden and see where your mother ate us out of house and home."

#### A Tribute to Man's Better Half.

Speaking of the influence of women on the world in general, and on the organization of Hoo-Hoo in particular, Maj. Griggs said: "I don't think that any of us would get very far in this world

if it were not for our better halves and our sweethearts. I think that is the crowning event in our lives, because much of our action and conduct emanates from the fireside and the home."

A man is encouraged and electrified in his business duties through the influence and thoughts gained at home at the fireside, the Supreme Snark continued, "I speak only from personal experience," he continued. "I know that in the course of the hard work and the business career of a man, if he realized some of the sufferings in his home and some of the devotion of his better half, he would go a long way in doing anything that his wife wants him to do. I think if it were not for some of the things that we have to provide, we would not go up against some of the hard knocks that the men of the West have had to face in pioneering."

The speaker then expressed the hope that another annual meeting might be held on the Pacific Coast, pointing out some of the marvels in the West, wonderful timber, some of it standing 250,000 or 300,000 feet to the acre, and promising to keep some of these trees so that Easterners will see them. He said that when some people look at those great trees, they think "What a pity it is to cut them down," but he urged his hearers to remember that the people out there put their fortunes into the forests and have made that section of the country a garden spot.

Maj. Griggs then launched into a business resume, stating: "I think that people ought to begin to realize that they have got to pay more for lumber because of transportation charges, and they should realize that much of their timber and lumber has to come 3,000 miles, and Tacoma, Seattle and other cities of the Coast are quite a distance from the consuming centers of our population. Formerly the state of Michigan was the greatest lumber-producing state of this country, and some of the best lumbermen on the Coast came from your immediate surroundings."

#### A Business Worthy of Best Effort.

"Twenty-five years ago, some men who went West were interested in the ventures of some of my friends in the development of the lumber industry of this country, men who have gone into the lumber business and have followed that occupation in life, and they have since stayed with it, and their sons have followed in the same business. It is a business worthy of our best efforts. It seems to me that it is getting more and more into its proper rank in this country, and is being given more consideration now than ever before, although a good many things have been said about the 'lumber barons,' 'the devastators of the country and the forests' but I don't know what would have been accomplished in the West if it had not



been for that pioneering spirit which really conquered the West. In my own company, we have a number of stockholders and men who have owned timber in this section. They profited here and utilized the funds they made here in making investments in the West."

The speaker went on to review the early transportation difficulties encountered by Coast lumbermen, which were relieved to a great extent by the opening of the Panama Canal. He replied to the criticism that railroads are not given more of the West Coast lumber business by saying that lumbermen must sell lumber to the people who can use it, at a fair price. The railroads, he contended, could not develop the business as it has been developed largely through the instrumentality of the Canal. He denied the suggestion that the West is taking business away from the South, pointing out that the business developed by the western lumbermen which runs in the New York markets alone to 350,000,000 feet or more, would not have been developed if the western men had not put the lumber out at a price that the consumer could pay.

With an apology for making a business talk, and a parting remark, "I still think if it were not for the better half, we would not have any decent men," the Supreme Snark resumed his seat while his hearers laughed and applauded.

Then, with a brief introduction in which he lauded Canada and its people, Toastmaster Tully called on W. A. "Bill" Hadley, "one of the finest and most Chesterfieldian gentlemen I have ever met, a man whom the ladies fall for, and whom the men love."

#### "Bill" Hadley Tells a Story.

Mr. Hadley thanked the Toastmaster for his kind words about Canada and Canadians, and suggesting that a few people do not know where Canada is located, proceeded to tell any such in the assemblage that "it is located just north of the United States, and it is that part of America that is not wholly dry." He also referred to Canada's part in the World War, touched on by Mr. Tully in his introductory speech.

In order to maintain the reputation for story-telling, given him by the Supreme Snark, Mr. Hadley said he would tell the story related in a Presbyterian Church at Chatham by a young lady connected with the Red Cross, when they were entertaining the Red Cross Society and trying to raise some funds. This young lady, he said, had entertained soldiers behind the lines, wounded soldiers and soldiers before they went over the top. Mr. Hadley repeated the story thus:

"The old soldiers in England, who were too old to go to the front, were put on what was called constable duty, and were given the responsibility of guarding buildings and bridges. If they arrested a drunken suspect of any character, they were quite proud and called it a 'case' or as we would call it, a case. One morning two of these old soldiers met an old tommy with bandaged head, to whom one of them said: 'I say, have you got a case?' The other replied: 'It was no case.' The two cronies insisted it must

be. At last the old tommy said: 'You know little Miss Smith, who lives four blocks up this street?' 'Yes,' one of the others replied, 'and 'er 'usband is in Mesopotamia.' 'Yes?' retorted the old tommy. 'Well, he ain't.'"

Mr. Hadley closed with the one story, and the toastmaster introduced C. D. Le Master, of Fresno, Calif., "a gentleman who is helping you fellows that can't get things over the line, to make your home-brew; a man interested in the lumber business, but who is in charge of the greatest raisin-producing country of the United States, as Mr. Tully said."

Mr. Le Master voiced a desire to get even with the toastmaster, and proceeded to do so by telling of a little incident which happened at Fresno last year, when "Larry" played a bit of golf on one of the Fresno courses, the narration being not a bit complimentary to "Larry's" golfing, either. He then spoke of the raisin country from which he hailed, and of the alarm of the raisin growers following the popular reception of a concoction called prunell, which boosted the prune industry, and their method of obtaining a booster for the raisin industry. The growers advertised for something to benefit their business, he said, and finally a boy sent in a recipe that he called "raisin 'ell."

The speaker told of having worked in the lumber yard of Major Griggs' father, and something of the California lumber industry. "When I first went to California," he said, "there were a good many names for the lumber—Oregon pine, white pine, mountain pine, western yellow pine, fir, elm. Some of the Easterners do not understand the grades out there. Mountain pine indicates a grade that we can substitute for anything that grows on the mountains, and elm something like hemlock. If you order mountain pine, you will get either one of two grades, mountain pine or sugar pine, but if you order and insist on mountain pine, you will get it. We don't sell much sugar pine. We send that to Europe, and we get two or three times as much for it as we could sell it for here. Then we have the fir of Washington and our great redwoods. We are negotiating for a redwood memorial grove for the Order of Hoo-Hoo, signifying and perpetuating the never-die spirit of this organization."

#### Not Guilty of Devastation.

Mr. Le Master declared that the western lumbermen had not devastated the forests as has been charged, saying that they have "simply taken what God has given us on our mountains, and have used it for the benefit of humanity," and that if anyone is to be criticized for devastation, it is the great general community.

After giving credit for his start in the lumber game to Michigan men, among them P. F. Weil, "grandfather by marriage of Jim Rowo of Seattle, head of the Simpson Lumber Co., with head offices at Saginaw," the speaker stated that the best Westerners came from the lumber-producing centers of the East, and continued upon the devastation theme.

"I cannot refrain from impressing

upon you that thought which some of our idealists want to herald to unthinking people, that a certain group of people are grasping the natural resources of the country, and are turning them to their own ends, but if you will read Emerson's Essay on Compensation, I am sure you will realize that we are all parties to that devastation, if there is any such thing. But after all, everything on this earth was put here for the use of man. However, we should use it with wisdom and discretion. It is a shame for us to use our lumber as it is being used."

Mr. Le Master closed with a plea for more discrimination in the cutting of the lower grades of lumber—the No. 1, No. 2 and No. 3 shop and culls—to the end that when a batch of lumber is marked No. 2, it is certain to be No. 2, and so on.

W. S. Dickason, of Kansas City, the newly elected Snark, was the next speaker. He invited the organization to hold its 1923 convention at Kansas City, "a city in Missouri that has the real spirit. That spirit is the spirit that started Lewis and Clark blazing the Santa Fe trail, and the same spirit that will greet you in 1923, if you go there to hold your next annual convention."

#### The Vital Spark is Comradeship.

Toastmaster Tully then introduced Past Snark Tennant as the "man who came here from Canada to redeem Hoo-Hoo and make a better Order out of it."

"If today," he said "we still have the Order of Hoo-Hoo, we owe it to this Canadian, who has been living in America for the last eight years, but who today is a sort of a citizen of the world. I regret that the State of Missouri is soon to lose him, as he is going to the Golden West."

Mr. Tennant recounted events of the "troubled times" experienced by the Order just previous to the time he was made Supreme Snark, but stated that he was happy to know that those times are past, and that Hoo-Hoo and the foundation of the Order are all right, and "that this organization is the only one in the world that is still a fraternal organization that gives to the people in the industry the spirit which it represents."

"Other industries," Mr. Tennant stated "have tried to copy our methods. The Jovians, the Coal Men, all of them have gone, but Hoo-Hoo still lives. Why? I want to take you back to a day in January, 1915, when I came from my home town, Winnipeg, and went to headquarters in St. Louis. I undertook the work of the office of Supreme Snark in St. Louis. The main thing that inspired me and caused me to decide to continue in the work was the soul of Hoo-Hoo, the thing that vibrates when you strike it and holds its tone clear and pure. I heard that tone from the East, the South and the West. I got things from Hoo-Hoo that made me much better acquainted with the real spirit of the Order. It was that golden cord of friendship that saved the Hoo-Hoo."

The speaker went on to express his appreciation of the splendid cooperation of members in all parts of the country offered him at that time—the message

to "Stick to the ship. We are with you." The vital spark of the Order, he said, is "Comradeship, something that no other industry has." He referred to the present membership of the Order, about 6,500, but stated that it has been near 30,000.

Mr. Tennant then told a little story of old Quebec, where steps lead from the upper town to the lower town.

"On a winter's day," he said, "a very stout gentleman started down, and after he had gone about three steps, he slipped and fell. About half way down, a young lady was making her way. The old gentleman went on down, the young lady fell and landed on his stomach. When together they reached the bottom, the old gentleman remarked: 'Pardon me, Miss, but please get off. This is as far as I am going.'"

When the laughter had subsided, Mr. Tully introduced Mark M. Elledge, of Corinth, Miss., who brought greetings from the Sunny South. He said his interest in the annual meeting centered largely in the cloister work and the annual dinner, and then took a pot shot or two at the previous speakers. His chief target was Mr. Le Master. He said that while in Fresno, following the last annual convention, he wondered who consumed so many grapes. Later, as he traveled through Northern California, where lumber mills were cutting up the mighty trees, the train stopped on a sidetrack near the mountains. There men were loading a car with grapes, and he learned from one of the men, that "Le Master raises the raisins and we stay up here to drink the raisin-ell he manufactures from his raisins." Mr. Elledge then referred to the 30,000 men who have traveled through Hoo-Hoo, mentioned by Mr. Tennant. "They are friends wherever we find them," he said, and added that many of them are in the South, and would give a hearty welcome to the Order if it should be decided that the next annual meeting be held in the Southland.

#### Chaplain's Good Night Address.

The toastmaster then introduced the last speaker, Chaplain Peter A. Simpkin, who gave the "Goodnight" address, an address that was rich in poetic phrasing and inspirational thought.

Chaplain Simpkin spoke of the enjoyment of listening to the various expressions of the previous speakers, representing so many sections of the great domain of Hoo-Hoo. The finer figures of speech, he said, were not necessary to these messages that ring 100 per cent pure, "messages telling us of the undying sweetness that God gives us to know in hours of fellowship."

"I am to speak to you tonight upon a definite theme in the last toast which is 'Good-night,' he said. "Of course, the very first thing that comes to one's lips when he thinks of 'good-night' is Good-Night, Ladies—and one's thought flies back to the far-off days of youth, when arms were found stealing about the shoulders of her whom one loved—and there were many of 'her'—and finally the warm lips where it was so easy to say 'good-night' and seal it with many 'stamps' to insure its reality."

The speaker congratulated the Banquet Committee upon its wisdom in permitting the ladies to share in the annual dinner, the gracious presence of ladies, he said, being always, sentimentally, "the greatest inspiration we know."

"'Good-night!'" he continued on his theme, "What a word that is! How many meanings it has! 'Good-night!' We are carried back to the time when, yonder in the simple home back East or down South, or in the hills of Scotland or in the woods of Canada, we said 'Good-Night.'"

He spoke further of "Good-night," its many meanings and significances, the reminiscences suggested by the word, itself—the "good-nights" of childhood, the last word spoken after being tucked in bed—"good-night" rather than "good-bye" because "good-bye," despite its sweetness, is dolorous—the promise of morning always present in a "good-night"—the lovable "good-nights" of husband and wife after the husband has fought the battle of the day and has stood four-square to the storms of life—the young in bed and the duties of the day done—the "good-night" of husband and wife as the door is shut on the heartaches of the day to open upon the sunshine of another day. "So," he said, "I want you to think of 'Good-Night' not as parting words, but rather in the language of the Frenchman, 'Au Revoir.'"

Chaplain Simpkin said that there never was a time when "Good-Night" might be more gladly said than "now, when there is so much to live for"—gladly because of the smiles the memories of today will bring to the heart tomorrow. He gave a thought to the gladness with which all can say "good-night" to the times just passed.

"He is a happy man" he said, "who has lived through the madness of those fearful years of the great World War; who has not lost his high ideals and unselfishness; who held firmly to those ideals when men were going forth to possess simply for the sake of possessing, and when the world was plunged almost into the depths of despair. Thank God, we have lived through those days and that He is bringing us out of that last black shadow of the war. I want you tonight, when we are about to say 'Good-Night,' to realize that God is drowning out the fires of those awful days of greed, of that spirit of selfishness that still burns in the human heart, and that in its place He is filling the human soul with greater love of humanity."

The speaker gave "Bill" Hadley a message for the people of Canada, "who have borne their burdens without whine or complaint for eight years as no other people have borne them in the history of the world—that here there is no question about who won the war, but we realize that Canada did her best." He expressed gratitude to God that the ideals for which the free people of the world fought are still youthful and vigorous in the two great American countries.

"My friends," he said, as he resumed his theme, "there are a thousand beautiful things that I could say to you about 'Good-Night.' I like to think that in

this little game of life you and I are playing, we are never going to come to a final good-bye. It is a joy to me to know that at last, when the shadows lower and I shall be through with the little play, and the curtain shall be ready to fall, I shall not say to the world 'Good-Bye.' I shall simply say 'Good-Night.'

"I don't want you to be over-serious, but I do want you to so live that as you go through the day you shall carry into the market place and the busy toil of life this beautiful spirit of brotherhood, and when at last there shall come to all of us the slowing down of the old machine, you can say a final 'Good-Night' with confidence and an abiding faith in the future.

"Humanity looks less seriously on the flower-hung gate of eternity than it was wont to do. We shall not say 'Good-Night,' but only use that phrase of the French, who so delightfully set the fine shades of life's events in their speech—Au Revoir.

"Au Revoir, then—and beyond it happiness unmeasured, life perennial."

#### Supreme Nine Meeting

3 P. M., September 8, 1922

The meeting of the Supreme Nine was held at the Statler Hotel, on the afternoon of September 8, Major E. G. Griggs, the Supreme Snark, presiding.

The following were present: Secretary-Treasurer Henry R. Isherwood, W. S. Dickason, W. A. Hadley, C. D. Le Master, Mark M. Elledge, L. M. Tully and the Supreme Chaplain, Peter A. Simpkin.

The first question discussed was that regarding the services of the Supreme Chaplain, he having retired prior to the discussion. Mr. Le Master said that when the Supreme Chaplain is sent into the field to make addresses, the Secretary should communicate with the Vicegerents, and request suggestions as to the nature of the work of the Chaplain and the character of the addresses he should make. This was regarded as a suggestion, only.

After further discussion of various phases of the Chaplain's work, Mr. Le Master moved that Peter A. Simpkin be employed by the Order as Supreme Chaplain at an annual salary of \$3,000, he to be under the direction of the Secretary-Treasurer of the Order at all times. The motion was passed.

Mr. Dickason suggested that the Secretary-Treasurer impress upon Vicegerents the importance of every man taking part in concatenations, and, as officers, to read the ritual thoroughly, thereby familiarizing themselves with its contents and becoming more competent to satisfactorily perform the work.

The place of the next meeting was then discussed, all of the cities from which invitations had been received being thoroughly considered, but no definite action was taken on this subject.

## New Supreme Nine Adopts Constitution and By-Laws for Hoo-Hoo Clubs

The matter of Constitution and By-Laws to govern Hoo-Hoo Clubs was discussed at the annual meeting and left to the decision of the new Supreme Nine. Much consideration has been given by the Supreme Nine and the following Constitution and By-Laws have been adopted:

### Hoo-Hoo Club Constitution

Note: No club may be organized without formal consent of Supreme Nine, through the local Vicegerent, who shall be officially responsible. Its purposes shall be absolutely limited to those outlined in the Hoo-Hoo ritual. The officers and place and time of meeting of all Clubs shall be printed in The Bulletin. The Supreme Nine will recall authority for any club for cause in its judgment sufficient. All clubs will be numbered and named.

#### ARTICLE I.

This Club shall be known as THE HOO-HOO CLUB OF \_\_\_\_\_, NO. \_\_\_\_\_. Its object shall be to promote good fellowship among its members and the best interests of the lumber industry to better serve one another and society. It shall nominate annually a Vicegerent of the local district on or before September first and recommend him for appointment by the Snark of the Universe.

#### ARTICLE II.

Membership of HOO-HOO shall consist of members of the Concatenated Order of Hoo-Hoo in good standing who signify their intentions by signing these By-Laws. All HOO-HOO may be visitors at any Club except in their own district where Club is organized.

Any person, who has or is performing distinguished service in the Government or the public or any industry or business may be elected an Honorary member upon receiving the vote of two-thirds of the members voting.

#### ARTICLE III.

Every active member in good standing shall be allowed to vote, but cannot vote by proxy or by representation.

#### ARTICLE IV.

1. The Officers of the Club shall be the President, Vice-President and Secretary-Treasurer. The local Vicegerent shall be Honorary President.

2. The Board of Directors shall consist of five members elected at the regular Annual Meeting.

3. There shall be an Executive Committee consisting of three, chosen by and from the Board of Directors. The Vicegerent shall be ex-officio a member also.

#### ARTICLE V.

1. The Executive Committee shall appoint all standing and other Committees.

#### ARTICLE VI.

1. The Board of Directors shall fill all vacancies caused by death or resignation of any of its Officers.

### Hoo-Hoo Club By-Laws

#### ARTICLE I.

The President, or in his absence the Vice-President, or Honorary President shall preside at all meetings. In the absence of all, the members present shall elect a temporary presiding officer.

#### ARTICLE II.

The Secretary-Treasurer shall collect and receive all money to keep correct accounts, and shall make a monthly report to the President, and any expense the Treasurer incurs in the discharge of his duties, he shall defray out of the Treasury of the Club. He shall keep all records, minutes and attend to all matters of correspondence, and shall furnish the Secretary-Treasurer Concatenated Order of Hoo-Hoo, Arcade Building, St. Louis, Missouri, within five days after each Club meeting, a report of activities and problems discussed, a copy of all resolutions adopted, and shall keep a registration of all visitors.

#### ARTICLE III.

The Executive Committee or Board of Directors shall have control of the internal affairs of the Club, and shall audit the accounts of the Treasurer.

#### ARTICLE IV.

Each HOO-HOO Club shall fix local dues, if any, by its own special By-Laws. (This is to leave the way open for any Club to make a Lunch or Dinner Club. The expense of such Club may be met by adding a small sum to the cost of the meal, thus providing for Secretary's mail and phone expense.)

#### ARTICLE V.

Any member may be privileged to invite guests to regular meetings upon giving proper notice to the Secretary or Entertainment Committee, and in paying the sum to cover the expense to the Club.

#### ARTICLE VI.

Regular meetings of the Club shall be held monthly except the month in which a Concatenation is held. The Annual meeting of the Club shall be held the ninth day of August, except the ninth falls on a Sunday when meeting shall be the 8th or 10th.

#### ARTICLE VII.

One-third of the members in good standing shall constitute a quorum at any regular meeting. A majority of the members shall constitute a quorum of the Board of Directors or Executive Committee respectively. Each member who absents himself for three consecutive meetings shall be suspended from membership unless illness, absence from the City or other unavoidable excuse shall be presented to the Secretary. Suspended members may be reinstated under such penalty as each Club may adopt.

#### ARTICLE VIII.

The Constitution and By-Laws may be amended or revised at any regular meeting of the Club by a two-thirds vote of the members present, but no such amendment shall be considered unless the same has been submitted at the previous regular meeting in writing.

### HOO-HOO SETTING A FOREST MEMORIAL.

Hoo-Hoo is the fraternal society of lumberdom. It was the pioneer fraternal organization alike of lumber and the business world. Its thousands of members are scattered over the United States and Canada but its followers are in Great Britain and on the European Continent as well as in Mexico, the Philippines and Japan.

Its sole purpose is the creation of a bond of unity and fellowship among lumbermen and the promulgation of the loftiest ideals that are consonant with sound business and practical service.

Interested in every phase of education and better training that will give to the forests of America more intelligent management, use and propagation, it is vitally concerned in the salvatory conservation of the timber resources that are at so low an ebb.

As modern demand makes necessary the attack upon the last corner of America's primeval forest, lumbermen, who know so well the charm and glory of a virgin stand of timber, are very eager to leave a bit of it for the delight and benediction of the generations to follow.

At the Annual of 1921 a committee was appointed to select a piece of redwood, the sequoia sempervirens, which is to be set aside for a double purpose. The whole tract will be given over to the use of lumbermen and their families for camping purposes and suitable cabins and other facilities are to be furnished, with proper sanitary and social arrangement.

Within the tract a certain space with its trees will be marked as a memorial. The trees will be dedicated to the memory

(Continued on page 44.)



## CONCATENATION NEWS AND OTHERWISE



### ARIZONA

#### BIG TIME IN STORE FOR ARIZONA HOO-HOO AND LUMBERMEN AT PHOENIX.

P. I. Merithew of the E. K. Wood Lumber Co., Phoenix, who is Vicegerent Snark for the Valley District, advises National Headquarters that all plans and arrangements have been completed for entertaining Hoo-Hoo and lumbermen who will attend the State Fair on November 3.

All Hoo-Hoo and lumbermen are invited to the banquet on the evening of November 3, at 6:00 p. m., at the Phoenix Country Club.

A most cordial and urgent invitation is extended to all lumbermen to attend the dinner, which will afford the opportunity of meeting brother lumbermen in the state of Arizona as well as visiting lumbermen from other sections, and will afford the privilege and pleasure of hearing real worth-while messages of vital importance to the industry by able speakers who will be present on this occasion.

Parson Simpkin, Chaplain of the Order of Hoo-Hoo, and Senior Hoo-Hoo C. D. LeMaster of Fresno, Calif., will be the headliners of the evening.

Following the banquet the Hoo-Hoo concatenation will take place and it is anticipated from present indications that Arizona will break all previous records as to number of applications for membership. A most interesting and enjoyable program has been prepared for this great occasion and the assurance is for a record-breaking attendance.

### CALIFORNIA

#### FIFTY NEW-BORN KITTENS ARE WELCOMED AT ARCH BEACH.

When the sun dropped behind the swelling billows of the mighty Pacific at Arch Beach last Saturday night, a more or less motley group of innocent but precocious kittens were lapping contentedly from spacious pans overflowing with fresh milk; when the sun arose across the distant hills the following morning these same erstwhile kittens were demanding great helpings of raw meat.

For in the intervening hours then strange witchery of the Great Black Cat had been applied to the persons and

the spirits of these feline hopefuls and they had become full-fledged members of the Hoo-Hoo Order. The litter numbered 53 in all, including 50 new members and three reinstatements. All but a few were present in person and scratched at the door of Hoo-Hoo land for admittance. These few, who, it is assumed, were so blind they could not find their way alone to Arch Beach will be rescued from wherever they may be wandering and admitted through the private entrance of the worthy Snark.

It was a festal occasion among mem-

bers of the Order in Southern California. Both cats and kittens were accompanied by members of their families. Women and children had as much fun as, or more than disciples of the Great Black Cat themselves. And the festivities lasted two full days. From all parts of San Diego, Orange and Los Angeles Counties came merry parties, ranging from babes in arms to gray-haired veterans, grown old in Hoo-Hoo activities.

Bathing, fishing, and hiking were the principal outdoor sports; while dancing, eating and music were the most popular diversions indoors. So everybody was happy—or should have been, anyway.

The concert was staged late Saturday evening in the ball room of the Arch Beach tavern. Arrangements were in the hands of a committee composed of Roy Stanton, "Gus" Hoover, Herman Rosenberg, A. H. Laws, C. J. Laughlin and Frank Connelly.

#### COMING CONCATENATIONS

Oct. 26.....Tacoma, Wash.  
Nov. 3.....Phoenix, Ariz.  
Nov. 9.....Amarillo, Texas  
Nov. 22.....Minneapolis, Minn.  
Nov. 25.....New York City, N.Y.

The program was as follows:  
September 9.  
Get Together—2:30 p. m.  
Music.  
Stunts.  
Dinner—5:30 p. m. Menu: Clear green turtle in cup; baked mackerel, Hoo-Hoo style; individual stuffed baby chicken, giblet sauce; French peas; new potato, a la Snark; hearts of lettuce, 999 Island dressing; vanilla ice cream with wafers; Roquefort cheese with bar-due; coffee.  
More music.  
More stunts.  
Dance—7:30 p. m.

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More music.  
More stunts.  
Dance—7:30 p. m.

10:30 p. m.—Review of the kittens; ladies retiring; concatenation.  
Sunday.  
Bugle call—7:30 a. m.  
Breakfast—8:30 sharp. Menu: iced cantaloupe; Swift's Premium bacon with scrambled eggs; demi-French fried potatoes; French toast with jelly; coffee.  
10:30 a. m.—Swimming—fishing—hiking—tennis—golf.

The attendance was thirty-five Old Cats and 10 Kittens.  
The first thing on the program was another dinner, of the Peacock sort, which was good and plenty.  
The second thing on the program was a call from the "Kittens" for water. They wanted to know how in the world they could swallow so much food without any water. Methvin said give them the nipple and they were drenched with catsmilk and catnip without the ul. And so it wuz.

The third thing on the program was a notice from George West, the Snark, that Mr. Peacock had just sent word up to be on the lookout for mad dogs, that one was running loose somewhere in the neighborhood. Whereupon Freeman took Pop Harman out and give him an antidote.

The fourth thing on the program, was taking up a collection to pay for the dinner, and it proved a success, with plenty left over to pay for the tips.  
We then got down to business and rattled off the following:  
George West was first at the bat with a speel about the Annual meeting in Detroit and a letter from Snark Griggs who wanted everybody to go.  
Brother Milton Klein said he was going and was instructed to represent Atlanta and bring back the next year's Annual; several others promised to go, if possible.  
Brother H. J. West, Supreme Scrivener, reported that he could not serve longer, owing to his many other business duties, and moved that Brother C. B. Harman be recommended for a position on the Supreme Nine for next year, which was unanimously adopted.  
Brother George West also stated that, as he believed in rotation of offices, he desired to relinquish his position of

### GEORGIA

#### A REAL REPORT.

By C. B. Harmon, 30978, Scrivener. Report of Concatenation of Hoo-Hoo Held in Atlanta, Ga., August 26, 1922, at Peacock Cafe.

The attendance was thirty-five Old Cats and 10 Kittens.

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Brother George West also stated that, as he believed in rotation of offices, he desired to relinquish his position of

Vicegerent Snark to some other Atlanta member and Brother M. McEvans was recommended for same.

Brothers H. J. and George West have both held high marks and positions in Hoo-Hoo for quite a while, and it is mainly to them that the Order in Atlanta stands where it is today. They carry with them the affection, friendship and brotherly love of all Atlanta Hoo-Hoo.

It was agreed that if Brother Klein secured the next year's annual for Atlanta, that every one would become active and do everything possible to make it a big success.

The concatenation was then put on with the following Kittens having their eyes opened to the Kingdom of Hoo-Hoo:

Kitty Kat, Jeff Davis Johnson; Katty Kit, Thomas Eldredge Foster; Tom Kat, Hinton Blackshear; Mad Kat, Zack Rogers Hardegree; Pussy Kat, Forest Russel Davis; Long Kat, Edward David Morris; Fuzzy Kat, Paul Patton; Woods Kat, James Evans; Lovey Kat, Dana A. Creel; Real Kat, Daniel O. Neil.

*And a wonderful time it wuz.*

Every one stood all of the tests. They all washed up and entered the inner guardroom for final punishment.

Just as the inner door opened a very unfortunate thing happened and two of the new cats had to be pulled apart, it being reported that one of them was a very strong party.

Prayers being said, including a good word for all in distress, a subscription was taken, which was liberally subscribed to, including a special subscription of \$50.00 by each of the Kittens.

Brother J. M. Burekel was awarded the prize for getting the most Kittens for this concatenation, which consisted of a handsome leather bill-book.

Brother J. A. Willingham won the attendance prize, which was \$1.50 or the price of his dinner.

Mister Randall left and left and left, until we thought he'd die.

Jim Evans wuz gud with thee bottle, noze how to squeeze, and iz sum artist with the rubber.

Adams wuz fine and frisky; he iz making a sure nuff eat.

Sonny Freeman iz also cummin' along at a fast clip. His claws iz growin fast and hiz whiskers are gittin' a leetle gray.

Old man Patterson wuz there az ushel takin' hit awl in; an ef wee mistake not, laft out lowd onst or twist.

Berehel wuz just as purty az awlwaze and wuz awl drest up fer meetin'—yew better watch this chap fer he iz gettin' mitey perlick.

Jon Ray Pertiller havin' lief uv absinsee wuz workin fine an dandy, az guneyear hoo-hoo Jon Ray haz got em awl bete. He kin pint his finger downward an kin make awl uv these uthers dow the same.

Mathews uv Decob, sot still, held tite an listened tew the buzzer, but finally laft owt lowd, too.

Patton, ovr Champion bace bawl ketcher, wuz at hiz regular trix an wuz owt with hiz net after mad dogs, but Hardegree bete him tew it.

DeMille, er sum feller with a funny name like that, wuz owt steppin' awl over hiz whiskers.

Mister Marbit etc plinty, sot stedly an luvs tew see thee boize go throw.

Baidsden, a merry gud sole, iz awlso gettin' in gud shape. He kin cum mitey neere countin' nine by hisself awlreddy, but we are not serprized fer hee is gud at figgers.

Dave Morrison, thee lumber feller hoo etes at the winecoff an sells stuff frum floridar, tuck hiz fust lesson an subscribed freely an quickly tew ovr charity fund. He iz quick in responding tew the cawl fer munny.

We have six more Kittens signed up for the next Concat. All hands get busy and let's have a big class the next time. Call at Room 1026, Candler Building, or at West Lumber Company and get application blanks.—[C. B. Harman, Serivenoter, 30978.

#### ATLANTA HOO-HOO CONCATENATE.

On the evening of August 26 at the Peacock Cafe one of the most impressive and successful concatenations of the year was staged for the Atlanta district.

Ten candidates were initiated into the Order and were given a real royal welcome by the many old members in attendance. Junior Hoo-Hoo Brother Pattilo did himself proud in the handling of the work and furnished plenty of entertainment not only for the old members in attendance but which to a certain degree was greatly enjoyed by the candidates.

Supreme Serivenoter H. J. West addressed the meeting, covering the work of the past year in his district, for which he is deserving of great credit, and impressed upon the minds of those in attendance the importance of attending the Annual meeting at Detroit.

The noted live wire, Vicegerent George West has made a record in his district during the term of his appointment, which the Supreme officers and all members at large have every reason to feel proud of. Under the guidance and leadership of the West brothers and their coworkers, Atlanta has gained the momentum of strength such as will make it one of the vital forces and factors in serving and promoting the welfare of the Order and the lumber industry for the future.

#### McEVANS APPOINTED VICEGERENT FOR ATLANTA, GA., DISTRICT.

At a concatenation held at the Peacock Cafe on August 26, at Atlanta, M. McEvans was unanimously nominated and elected by the members of that district as Vicegerent for the coming year to succeed George W. West.

Mr. McEvans is one of the livest and most popular lumbermen in the Atlanta district and one of Hoo-Hoo's most energetic workers who has given much time in promoting the activities of the Order in that district, and with his popularity and many friends in lumber-

dom Hoo-Hoo is assured a continued growth in his district.

George W. West, who has served as Vicegerent Snark for the past year, has made an enviable record, one of which he can feel mighty proud, and a vote of thanks is extended him by the Supreme officers of the Order and the members at large for his splendid work during the time of his appointment.

### MASSACHUSETTS

#### BOSTON STRONG FOR HOO-HOO.

Through arrangements made by Vicegerent Snark U. M. Carlton, of Boston, for a meeting of the lumbermen, Monday evening, the 14th, the big idea of the occasion was an address by Parson Simpkin, Supreme Chaplain of the Order of Hoo-Hoo, and a concatenation to follow.

There was a large attendance, and following the address of Parson Simpkin 18 applications were received for membership in the Order and 2 reinstatements of old members. The degrees were conferred upon the new members in the most impressive manner, and plenty of mirth and humor injected into the occasion made it one that was most entertaining and enjoyable.

This was splendid response on the part of Boston lumbermen and a great credit to Vicegerent Carlton, as this was his first concat since his appointment. With this splendid class the success of Hoo-Hoo is assured in the Boston district.

### MICHIGAN

#### GRAND RAPIDS, MICH., WILL ORGANIZE HOO-HOO CLUB.

William Verhey, Vicegerent Snark of the Grand Rapids district, advises National Headquarters that plans are under way for a meeting of the members and lumbermen of Grand Rapids for the purpose of organizing a Hoo-Hoo Club. The number of members signifying their willingness to support such a club is such as to assure its organization and success.

At this meeting definite date will be announced for a concatenation to be held in the very near future. A large number of candidates is already assured.

#### THE ALTON J. HAGER CONCATENATION.

On Wednesday, September 6, Parson Simpkin journeyed to Lansing and there met with Vicegerent W. J. Barelay, Secretary, and A. J. Hager, President of the Michigan Retail Lumber Dealers' Association.

Mr. Barelay and Mr. Hager had arranged for a meeting of the lumbermen of that city and district that they may again have the pleasure of hearing one

of the Parson's inspiring addresses. They had a splendid attendance.

Parson Simpkin outlined the relationship of Hoo-Hoo to the lumber industry and he was most nobly supported by Brothers Hager and Barelay, and as a result sixteen of the leading lumbermen of that district made application for membership.

Arrangements were then completed for a concatenation that evening and the sixteen were led into Hoo-Hoo Land and taught the lessons of the great Black Cat.

Following the concatenation it was unanimously voted that the concatenation be dedicated to Alton J. Hager. Brother Hager expressed his appreciation in a most fitting manner for the honor that had been bestowed upon him.

### MINNESOTA

#### STATE COUNSELOR TED T. JONES PLANNING CONCATENATION FOR MINNEAPOLIS.

Ted T. Jones, State Counselor for the state of Minnesota and a prominent and popular lumberman of the twin cities, a real live and loyal Hoo-Hoo, is making plans to revive the activities of the Order in his state.

Plans are already under way for arrangements for a concatenation to be held in Minneapolis about November 15. Committees will be appointed and a drive put on for new members in advance; the attendance of Supreme officers and prominent members from a distance is already assured. One of the principal speakers for this big concatenation will be Parson Simpkin, the Chaplain of the Order, better known as the "Lumberjack-Sky Pilot."

We can predict with Ted Jones behind the movement that Minneapolis will take its place in the front ranks of Hoo-Hoo within the next ninety-days, with a large number of new members and reinstatement of old.

Secretary-Treasurer Isherwood and Parson Simpkin will spend a few days in Minneapolis and St. Paul in advance of the concatenation; several gatherings of the different branches of the industry will be arranged so that these gentlemen will have the opportunity of enlightening members and lumbermen as to the new policies and activities of today and the relationship of Hoo-Hoo to the industry.

### MISSISSIPPI

#### CORINTH CONCATENATION.

On Saturday, August 19, the citizens of Corinth, Miss., through arrangements made by Supreme Senior Hoo-Hoo M. M. Elledge and Vicegerent Snark H. C. Bell, gathered at the court house in the afternoon and were afforded a real treat with plenty of inspiration in meeting with the Chaplain of our Order, Parson



Alton J. Hager

Simpkin, who was the headliner of the day and delivered one of his inspiring addresses. Following the general meeting he addressed a gathering of lumbermen on general conditions of the day and of matters that are of vital importance to the great industry and the consuming public.

Following the address of Parson Simpkin in the evening, a concatenation was staged with eight kittens waiting to have their eyes opened, that they may become a part of the great Black Cat Order and share in its activities. The degrees were conferred in the most impressive manner in the presence of a large number of old members. Five reinstatements were received. The concatenation was a grand success, for which credit is due to the good work of Brothers Elledge and Bell.

### NEW YORK

#### NEW YORK ADDS FOUR TO THE BLACK CAT BRIGADE.

On the evening of September 5, the Hoo-Hoo of New York gathered at the McAlpin Hotel where a splendid dinner was served, which was followed with a concatenation.

Four applicants for membership were on hand waiting the opportunity of learning the manners of the great Black Cat; their patience was not tried in waiting as the gardens had already been prepared and the degrees were conferred in a most impressive manner.

Brother Charles Kammer handled the Junior work in a way such as gained him the recognition on the part of all in attendance as the greatest Junior in the West.

Following the concatenation splendid talks were made by Supreme Custodian J. A. Hunter and Brothers Wilson, Kammer and Vicegerent B. S. Anderson.

It was under the leadership of Vicegerent Anderson, together with his coworkers, that they have made wonderful strides in the East. His efforts were

duly recognized by the members of New York City and in recognition of his splendid services and faithfulness to his appointment he was presented with a beautiful gold watch. Following the presentation, Brother Anderson expressed his appreciation to Brother Hoo-Hoo in a most fitting manner and was then unanimously nominated by the New York Hoo-Hoo for a member of the Supreme Nine; this request being conveyed to the Detroit Annual by wire. Their every wish was granted in the election of Brother Anderson to the Supreme Nine as successor to Brother Hunter, who has served most faithfully and who has made a record for his jurisdiction that he can well feel proud of.

### TENNESSEE

#### KNOXVILLE CONCATENATION.

The concatenation staged in connection with the meeting of the Southern Sash, Door and Millwork Association on August 16 was a grand success and is the result of the splendid efforts put forth by the live wire Vicegerent, Malcolm Miller.

Parson Simpkin, Chaplain of the Order, delivered a most inspiring address to an audience made up of those in attendance at the meeting of the Millwork Association prior to the concatenation. His address resulted in several making application for membership in the Order.

M. M. Elledge, Supreme Senior Hoo-Hoo, was in attendance and assisted Vicegerent Miller in rounding up several candidates and in securing reinstatements.

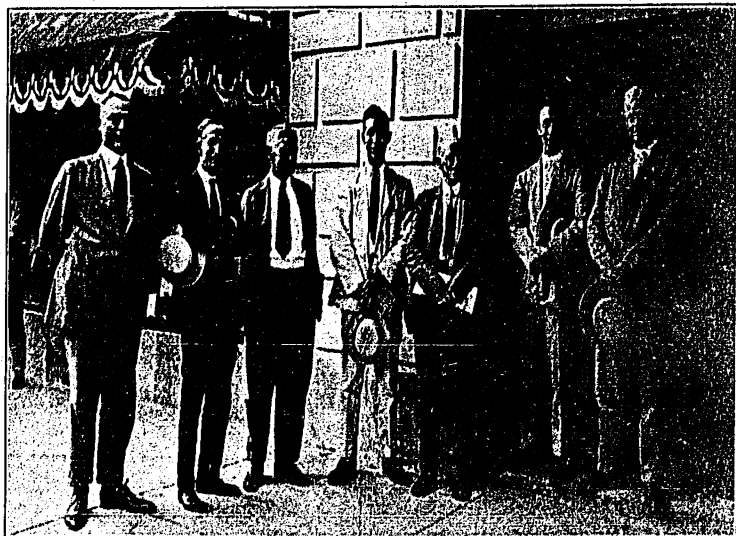
Thirteen candidates were initiated and five reinstatements were received. The class of candidates initiated were the type and kind of men that add strength and influence to the Order and such as will greatly aid in promoting the activities and welfare of the Order in the Knoxville district.

### TEXAS

#### MORE CATS LED TO THE CATNIP BED.

##### Black Cat Wins Sixty-Six.

Beaumont, Texas, August 28.—A highly successful Hoo-Hoo concatenation was held here August 26, at which thirty-two kittens were initiated and thirty-four old cats reinstated. It was afterwards announced by Rex. H. Brown that plans were under way to form a Hoo-Hoo luncheon club which shall meet twice a month in the Hoo-Hoo cafe of Beaumont's new \$1,000,000 hotel. Despite heavy rain, the kittens, chained together, were paraded through the streets to the hall where the initiation was held. This ceremony was staged in good form. A banquet followed, at which the genial "Andy" Kaulbach



#### BEAUMONT HOO-HOO.

Welcome "Parson" Simpkin, the "Sky Pilot of Lumberdom," at the opening of the Black Cat concatenation, Saturday, August 26. Posing in front of Hotel Beaumont, reading from left to right, the Reception Committee is as follows:

J. D. Birdwell, Rex H. Browne, general chairman, W. A. Nichols, W. Carroll Keith, chairman of the Membership Committee, "Parson" Simpkin, P. P. Butler, chairman of Arrangements Committee, and C. H. Stevens.

was toastmaster. Ben S. Woodhead welcomed the guests in his usual happy manner and then introduced the speaker of the evening, Parson Simpkins. By vote, the concatenation was made a memorial to the late J. Frank Keith, well known lumberman and beloved Beaumont citizen, and it was especially fitting that his son, W. Carrol Keith, should have been elected as one of the officers for the initiatory ceremonies. Mr. Browne had the able assistance of Ben S. Woodhead, W. C. Keith, and P. P. Butler.

Many visitors were present from Lake Charles and other Louisiana and Texas points, including James G. Simpson, of Lake Charles, Supreme Jabberwock, and J. W. Callahan, of Egan, La., life member No. 2 of the Order.

#### WASHINGTON

##### SEATTLE CONCATENATION.

Seattle Hoo-Hoo fittingly celebrated the Order's biggest day of the year with a strenuous concatenation at the Washington Annex Hotel on September 9. About 60 old cats were in attendance and a class of 12 lusty kittens was put through the paces. Not to get ahead of the story, the old Toms and the kittens enjoyed a splendid banquet previous to the trials. All the old tortures of the inquisition days were put to shame by the stunts staged by the Seattle crowd. Being of exceptionally good

physical trim and of splendid dispositions, the candidates to a man performed admirably. Lou Fifer and Harry Miller, still true to the old order, were on hand and contributed much to the success of the gathering.

Telegrams were read from the National officers attending the grand concatenation at Detroit, extending felicitations and announcing the election of Don Clark, of Seattle, as Supreme Bojum. Seattle is trying hard to secure the next annual, but no decision was reached at Detroit as to the place of the next meeting. Seattle bases her claim for the conclave on the fact that the district in which she is situated has led the entire country in the number of new members for the year.

#### SEVEN NEW MEMBERS JOIN HOO-HOO.

Tacoma, Wash., Aug. 26.—A concatenation of the Tacoma chapter of Hoo-Hoo was held at the Tacoma Hotel on August 23, at which seven new members were initiated. Most of the new members were candidates who had been unable to attend the big initiation held here early in the month. The meeting was attended by most of the members of the Lumbermen's Club and was held immediately following the regular weekly meeting of that organization.

Everett G. Griggs, Snark of the Universe, and Donald H. Clark, Vicegerent, conducted the ceremonies.

Those initiated into the Order were John Buffelen, president of the Buffelen Lumber & Manufacturing Co.; Robert L. Reedy, Freeman A. Hobart and Richard G. Glanville, of the Wheeler-Osgood Co.; John E. Manley, of the Manley-Moore Lumber Co.; E. S. Brownfield of the St. Paul & Tacoma Lumber Co.; and H. D. Dowling, American Lumberman news representative.



## Hoo-Hoo Club News



#### LOS ANGELES HOO-HOO CLUB.

A great and jolly meeting was held at the Weekly on September 21, at which time Ben Woodhead and R. S. Whiting and Peter B. Kyne and the Parson brought brief addresses. Ben Woodhead made a splendid address on Ideals and Peter B. Kyne gave a humorous and sparkling chat on his new home—Los Angeles. Bob Whiting just gave a greeting and the Parson a brief word on the Annual.

The club is in fine shape. One of its features is the reception of a careful analysis each week of the Schratim in Oregon and Washington.

It is prepared and telegraphed to the club by one of the wisest men in

the Northwest and is a valuable indicator for the men of Southern California.

So strong is the social bond in this club that it is easy to secure attendance and hereafter it will take one half its receipts and set them aside toward securing a nucleus for a Hoo-Hoo home in Los Angeles.

#### JACK DIONNE—HOO-HOO No. 19766, ADDRESSES BEAUMONT HOO-HOO CLUB.

The lumber business of America is the building of homes. It is not simply a business of selling boards and shingles. These were the statements of Jack Dionne, Houston, editor of the Gulf

Coast Lumberman and the California Lumber Merchant, made before the Hoo-Hoo dinner club session at Hotel Beaumont last night.

Dionne, a Houstonian, showed plainly that California had stolen his heart, although he said he had spent but three months in the State. The greater part of his address was devoted to the lumber interests of California. He declared that it would be 200 years before the end of the lumber industry there would even be in sight.

The meeting was presided over by R. H. Browne, president of the club. Dionne was introduced by Ben S. Woodhead, president of American Lumber Association, and head of the Beaumont Lumber Company. W. A. Nichols,

Beaumont, Supreme Guardian and member of the Supreme Nine of Hoo-Hoo, spoke briefly.

#### Hardwood in Demand.

"California," said Dionne, "is a large consumer of southern hardwood, and will become a larger user soon. In California at the present time there is more commercial soft timber than in the states of Arkansas, Texas and Louisiana before they began cutting. California will be cutting more timber in 150 years from now than the South is cutting today. There is more than 320 billion of feet of pine and redwood timber in California now, and there is an annual production of a billion and a half feet annually. With mills now building, the production will soon be jumped to two and a half billion feet a year. It will be 200 years before the end of the lumber industry in California is even in sight."

Dionne interested his audience of Texas lumbermen with his account of the building of houses in California with green lumber. He declared that as far as he had learned it never checked nor warped. He said that the city of Los Angeles possessed the largest retail lumber yard in the world.

#### Revival of Hoo-Hoo.

"LET ME TELL YOU," SAID DIONNE, "THAT THE HOO-HOO SPIRIT ON THE COAST REGION IS AMAZING. HOO-HOO HAD ALMOST DIED BUT THERE WERE A FEW WHO KEPT FAITH WITH WHAT LOOKED LIKE A FORLORN HOPE. NOW THE BIGGEST LUMBERMEN IN THE STATE ARE MEMBERS OF HOO-HOO."

"For a long time California lumbermen were in the business only to make money—to make a living. But they found that there is more in the business than merely two-by-fours. In my opinion the greatest thing you can do for a man is to make him proud of himself and his business. For many years the lumberman only heard the jangling of bells. He never heard their chiming.

"Lumbermen are translating their product into beautiful homes. Our business is not to sell boards and shingles, but to make men and women take interest in the building of homes and what those homes will bring. The business of American lumbermen is to build the homes of America and to sell folks the idea of building as an investment.

"For thirty years lumbermen cut their timber and turned it over to the dealers without attempting in any way to help create a market for it. Ten years ago the raisin growers of Fresno, Calif., were starving. This year they are spending \$3,000,000 in advertising and they are reaping just rewards. The successful man sees the vision of his business and has the 'guts' to put that vision through.

"The lumberman has not seen that vision. Nine out of every ten mills in America are sending their products into the world without making one man or woman want it."

Jack finished his address with clever stories gathered in the Golden State. Come again, Jack.

#### LOS ANGELES HAS A REAL LIVE HOO-HOO CLUB.

Los Angeles has a truly progressive Hoo-Hoo Club which meets each Thursday at noon. Snark David Woodhead, of the Woodhead Lumber Co., has established a reputation as an organizer and entertainer, and through his instrumentality the Los Angeles Hoo-Hoo Club has become one of the progressive organizations on the Coast. The Timberman has received the following account of a recent luncheon.

"Well, by golly, our Los Angeles Hoo-Hoo Club had another of those fine lunches, and do you know, we had another delightful time, thanks to that provider of so many good times, Snark Woodhead.

"First we had our daily meat, and then, as we brought out Lady Nicotine, that pestiferous Phil Hart started to collect more cash for the Big Brother Fund which will provide a cot in the Los Angeles County Hospital for some poor, suffering little brother of us all. Why, he grabbed a dime from this one and a nickel from that one, a quarter from Shad Krauz and real money from Brother Metzler. Would you believe it? Phil, being a lumberman, has but one profession and one expression, "Chip in." Now, don't you think, the Snark was assessed nine cents. Thus the fund thickens.

"And do you know, Snark Woodhead read us a fine letter from Brother Twoly, who has evidently been securing "free cats" at the home of the lumber kings in the Northwest. Honestly, it was a gem. According to this brother you may believe me when I say there is not a foot of lumber to be purchased up there, prices are advancing faster than bootleg whiskey, loggers have lost their timber hands and timber lands, and there is no ocean to raft what few logs can be gotten. Truly, conditions are serious. Snark Woodhead suggested that inasmuch as this letter received such an ovation from the twenty wholesalers present each donate to the Big Brother Fund in real money what they considered its true worth. Thus the pot swelled another thirty-six cents. (May the poor lad who is to occupy this cot not die of old age before receiving it.)

"And now, it was time for the Snark to indulge his English tummy with his English roast beef, so he turned his stool over to the master of ceremonies for the day, Brother Curtis Williams. The said M. O. C. ruffled his temperamental locks, said a few earnest words and then, by golly, introduced the speaker of the occasion, Past Snark Julius Seidel, of St. Louis, Mo.

"And I warn you, we have some speaker in that Missouri product! He gave us no title for his address, but we jacks term it "Inspirational Advertising." Honest, he did us good! And then, do you know what he did? No? Well! He made an excellent address and just as he was ready to shove her into the fourth gear, he quit us cold. He actually apologized for taking up our time! Durn his hide! We see him once every

life of the Great Black Cat and then, he spends time telling how sorry he is to have utilized such a space of moments. His message is big. It is important. And we await the time he can make our purblind eyes again see further into the light.

"We meet every Thursday at noon sharp (otherwise a fine) and we discuss and chant every topic—except business. Metzler and Bookstaver have their usual argument. Glasby is always late Cappy Slade is petting his new moustache and other little idiosyncrasies. But, the Snark always manages to find a speaker who either polishes our halo or gives us what for. Drop in friend, these here Thursday noons at sharp twelve (otherwise a fine), for they are as much for you all as we all."—[The Timberman.

#### REX H. BROWNE HEADS BEAUMONT HOO-HOO CLUB.

Beaumont, Oct. 2.—Rex H. Browne of the Keith Lumber Company was elected president of the newly formed Hoo-Hoo Club last night at an organization meeting of the Lumbermen's Social Club held at Hotel Beaumont.

Other officers elected for the first year included P. P. Butler, Vice president, and Carl E. Locke, Secretary-Treasurer. The directors named were W. A. Nichols, Ben S. Woodhead, Aurelius Mileh, Wm. O. McKinnon, and A. J. Kaulbach. The Vicegerent for the Beaumont district of the Hoo-Hoo Order, yet to be appointed, will become an ex-officio officer and the ninth member of the club's directorate.

Adhering to the scheme of nine which predominates in the Hoo-Hoo organization, the new club voted to hold its regular meetings on the ninth of each month except in instances where the date falls on Sunday, in which case the meeting will be advanced one day.

Plans for holding the next meeting on the night of October 9 will be made by a committee appointed for that purpose and composed of Mr. Nichols as Chairman, R. S. Barber and Arthur Marck. An out-of-town speaker, who is well versed on current topics of interest to the lumbermen, will be invited to speak at a dinner arranged for the occasion. Lumbermen from adjoining cities will be invited to hear the speaker.

A resolution pledging the support of the local lumbermen to President Ben D. Jackson of the South Texas State Fair and offering the services of Hoo-Hoo to the fair management was adopted. The suggestion that the Lumbermen's Club enter an exhibit or install a special booth at the exposition was referred to the directors for consideration. Hoo-Hoo will have a special day at the fair.

Mr. Nichols and C. H. Stevens, together with other temporary officers of the club, were given a vote of thanks for their services in organizing the club.

A constitution and by-laws was adopted following the report of the committee on organization, which was submitted by Mr. Butler, Chairman of the committee.

In accepting the office of President Mr. Browne announced his desire to see the club obtain a membership of 100 before January 1.

Report and Accounts of the Concatenated Order of Hoo Hoo, September 5, 1922

Mr. E. G. Griggs, Snake of the Universe, Concatenated Order of Hoo-Hoo, St. Louis, Mo.

Dear Sir: In accordance with instructions we have made an examination of the cash account of the Concatenated Order of Hoo-Hoo for the fiscal year ended September 5, 1922, and present herewith our report thereon together with the following exhibits:

Exhibit "A", Statement of Cash Receipts and Disbursements—General Fund, September 2, 1921, to September 5, 1922.

Exhibit "B", Statement of Cash Receipts and Disbursements—Death Benefit Fund, November 10, 1921, to September 5, 1922.

A detailed examination has been made by us of the cash account of the Order for the period under examination. The receipts as recorded on the Secretary-Treasurer's cash book have been traced into the depository of the Order, and the disbursements have been vouched with cancelled checks and other supporting data. The cash on hand and in bank at the close of business September 5, 1922, was verified by actual count and with a certificate obtained from the depository.

During the period under examination the Order paid thirty-two (32) death claims (\$3,200.00) of which twenty-eight (28) were paid out of the Death Benefit Fund of the Order, and four (4) by the Missouri State Life Insurance Co. As will be noted from Exhibit "B" attached hereto, there is on hand in the Death Benefit Fund the sum of \$1,126.51.

Exhibit "A" attached hereto shows the receipts and disbursements of the Order for the period under examination in comparison with those for the previous year. It will be noted therefrom that as compared with the previous year there has been no material change in the accounts, the slight decrease in receipts being practically offset by the decrease in disbursements.

We have been assured by the Secretary-Treasurer that there are no unpaid bills other than those chargeable to the activities of the ensuing year.

During the past two years the office of the Secretary-Treasurer has been practically re-equipped, modern office appliances having been installed. While the purchase of this equipment has resulted in the expenditure of a considerable sum of money, it has undoubtedly increased the efficiency of the office to a marked degree.

In conclusion, we take pleasure in stating that the books and records examined were found to be in a satisfactory condition.

Yours very truly,

KESSLER CARTALL & CO.

Certified Public Accountants.

Concatenated Order of Hoo-Hoo  
Statement of Cash Receipts and Disbursements—General Fund  
September 2, 1921 to September 5, 1922.

Particulars	Sept. 2, 1921	to	Year ended
	Sept. 5, 1922	Sept. 2, 1921	Sept. 5, 1922
Cash on Hand and in Bank at beginning	\$ 1,203.19	\$	\$ 372.57
Add Receipts for Period:			
Dues	\$23,758.72	\$24,885.33	
Buttons, Etc.	499.70	524.73	
Concatenation	4,448.80	4,386.00	
Missouri State Life Insurance Co., (Death Claims)	300.00	3,000.00	
Exchange (Refunded)	3.35	54.52	
Osirian Cloister Dues	200.75	235.00	
Equipment Sales	50.00	85.25	
Imminent Distress Fund		7.70	
Interest on Deposits	27.95	23.45	
Income from Addressing		41.38	
Loan from National Bank of Commerce	1,000.00	500.00	
Check Lost, Cash Over, Etc.		5.06	
Special Deposit		59.40	
Services Rendered by, and Expenses of P. A. Simpkin	1,087.07		
Good of Order	181.97		
Cuts, Electros, Etc.	1.50		
Total Receipts for Period	\$31,619.81	\$35,807.91	
Amount carried forward	\$32,823.00	\$34,180.48	

Exhibit "A"  
Sept. 2, 1921 to Year ended Sept. 5, 1922

Particulars	Sept. 2, 1921	to	Year ended
	Sept. 5, 1922	Sept. 2, 1921	Sept. 5, 1922
Amount brought forward	\$32,823.00	\$	\$34,180.48
Deduct Disbursements:			
Dues Refunded	248.20	\$	18.85
Buttons, Etc.	1,140.88		1,875.25
Concatenation Expense	364.23		472.87
Death Claims Paid (Missouri State Life Insurance Co.)	400.00		3,000.00
Exchange	143.72		148.00
Osirian Cloister Expense	57.16		108.72
Interest on National Bank of Commerce Loan	9.70		2.72
Interest on Notes Payable for Office Equipment	6.94		
Payment of Loans—National Bank of Commerce	1,000.00		500.00
Insurance Premiums (Missouri State Life Insurance Co.)			4,448.10
Insurance Reserve (Transferred to Death Benefit Fund Exhibit "B")	4,145.26		
Office Salaries	3,087.20		2,920.00
Salary—Secretary-Treasurer:			
Current Year (\$181.68 unpaid—1922)	6,318.32		6,500.00
Balance Previous Period			611.22
Printing of Bulletin	1,637.16		1,761.08
Printing and Stationery	1,523.21		1,577.54
Traveling Expenses—Secretary-Treasurer	1,804.22		3,252.75
Field Work Expenses—P. A. Simpkin	2,070.84		
Salary—P. A. Simpkin	1,435.00		
Office Rent and Light	1,401.68		1,442.20
Office Equipment Purchased	686.01		837.33
Advance Secretary-Treasurer, account annual meeting, less amount due on drawing account (\$76.54)			123.46
Sundry Expense	160.40		75.13
Postage	832.03		441.62
Express and Storage	103.78		129.68
Trunk Equipment Expense	93.08		155.40
Cuts and Electros	116.65		300.56
Good of Order	427.20		254.08
Snark: Ring	135.00		135.00
Expenses (1921 annual)	37.00		88.79
Annual Meeting Expense—Year 1920	689.49		689.49
Annual Meeting Expense—Year 1921	609.42		210.19
Subscriptions	149.00		36.42
Auditing	187.50		112.50
Donations			6.50
Moving Expense—Secretary-Treasurer			319.83
Telephone and Telegraph	594.32		340.20
Entertaining	410.00		12.75
Incorporation Expenses	80.75		
Taxes	12.50		
Premium—Secretary-Treasurer's Bond			12.50
Total Disbursements	\$31,754.01	\$32,977.29	
Cash Balance Ending Sept. 5, 1922 and Sept. 2, 1921	\$ 1,068.99	\$	\$ 1,203.19

Exhibit "B"  
Concatenated Order of Hoo-Hoo  
Statement of Cash Receipts and Disbursements  
Death Benefit Fund  
November 10, 1921, to September 5, 1922.

Receipts: Premiums transferred from General Fund	\$4,145.26
Deduct Disbursements:	
Death Claims Paid (Twenty-eight)	\$2,600.00
Printing and Stationery	218.75
Total Disbursements	3,018.75
Cash Balance September 5, 1922	\$1,126.51

Hoo-Hoo Initiation Fee and Dues For New Members

In accordance with new ruling adopted at 31st Annual Meeting, Detroit, Michigan, September 9th, 1922, dues for new members will be prorated as follows:



Initiation Fee	DUES	Total
\$ 9 <sup>99</sup>	1st Quarter ending December 9th	\$14.99
	2nd Quarter ending March 9th	\$13.99
	3rd Quarter ending June 9th	\$12.99
	4th Quarter ending August 9th	\$11.99
	\$5.00 dues for new members initiated between the dates of August 9th and September 9th will cover dues for the ensuing year.	\$14.99

This amount covers initiation fee and dues to September 9th following.



Officers of the Order

Dang it, Help 'Em Keep Things Moving

The Supreme Nine

- SNARK OF THE UNIVERSE—W. S. Dickson (2000), President, Licason-Goodman Lbr. Co., Kansas City, Mo.
- SENIOR HOO-HOO—C. D. LeMaster (20727), Secretary-Manager, San Joaquin Mill Owners' Association, Fresno, Calif.
- JUNIOR HOO-HOO—M. M. Elledge (26427), President, M. M. Elledge Lbr. Co., Corinth, Miss.
- BOJUM—Donald H. Clark (30516), Secretary-Manager, Rite-Grade Shingle Ass'n., Seattle, Wash.
- SCRIVENOTER—E. S. Anderson (28506), President, Southeast Lbr. Export Co., New York City, N. Y.
- JABBERWOCK—C. B. Harman (30018), Secretary-Manager, Southern Sash Door & Millwork Ass'n., 1003 Candler Bldg., Atlanta, Ga.
- CUSTOCATIAN—R. D. Mundell (28312), Secretary-Manager, Mountain States Retail Lumber Dealers' Ass'n., Chamber of Commerce Bldg., Denver, Colo.
- ARGANOPER—J. R. Putnam (0101), Secretary-Manager, American Wholesale Lumbermen's Ass'n., Chicago, Ill.
- GURDON—W. A. Nichols (10658), W. A. Nichols & Company, Beaumont, Tex.

The House of Ancients

- CHAS. H. McCARER (1) (Deceased).
- B. A. JOHNSON, (2), Lumber World Review, Chicago.
- J. E. DEFERRAUGH (6) (Deceased).
- H. H. HEMENWAY (184) (Deceased).
- A. A. WHITE (162) (Deceased).
- N. A. GLADDING (90), E. C. Atkins & Co., Indianapolis, Ind.
- W. B. STILLWELL (8958), Southern Pine Co., of Georgia, Savannah, Ga.
- A. H. WEIR (2505) (Deceased).
- WM. H. NORRIS (1660) (Deceased).
- ED. M. VEITMEIER (Deceased).
- C. D. ROURKE (421) (Deceased).
- R. D. INMAN (2186) (Deceased).
- A. C. RAMSEY (233), Memphis, Dallas & Gulf Railroad Co., of Nashville, Ark.
- J. S. BONNER (5294), Humble Oil Refining Co., Houston, Tex.
- PLATT B. WALKER (48), Editor The Mississippi Valley Lumberman, Minneapolis, Minn.
- W. A. HADLEY (11586), The S. Hadley Lumber Co., Chatham, Ont., Canada.
- H. J. MILLER (3466), H. J. Miller Lumber Co., I. G. Smith Bldg., Seattle Wash.
- E. STRINGER BOGGESS (7197), Clarksburg, W. Va.
- FRANK W. TROWER (12835), Trower Lumber Co., San Francisco, Calif.
- JOHN H. KIRBY (7778), Kirby Lumber Co., First National Bank Bldg., Houston, Tex.
- EMERSON D. TENNANT (13070), Vice-President Commercial Journal Co., Publishers of Lumber, St. Louis, Mo.
- JULIUS SEIDEL (8229), Julius Seidel Lumber Co., St. Louis, Mo.
- W. A. PRIDDIE (129), Beaumont Lumber Co., of Beaumont, Tex.
- R. A. HISCOX (14423), Hart-Wood Lumber Co., San Francisco, Calif.
- L. M. TULLY (21649), L. M. Tully Lbr. Co., St. Louis, Mo.
- E. G. GRIGGS (2234), President St. Paul & Tacoma Lumber Co., Tacoma, Wash.

State Counsellors

- ALABAMA—W. L. Shepherd (13143), 510 Bell Bldg., Montgomery, Ala.
- ARIZONA—J. C. Light (7055), Norman-Light Lbr. Co., Miami, Ariz.
- EASTERN ILLINOIS—P. T. Langau (2400), P. T. Langau Lbr. Co., Cairo, Ill.
- NORTHERN ILLINOIS—F. M. Baker (21576), Hardwood Lumber Mills Co., Chicago, Ill.
- INDIANA—O. D. Hasket (24588), O. D. Hasket Lbr. Co., Indianapolis, Ind.
- IOWA—Geo. A. Jewett (3301), Jewett Lbr. Co., Des Moines, Iowa.
- KANSAS—R. N. Powell (25702), R. N. Powell Lbr. Co., Hutchinson, Kansas.
- KENTUCKY—W. K. Hall (14314), W. K. Hall Lbr. Co., Fulton, Ky.
- MICHIGAN—G. L. Weeks (2095), Hutton-Weeks Lbr. Co., Detroit, Michigan.
- MINNESOTA—Theo. T. Jones (31233), 2401 Irving Ave., S. Minneapolis, Minn.
- NEW YORK—G. W. Whitbread (29397), Broadway Lumber Co., 2556 Fulton St., New York City.
- OHIO—W. J. Whitacre (070), Whitacre Lbr. Co., Columbus, Ohio.
- OKLAHOMA—W. B. Campbell (20601), Geo. C. Vaughan & Sons, Oklahoma City, Okla.
- OREGON—H. E. Officer (26445), G. W. Gates & Co., Portland, Ore.
- SOUTH CAROLINA—C. C. Campbell (30973), Colleton Cypress Co., Columbia, S. C.
- TENNESSEE—W. L. Evans (20951), Bradley Lbr. Co., Memphis, Tenn.
- UTAH—Wm. Service (11933), Morrison-Merrill Co., Salt Lake City, Utah.

Osirian Cloister

- HIGH PRIEST OF OSIRIS—E. G. Griggs, President, St. Paul & Tacoma Lbr. Co., Tacoma, Wash.
- HIGH PRIEST OF PTAH—M. M. Elledge, M. M. Elledge Lbr. Co., Corinth, Miss.
- HIGH PRIEST OF RA—Chas. J. Kammer, Astoria Lumber & Veneer Mills, New York City.
- HIGH PRIEST OF ISIS—J. F. Judd, St. Louis, Mo.
- HIGH PRIEST OF SHU—P. A. Simpkin, Noel Apts., Santa Monica, Calif.
- HIGH PRIEST OF THOTH—C. D. LeMaster, San Joaquin Mill Owners' Ass'n., Fresno, Calif.
- HIGH PRIEST OF HATHOR—Henry B. Isherwood, 1174 Arcade Bldg., St. Louis, Mo.
- HIGH PRIEST OF SER—L. M. Tully, L. M. Tully Lumber Co., St. Louis, Mo.
- HIGH PRIEST OF ANUBIS—Geo. M. Cornwall, The Timberman, Portland, Ore.

The Jurisdictions

- JURISDICTION No. 1—Under Snark of the Universe, W. S. Dickson; Missouri, Iowa, Indiana, Kansas, Oklahoma, North and South Dakota, Canada and all foreign countries.
- JURISDICTION No. 2—Under Senior Hoo-Hoo, C. D. LeMaster; California, Arizona, Utah, Nevada.
- JURISDICTION No. 3—Under Junior Hoo-Hoo, M. M. Elledge; Mississippi, Alabama, Tennessee, Kentucky, West Virginia.
- JURISDICTION No. 4—Under Bojum, Donald H. Clark; Washington, Oregon, Idaho, Montana, British Columbia.
- JURISDICTION No. 5—Under Scrivenoter, E. S. Anderson; New York, Delaware, District of Columbia, Maryland, New Jersey, Pennsylvania, New England States.
- JURISDICTION No. 6—Under Jabberwock, C. B. Harman; Georgia, North Carolina, South Carolina, Virginia.
- JURISDICTION No. 7—Under Custocatian, R. D. Mundell; Colorado, Wyoming, Nebraska, New Mexico.
- JURISDICTION No. 8—Under Arganoper, J. R. Putnam; Northern Illinois, Ohio, Wisconsin, Michigan, Minnesota.
- JURISDICTION No. 9—Under Gurdon, W. A. Nichols; Texas, Louisiana, Arkansas.

Viceregent Snarks

- ALABAMA—(Western District), A. L. Lindsay (16962), Alston Bldg., Tuscaloosa, Ala.
- ALABAMA—(Birmingham District), W. A. Currie (9761), Moore-Handley Hdwe. Co., Birmingham, Ala.
- ALABAMA—(Montgomery District), W. L. Shepherd (18448), 510 Bell Bldg., Montgomery, Ala.
- ALBERTA, CANADA—(Southern District) John M. Nelson (18875), Cuddy & Nelson, Calgary, Alberta, Canada.
- ARIZONA—(Border District), Albert W. Stacey (12718), Bassett Lbr. Co., Douglas, Arizona.
- ARIZONA—(Valley District), P. I. Merithew (81988), E. K. Wood Lumber Co., Phoenix, Arizona.
- ARIZONA—(Mountain District), Sydnor S. Cornick (17606), McGoughe Lbr. & Door Co., Riordan, Arizona.
- ALABAMA—(Western District), A. L. Lindsay (16962), Alston Bldg., Tuscaloosa, Ala.
- ALABAMA—(Birmingham District), W. A. Currie (9761), Moore-Handley Hdwe. Co., Birmingham, Ala.
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- ARIZONA—(Mountain District), Sydnor S. Cornick (17606), McGoughe Lbr. & Door Co., Riordan, Arizona.

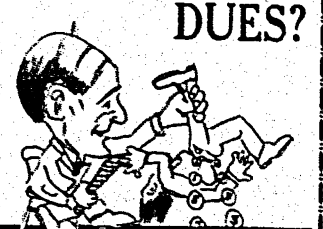
- ARKANSAS—J. B. Webster (21701), Secretary Arkansas Ass'n. of Lumber Dirs., 827 Southern Trust Bldg., Little Rock, Ark.
- BRITISH COLUMBIA—(Const. District), W. H. Crowe (29083), Sales Manager, Federal Lbr. Co., Vancouver, B. C., Canada.
- CALIFORNIA—(San Francisco Bay District), Horner H. Maris (80000), 1503 Chronicle Bldg., San Francisco, Calif.
- CALIFORNIA—(San Diego District), O. S. King (26163), Chas. R. McCormick Lumber Co., San Diego, Calif.
- CALIFORNIA—(Sacramento Valley District), H. T. Fuller (30120), Fuller Lumber Co., Lodi, Calif.
- CALIFORNIA—(Los Angeles District), David Woodhead (30590), Woodhead Lbr. Co., Los Angeles, Calif.
- CALIFORNIA—(Northern District), P. T. Brown (31856), Eureka, Calif.
- CALIFORNIA—(San Joaquin Valley District), A. W. Bernauer (29086), Fresno Pkg. Mill Co., Fresno, Calif.
- COLORADO—(Denver District), Guy H. Waite (26268), American Steel & Wire Co., Denver, Colorado.
- COLORADO—(So. Colo. & No. N. Mex.), H. W. Berger (11444), Southern Colorado Lbr. Co., Trinidad, Colo.
- CONNECTICUT—(State of Connecticut) N. B. Richards (31751) Manchester Lumber Co., Inc., So. Manchester, Conn.
- ENGLAND—(Southern District), Edwin Haynes, Timber Trades Journal, London, E. C. England.
- GEORGIA—(Northern District), M. M. Evans (80883), 140 Oak St., Atlanta, Ga.
- GEORGIA—(Macon District), H. L. MacEwen, (80923), Case-Fowler Lbr. Co., Macon, Ga.
- IDAHO—E. B. Sherman (27440), C. R. Shaw Wholesale Co., Boise, Idaho.
- ILLINOIS—(Southern Illinois District) Jess I. Corn (1360) L. D. Leach & Co., Cairo, Ill.
- INDIANA—(Indianapolis District), Paul W. Bowman (28921), 1809 Bellefontaine, Indianapolis, Ind.
- IOWA—(Northwestern District), W. C. Butler (22792), Ronch & Munser Sash & Door Co., Sioux City, Iowa.
- KANSAS—(Hutchinson District), R. N. Powell (26702), R. N. Powell Lbr. Co., Hutchinson, Kans.
- KENTUCKY—(Southwestern District), W. K. Hall (14314), W. K. Hall Lbr. Co., Fulton, Ky.
- LOUISIANA—(Alexandria District), F. P. L. Kilroe (30968), J. A. Bel Lumber Co., Lake Charles, La.
- LOUISIANA—(Southeastern District), Roger E. Simmons (30510), 522 Audubon Bldg., New Orleans, La.
- LOUISIANA—(Central Eastern District), W. H. Nalty (26323), Hammond Lbr. Co., Hammond, La.
- LOUISIANA—(Shreveport District), O. A. Davis (22003), O. A. Davis Lbr. Co., Shreveport, La.
- LOUISIANA—(Alexandria District), F. P. Helas (22643), Alexandria Lumberman's Exchange, Alexandria, La.
- MARYLAND—(Eastern District), Geo. R. Johnson (27705), Geo. R. Johnson, Knickerbocker Bldg., Baltimore, Md.
- MICHIGAN—(Grand Rapids District), Wm. Verhey (31785), Verhey-Northbrook Lumber Co., Grand Rapids, Mich.
- MICHIGAN—(State of Michigan except Detroit and Grand Rapids), Wm. J. Barclay (20600), Box 213, Grand Rapids, Mich.
- MINNESOTA—(Minneapolis District), Theo. T. Jones (31233), T. T. Jones Lumber Co., Minneapolis, Minn.
- MISSISSIPPI—(Jackson District), Henry W. Haynes (24492), Trenton Lumber Co., Jackson, Miss.
- MISSISSIPPI—(Northern District), H. C. Bell (21577) Box 584, Corinth, Miss.
- MISSISSIPPI—(Meridian District), Samuel J. Allbrook (80097), Southern Representative of Union Wholesale Lumber Co., Meridian, Miss.
- MISSOURI—(Cathage District), H. W. Putnam (6018), Putnam & Jones, Cathage, Mo.
- MISSOURI—(Southeastern District), C. A. Neuenhahn (80857), Central States Lbr. & Lumber Co., Arcade Bldg., St. Louis, Mo.

MISSOURI—(Northeastern District), John H. Coates (11572), Asst. Mgr. J. T. Cross Lbr. Co., Moberly, Mo.  
 MISSOURI—(Northwest District), Edward G. McLean (15699), Ruschow Lumber Co., Kansas City, Mo.  
 MONTANA—(Eastern District), H. M. Yaw (23724), Sturm & Yaw, Great Falls, Mont.  
 MONTANA—(Butte District), A. R. Graham (24659), 525 W. Aluminum St., Butte, Mont.  
 NEBRASKA—Morton F. Engleman (28256), M. F. Engleman & Co., Omaha, Nebr.  
 NEVADA—C. C. Bridgman (12123), Agent, Verdi Lbr. Co., Reno, Nevada.  
 NEW YORK—(New York City District), E. S. Anderson (25596), 423 51st St., Brooklyn, N. Y.  
 NORTH DAKOTA—Harry T. Alsop (4238), Interior Lbr. Co., Fargo, N. Dak.  
 OHIO—(Cincinnati District), Harry A. Hollowell (4661), Hollowell & Co., Cincinnati, Ohio.  
 OHIO—(Columbus District), C. A. Dawson (8409), H. H. Giesy Co., Columbus, Ohio.  
 OHIO—(Cleveland District), A. S. Porter (27260), 412 Marshall Bldg., Cleveland, Ohio.  
 OHIO—(Akron District), J. R. Brown (31035), Brown Graves Lbr. Co., Akron, Ohio.  
 OHIO—(Springfield District), Homer Ballinger (30756), Clark County Lbr. Co., Springfield, Ohio.  
 OHIO—(Marion District), W. G. Lusch (11815), Marion Lbr. Co., Marion, Ohio.  
 OKLAHOMA—(Oklahoma City District), Wm. B. Campbell (29691), Geo. C. Vaughan & Sons, Oklahoma City, Okla.  
 ONTARIO—(Wellington District), Horace W. Robinson (21155), Pigeon River Lbr. Co., Ft. William, Ont.  
 OREGON—(Klamath Falls District), A. J. Voe (26445), Big Lakes Box Co., Klamath Falls, Ore.  
 OREGON—(Bend District), H. E. Allen (29439), Brooks-Scanlon Lumber Co., Bend, Ore.  
 OREGON—(Western District), J. B. Olson (30663), Co. The Timberman, Portland, Ore.  
 PANAMA—William T. McCormick (29829), Manager, Robert Wilcox, Ancon, Canal Zone, Panama.  
 PHILIPPINE I.—W. G. Scrim (25652), Kolambuan Lbr. Co., Manila, P. I.  
 SASKATCHEWAN—(Northern District), George Sillers (21890), Twelfth St., Saskatoon, Sask., Canada.  
 SASKATCHEWAN—(Southern District), W. W. Wilson (25540), The Bulley Lbr. Co., Regina, Sask., Canada.  
 SOUTH CAROLINA—(Columbia District), C. C. Campbell (29973), Colleton Cypress Lbr. Co., Columbia, S. C.  
 SOUTH CAROLINA—(Greenville District), C. D. Spiezel (29955), Greenville Lbr. Co., Greenville, S. C.  
 TENNESSEE—(Eastern District), W. H. Murray (28586), W. H. Murray & Co., Johnson City, Tenn.  
 TENNESSEE—(Knoxville District), Malcolm Miller (25365), Walter McCabe, Knoxville, Tenn.  
 TENNESSEE—(Memphis District), Walter L. Evans (29551), Co. Bradley Lumber Co., Memphis, Tenn.  
 TEXAS—(Western District), Robt. W. Whitlock (21381), El Paso Lbr. Co., El Paso, Texas.  
 TEXAS—(Northern District), Wm. E. Black (11527), P. O. Box 43, Dallas, Texas.  
 TEXAS—(Southeastern District), A. M. Keith (28975), Kyle Bldg., Beaumont, Texas.  
 UTAH—(State of Utah) P. A. Shaver (28585), Shaver House Lbr. Co., Salt Lake City, Utah.  
 WASHINGTON—(Seattle District), Donald H. Clark (26515), 440 Henry Bldg., Seattle, Wash.  
 WEST VIRGINIA—W. D. Kenzler (14435), 1648 Broad St., Philadelphia, Pa.  
 WEST VIRGINIA—(Northern District), C. E. Gay (28134), Clarkburg, W. Va.  
 WISCONSIN—E. A. Ehlert (25246), 453 Fort-ritch St., Milwaukee, Wis.  
 WYOMING—(No. Colo. and Wyo.), W. R. Grier (2778), W. R. Grier Lbr. Co., Cheyenne, Wyo.

32160—Joseph C. Cauthen, President, Rock Hill Lbr. Co., Rock Hill, S. C.  
 32167—Dudley G. Cokrum, Secretary-Treasurer, Cokrum Lbr. Co., Knoxville, Tenn.  
 32168—William A. Cokrum, President, Cokrum Lbr. Co., Knoxville, Tenn.  
 32169—P. F. Conway, President and General Manager, Danville Lbr. & Mfg. Co., Danville, Va.  
 32170—Harr C. Kopeke, Vice President, Swann & Kopeke Co., Knoxville, Tenn.  
 32171—Robert W. Findlay, General Manager, Findlay Lbr. & Coal Co., Knoxville, Tenn.  
 32172—Dillard C. Mitchell, President, Durham Lbr. Co., Durham, N. C.  
 32173—James H. Ogden, Treasurer, Chavannes Lbr. Co., Knoxville, Tenn.  
 32174—Llyant H. Picklesimer, General Superintendent, Riverside Lbr. Co., Knoxville, Tenn.  
 32175—Herman A. Schubert, Partner, Schubert Lbr. Co., Knoxville, Tenn.  
 32176—Fred R. Stair, President, Farragut Lbr. Co., Knoxville, Tenn.  
 Concatenation No. 2253, Boston, Mass., August 14, 1922.  
 32177—James L. Barry, Treasurer, Barney & Carey Co., Dorchester, Mass.  
 32178—Dean Blanchard, Partner, Geo. W. Blanchard & Co., Woburn, Mass.  
 32179—Sidney C. Blanchard, 695 Main St., Winchester, Mass.  
 32180—Charles D. Cary, Salesman, Geo. J. Barker Lbr. Co., Waltham, Mass.  
 32181—Granville B. Fuller, Salesmanager, G. Fuller & Son, Brighton, Mass.  
 32182—Bernard W. Knowlton, Sales Agent, Lanier & Paterson Lbr. Co., & Krauss Bros. Lbr. Co., New Orleans and Seattle, 77 Bedford St., Boston, Mass.  
 32183—Henry Edwin Lewis, Salesman, Dix Lbr. Co., Cambridge, Mass.  
 32184—Henry Lewis Ling, Salesman, W. A. Webster Co., Watertown, Mass.  
 32185—Vernon M. Mattson, Salesman, Watertown Lbr. Co., Watertown, Mass.  
 32186—Paul W. Rochem, Sales Manager, W. A. Webster, Watertown, Mass.  
 32187—Frank S. Roche, Manager, Boston Branch, Wm. Schuett Co., New York City.  
 32188—William L. Smith, Treasurer, Lexington Lbr. Co., Lexington, Mass.  
 32189—Herbert C. Veno, President, Basley Lbr. Co., Newtonville, Mass.  
 32190—Raymond Wilson, Salesman, Geo. J. Barker Lbr. Co., Waltham, Mass.  
 32191—Frank R. Wilcox, Stockholder, Basley Lbr. Co., Newton, Mass.  
 32232—Frank E. Glynn, Manager, Webster Lbr. Co., Watertown, Mass.  
 32233—Harold W. Cole, Manager, Geo. W. Blanchard, Arlington, Mass.  
 32234—Thomas H. Bassett, Manager, Buttrick Lbr. Corp., Waltham, Mass.  
 Concatenation No. 2254, Corinth, Miss., August 19, 1922.  
 32192—Marshall M. Austin, Manager, Corinth Planing Mill, Corinth, Miss.  
 32193—Joseph P. Bailey, Hardwood Inspector, Alcorn Lumber Co., Corinth, Miss.  
 32194—Aubrey U. Meadows, Manager, Corinth Hardwood Co., Corinth, Miss.  
 32195—William M. Messer, Owner, Alcorn Lbr. Co., Corinth, Miss.

32196—William P. Nixon, Sales Department, W. N. Nixon, Box 45, Padon, Miss.  
 32197—Percy E. Patterson, Corinth, Miss.  
 32198—James B. Potts, R. F. D. No. 3, Corinth, Miss.  
 32199—Edward Clarence Thompson, Partner, Hubert F. Young Lbr. Co., Corinth, Miss.  
 Concatenation No. 2555, Beaumont, Tex., August 26, 1922.  
 32200—Robt. S. Barber, Secretary-Treasurer, Southern Land & Lbr. Co., Beaumont, Tex.  
 32201—Edward C. Bracken, General Manager, Beaumont Cham. of Com., Beaumont, Tex.  
 32202—Fred B. Chambers, Traveling Salesman, E. L. Wilson Hdw. Co., Beaumont, Tex.  
 32203—Jno. B. Channing, Sup. of Opr., Lutcher Moore Lbr. Co., Orange, Tex.  
 32204—Guy W. Cheesman, Manager and Assistant Secretary, Geo. W. Length Lbr. Co., Beaumont, Tex.  
 32205—Paul C. Collier, Pope Lbr. Co., Hillister, Tex.  
 32206—Robert B. Coart, Traveling Salesman, Lufkin Fdry. & Mach. Co., Lufkin, Tex.  
 32207—Thomas F. Cruise, Assistant General Manager, Thompson & Ford Lbr. Co., Grayburg, Tex.  
 32208—Charles G. Crye, Manager Pine Department, W. A. Nichols & Co., Beaumont, Tex.  
 32209—Fred J. Doucette, Manager, P. A. Doucette, Sour Lake, Tex.  
 32210—Robert Lee Dunn, Plant Foreman, Thomson & Ford Lbr. Co., Grayburg, Tex.  
 32211—Robert James Gauntlett, Thompson-Ford Lbr. Co., Grayburg, Tex.  
 32212—Robert J. Halliday, President, Turnbow Lbr. Co., Beaumont, Tex.  
 32213—Thomas H. Howell, Vice-President, Turnbow Lbr. Co., Beaumont, Tex.  
 32214—Andrew K. Johnson, Assistant Manager and Shipping Clerk, Miller Vidor Lbr. Co., Beaumont, Tex.  
 32215—Thomas H. Kelly, Salesman, Fairbanks Co., New Orleans, La.  
 32216—Chas. M. Mabry.  
 32217—Edwin W. Mackenzie, Office Manager, Green Moore & Co., Storks, La.  
 32218—Arthur L. Marek, Reporter, The Enterprise Lbr. Co., Beaumont, Tex.  
 32219—Ralph S. Masterson, Superintendent, Keith Lbr. Co., Beaumont, Tex.  
 32220—Benjamin C. McDonough, Latcher & Moore, Orange, Tex.  
 32221—William O. McKinnon, Secretary, Howe Lbr. Co., Beaumont, Tex.  
 32222—Benjamin F. Mitchell, Salesman, Turnbow Lbr. Co., Beaumont, Tex.  
 32223—William T. Moore, Salesman, Turnbow Lbr. Co., Beaumont, Tex.  
 32224—Rodney D. Naylor, Salesman, Miller & Vidor Lbr. Co., Beaumont, Tex.  
 32225—Clyde A. Pedigo, Secretary-Treasurer Manager, Daucette Lbr. Co., Hull, Tex.  
 32226—Hugh H. Perry, Salesman, Keith Lbr. Co., Beaumont, Tex.  
 32227—James A. Robinson, Auditor, Keith Lbr. Co., Beaumont, Tex.  
 32228—Norman D. Tevis, Reporter, The Beaumont Enterprise, Beaumont, Tex.  
 32229—Peyton F. Thomas, Salesman A. L. Carter Lbr. Co., Beaumont, Tex.  
 32230—Jacob M. Westbrook, Vice President, Home Lbr. Co., Beaumont, Tex.  
 32231—Archie T. Wright, Hardwood Inspector, Keith Lbr. Co., Beaumont, Tex.  
 Concatenation No. 2256, Atlanta, Ga., August 26, 1922.  
 32235—Hinton Blackshear, Willingham-Tift Lbr. Co., Atlanta, Ga.  
 32236—Dana A. Creel, Randall Bros., Inc., Atlanta, Ga.  
 32237—Forest R. Davis, Salesman, J. W. Zuber Lbr. Co., Atlanta, Ga.  
 32238—James Evans, Proprietor, The Hardwood Lbr. Co., Atlanta, Ga.  
 32239—Thomas E. Foster, Willingham Tift Lbr. Co., Atlanta, Ga.  
 32240—Zach R. Hardgrave, Superintendent of Mill, Phoenix Plg. Mill Co., Atlanta, Ga.  
 32241—Jeff D. Johnson, Phoenix Plg. Mill Co., Atlanta, Ga.  
 32242—Edward D. Morrison, Salesman, Brooks Scanlon Corp., East Port, Fla.  
 32243—Daniel O. Need, Manager, Geo. R. Jones & Co., Seaside, Ga.  
 32244—Paul Patton, Randall Bros. Inc., Atlanta, Ga.  
 Concatenation No. 2257, St. Louis, Mo., September 1, 1922.  
 32245—Robert Abeles, President, Abeles & Trussig Lbr. & Tie Co., 514 Commercial Bldg., St. Louis, Mo.  
 32246—A. W. Goehausen, Salesman, Milne Lbr. Co., St. Louis, Mo.  
 32247—Clarence J. Schwind, Yard Foreman, J. B. Reis Lbr. Co., Belleville, Ill.  
 32248—Walter G. Sutherland, General Manager, Sutherland Tie Co., Bunker, Mo.  
 Concatenation No. 2258, Chicago, Ill.  
 32249—Vernon John Euler, Manager, Chicago Office, Chas. W. Fish Lbr. Co., of Elcho Wise, 1510 Otis Bldg., Chicago, Ill.  
 32250—Guy S. Slocath, District Sales Manager, Central Warehouse Lbr. Co., Minnesota  
 32251—Laurence W. Wiseman, partner, A. G. Wineman & Sons, Greenville, Miss.

**Have You Paid Your 1923 DUES?**



Make remittance payable to  
**H. R. ISHERWOOD,**  
 Sec'y.-Treas.  
 1174 Arcade Building  
 St. Louis, Mo.

**1922 NEW MEMBERS**  
 Added from August 16 to September 1, 1922

Concatenation No. 2252, Knoxville, Tenn., August 16, 1922.  
 32164—John William Blume, Vice-President, Standard Builders Sup. Co., Columbia, S. C.  
 32165—W. H. Cain, Secretary, Chavannes Lbr. Co., Knoxville, Tenn.

Concatenation No. 2259, Tacoma, Wash., August 23, 1922.  
 32252—Harold Douglas Dowling, Reporter, Tacoma News-Tribune, Tacoma, Wash.

**1923 NEW MEMBERS**  
 Added from September 5 to September 9, 1922  
 (Reports received too late to include in 1922 Report)

Concatenation No. 2260, New York City, N. Y., September 5, 1922.  
 32253—Frank T. Cashman, Treasurer, Long Beach Lbr. Co., Long Beach, N. Y.  
 32254—Gross Irwin, Chief Inspector, Long Beach Lbr. Co., Long Beach, N. Y.  
 32255—William C. Galer, Office Manager, Long Beach Lbr. Co., Long Beach, N. Y.  
 32256—James Owens, Superintendent, Long Beach Lbr. Co., Long Beach, N. Y.

The Alton J. Hager Concatenation No. 2261, Lansing, Mich., September 6, 1922.

32257—Frank G. Benedict, Manager Branch Yard, Rikeed Lbr. Co., Lansing, Mich.  
 32258—Claro W. Bliss, General Manager, Lansing Lbr. Co., Lansing, Mich.  
 32259—Robert C. Corlett, Manager R. J. Corlett & Co., Lansing, Mich.  
 32260—Norman B. Cove, President, Cove Lbr. & Finish Co., Lansing, Mich.  
 32261—L. Z. Hager, Yard Foreman, Hager Lbr. Co., Lansing, Mich.  
 32262—Benjamin F. Hall, Jr., President, Hall Lbr. Co., Lansing, Mich.  
 32263—Claro L. Ingels, Vice President and Manager, Williamson Lbr. & Coal Co., Williamson, Mich.  
 32264—J. Clyde Kinney, Salesman, Collier Barrett, Toledo, Ohio.  
 32265—William F. Kraus, Owner, W. F. Kraus, De Witt, Michigan.  
 32266—Morris J. Long, Secretary-Treasurer, Hager Lbr. Co., Lansing, Mich.  
 32267—Anson Longstreet, President, Longstreet Lbr. Co., Lansing, Mich.  
 32268—Rauly P. McDonald, Secretary-Treasurer, Capital City Lbr. Co., Lansing, Mich.  
 32269—Henry G. McKee, Salesman, Hager Lbr. Co., Lansing, Mich.  
 32270—Walter P. Mauer, President, Capital City Lbr. Co., Lansing, Mich.  
 32271—Donald S. Olds, Secretary and General Manager, Hall Lbr. Co., Lansing, Mich.  
 32272—G. H. Shepard, Secretary Treasurer and Manager, Howe Shepard Lbr. Co., Dimondale, Mich.

The W. A. Hadley Concatenation No. 2262, Detroit, Mich., September 9, 1922.

32273—Harry H. Barger, Secretary Treasurer, F. M. Sibley Lbr. Co., Detroit, Mich.  
 32274—Patrick J. Currier, Assistant to President, Wm. P. Ternes Co., Detroit, Mich.  
 32275—Chas. S. Hadley, Assistant Manager, S. Hadley Lbr. Co., Chatham, Ont., Canada.  
 32276—Arthur F. Lennart, Detroit Door & Sash Co., Detroit, Mich.  
 32277—Kenneth L. McDonald, Secretary, Suburban Lbr. Dealers Assn., Detroit, Mich.  
 32278—Albert M. Muekey, Sales Manager, Wm. P. Ternes Co., Detroit, Mich.  
 32279—Frank D. Smith, Assistant Attorney, Detroit Lbr. Dealers Assn., Detroit, Mich.  
 32280—Leo D. Spotswood, Detroit L. D. Assn., Detroit, Mich.  
 32281—Porter E. Stone, Institute Executive, National Retail Lbr. Drs. Assn., Chicago, Ill.  
 32282—Robert S. Wright, Salesman, Restrick Lbr. Co., Detroit, Mich.  
 32283—A. Youmans, Salesman, Detroit Door & Sash Co., Detroit, Mich.

Concatenation No. 2263, Seattle, Wash., September 9, 1922.

32284—Edward S. Beal, Sales Manager, Klement & Kennedy Porton, Wash.  
 32285—Carl Blackstock, President and Manager, Blackstock Lbr. Co., Seattle, Wash.  
 32286—James E. Brennan, Gate Clerk, Pacific Coast Shippers Ass'n., Seattle, Wash.  
 32287—Elmer R. Carlson, Office Manager, Carlburg Mill & Timber Co., Seattle, Wash.  
 32288—Emil Hanson, Freight Claim Agent, West Coast Lumbermen Assn., Seattle, Wash.  
 32289—Walter S. Hillman, Pacific Coast Shippers Ass'n., Seattle, Wash.  
 32290—Alfred B. Johnson, Co-Partner, City Millwork Co., Tacoma, Wash.  
 32291—Charles S. Milne, Buyer, A. C. Dutton Lbr. Corp., Seattle, Wash.  
 32292—James E. Morris, J. E. Morris Lbr. Co., Seattle, Wash.  
 32293—Lionel J. Phillips, Supervising Operations, The Wheeler Osgood Co., Tacoma, Wash.  
 32294—Everett W. Shew, Superintendent, Washington Fir Finish Co., Seattle, Wash.  
 32295—Paul J. Snapp, Pacific Coast Shippers Ass'n., Seattle, Wash.  
 32296—Clark W. Thompson, Partner, City Millwork Co., Tacoma, Wash.

**MEMBERS REINSTAT-  
ING, BEAUMONT,  
TEXAS, AUGUST 26**

No. Name Address and City.  
 20829—Dunsmuir M. Hall, 437 Keith Bldg., Beaumont.  
 20841—Otis R. Gray, 210 Alexander Bldg., Beaumont.  
 20000—William D. Phillip, P. O. Box 802, Beaumont.  
 20101—J. O. Robinson, 1445 Hazel Ave., Beaumont.  
 20103—William C. Steinbogen, P. O. Box 633, Beaumont.  
 20457—William E. Reynolds, Box 170, Beaumont.  
 20606—Carl E. Locke, Box 028, Beaumont.  
 20808—William W. Moore, 408 Perlestein Bldg., Beaumont.  
 20818—George D. Anderson, 430 Keith Bldg., Beaumont.  
 18103—Albert M. Huffman, Box 841, Beaumont.  
 22878—Richard W. Deshon, 304 Perlestein Bldg., Beaumont.  
 28854—John E. Lowe, Storks, La.  
 27503—Hubert B. Oxford, Box 633, Beaumont.  
 28200—J. D. Birdwell, Box 633, Beaumont.  
 28211—William M. Clapp, Gulf Mfg. & Lbr. Co., Beaumont.  
 28222—Owen C. Johnson, Box 233, Beaumont.  
 28229—Benjamin F. Newsum, Beaumont.  
 28709—Lloyd L. Chipman, San Jacinto.  
 15020—Charles H. Sternberg, Beaumont.  
 6153—Charles H. Stevens, e-o Hotel Beaumont, Beaumont.  
 8020—Jimmerson M. LaGrone, Blanchard.  
 8076—William P. Wallace, Grayburg.  
 10608—John L. Lyons, 205 Alexander Bldg., Beaumont.  
 10017—LeRoy W. King, Box 928, Beaumont.  
 10036—Wm. Q. Wells, 11th & Ft. Worth St., Port Arthur.  
 11354—Clarence L. Ruth, 552 Keith Bldg., Beaumont.  
 12270—Lloyd H. Harris, Box 338, Beaumont.  
 12463—Hubert L. Baker, Platonville, La.  
 14502—William A. Bowie, Box 846, Beaumont.  
 15733—Thomas H. Hunter, Jr., 1304 Orange St., Beaumont.  
 15901—Joseph P. Jones, e-o Pickett Jones, Beaumont.  
 15905—William C. Keith, 546 Keith Bldg., Beaumont.  
 5581—Morris L. Womack, e-o The Beaumont Lbr. Co., Beaumont.  
 4904—Christopher S. Hanagan, P. O. Box 301, Mobile, Ala.

**REINSTATEMENTS  
FOR 1923**

No. Name Address and City.  
 10730—Peter B. Kyne, 518 Hollywood Security Bldg., Hollywood, Calif.  
 3180—John J. Comerford, Detroit Lbr. Co., Detroit, Mich.  
 3701—James Mullall, Mullall Lbr. Co., Owosso, Mich.  
 7402—Eugene H. Crain, Paupkecheicht Lbr. Co., Chicago, Ill.  
 12430—Granville W. Zeigler, St. Joseph Valley Lbr. Co., St. Joseph, Ind.  
 14124—Albert G. Benner, Lumberman's Mut. Ins. Co., Mansfield, Ohio.  
 18064—Chas. E. Trelick, Hantramek Lbr. Co., Detroit, Mich.  
 22755—Robt. H. Brown, 1250 Helen Ave., Detroit, Mich.

**Write or wire**  
 us at once information regarding any position vacant on the road, in the office, about the mill or the yard, that we can pass on to some qualified  
**Brother Hoo-Hoo**  
 who is seeking an opportunity for employment. By so doing you are helping us to help you  
 fulfil your obligation

24344—Albert C. Blixburg, Bigelow Cooper Co., Bay City, Mich.  
 25691—C. H. Weedon, Richie Halstead & Quick, Cincinnati, Ohio.  
 555—Marion K. Fletcher, Keith Lbr. Co., Beaumont, Texas.  
 8728—Walter B. Nettleton, Nettleton Lbr. Co., Seattle, Wash.  
 20418—Fred T. Satterford, Satterford Exp. Lbr. Corp., Seattle, Wash.  
 20530—Toht W. Adair, Burton-Baebie Lbr. Co., Seattle, Wash.  
 21745—W. C. Strang, C. M. Post Box & Lbr. Co., Seattle, Wash.  
 24835—C. A. Bergstrom, McDonald & Harrington, Los Angeles, Calif.  
 28257—John B. McSorley, J. F. Cresly & Co., Omaha, Nebr.

**REGISTRATION LIST OF  
THE THIRTY-FIRST  
ANNUAL CONVENTION**

Name	Address
John J. Fountain	Detroit, Mich.
Thos. J. Anderson	Buffalo, N. Y.
F. W. Naylor	New York, N. Y.
W. S. Dickson	Kansas City, Mo.
Geo. Wilson-Jones	Chicago, Ill.
W. A. Hadley and wife	Chatham, Ont., Canada
L. D. May	Jacksonville, Fla.
Chas. S. Hadley	Chatham, Ont., Canada
W. J. Barelay	Lansing, Mich.
R. S. Whiting	Seattle, Wash.
C. E. Leung	Detroit, Mich.
W. R. Taft and wife	Detroit, Mich.
George W. Burzyon	Chicago, Ill.
John R. Shaw and wife	Lexington, Ky.
W. W. Kennon	Bay City, Mich.
A. C. Blixburg	Colorado Springs, Colo.
W. E. McClung	St. Louis, Mo.
J. M. Tully	St. Louis, Mo.
Mrs. L. M. Tully	St. Louis, Mo.
F. A. Weaver	Cleveland, Ohio
P. A. Gordon	Detroit, Mich.
John H. Jenks	Detroit, Mich.
E. D. Tennant	St. Louis, Mo.
G. D. LeMaster, wife and daughter	Fresno, Calif.
F. Francis Cook	St. Louis, Mo.
M. M. Ellsberg	Corinth, Miss.
Mrs. M. M. Ellsberg	Corinth, Miss.
H. H. Isherwood	St. Louis, Mo.
Chas. J. Kummer	New York, N. Y.
J. F. Judd	St. Louis, Mo.
G. W. Whitbread and wife	Long Beach, N. Y.
Walter R. Shaw	Elkhart, Ind.
Bert Hanna	Detroit, Mich.
C. C. Mullen	St. Louis, Mo.
Chas. L. Weeks	Detroit, Mich.
Milton Klein	Atlanta, Ga.
G. D. Baehle	Canton, Ohio
Mrs. O. H. Baehle	Canton, Ohio
E. G. Griggs	Tacoma, Wash.
P. A. Simpkin	Santa Monica, Calif.
W. M. Welch	Detroit, Mich.
L. D. Gottsahl and wife	Toledo, Ohio
A. J. Hager	Lansing, Mich.
Findley M. Torrence	Xenia, Ohio
A. G. Bretsch	Toledo, Ohio
C. E. Tredeek	Detroit, Mich.
A. A. Rotzien	St. Louis, Mo.
John G. Simon	Cleveland, Ohio
Fred J. Verkerke	Grand Rapids, Mich.
E. A. Nichols	Detroit, Mich.
Leo D. Spotswood	Detroit, Mich.
W. P. Bullinger	Detroit, Mich.
H. W. Ecker	Bikhar, Ind.
F. Wm. Myll and wife	Detroit, Mich.
H. F. Jones	Detroit, Mich.
A. S. Porter	Cleveland, Ohio
Mrs. A. S. Porter	Cleveland, Ohio
Henry Otis and wife	Detroit, Mich.
Carroll C. McLean	Ditch Run, Mich.
A. H. Ruth	Chicago, Ill.
Mrs. A. H. Ruth	Chicago, Ill.
Adolph Prund	Detroit, Mich.
Robert Brown	Detroit, Mich.
F. M. Baker	Chicago, Ill.
Albert Benjamin Conn	Chicago, Ill.
John G. McIntosh	Seattle, Wash.
Mrs. J. G. McIntosh	Seattle, Wash.
Frank G. Link	Atlanta, Ga.
C. J. Ashforth	Lowellville, Ohio
E. C. Robinson	Alexgan, Mich.
C. J. Boyes	Bay City, Mich.
Fred C. Westover	Detroit, Mich.
John J. Comerford	Grand Rapids, Mich.
Archie Fisher	Grand Rapids, Mich.
L. L. Clark	Detroit, Mich.
G. W. Ziegler	South Bend, Ind.
T. W. Buidle	St. Louis, Mo.
Mrs. T. W. Buidle	St. Louis, Mo.
Henry Corber	Alma, Mich.
L. R. Waters	Detroit, Mich.
Douglas Malloch	Chicago, Ill.

MEMBERS WHOSE DEATHS WERE REPORTED DURING THE YEAR

Table with columns: No., Name, City. Lists members who died during the year, including R. B. Fleming, E. A. Donnelly, W. H. Talbot, etc.

RECORD OF WORK IN JURISDICTIONS

Table with columns: JURISDICTION No., Description, No. Concats., No. Initiates. Lists various jurisdictions and their respective statistics.

Table with columns: Position of Member, Name, New Members. Lists positions of members in the Supreme Nine and their new members.

RECORD OF WORK IN VICEGERENCIES

Table with columns: State, District, No. Concats., No. Initiates. Lists vicegerents across various states and their work statistics.

VICEGERENTS' RECORD FOR NINE PLACES

Table with columns: Vicegerent, City, District, No. of Members. Lists the record for nine places across different districts.

HOO-HOO HOMES

Table with columns: City, Hotel Name. Lists various Hoo-Hoo homes and the hotels where they are located.

HOO-HOO SETTING A FOREST MEMORIAL

(Continued from page 34.)

of those who have widely served Hoo-Hoo and the lumber trade. No Memorial human hands could carve would be half so glorious as one of these wonderful survivors of the dead centuries.

Several tracts have been investigated during the year and at the Annual held in Detroit on September 9, R. A. Hiccox and Frank W. Trower, of San Francisco, and David Woodhead, of Los Angeles, recommended two tracts, one the undedicated portion of the tract bought by Dr. Phillips and from which the Col. Bolling memorial with its stately trees has been already segregated to the state of California, and the other a piece of exquisite beauty along the South Fork of the Eels River. The Annual referred the decision to the new officers of the Order.

It is to be confidently anticipated that the year will see the selection and financing of this worthy project.

With much pleasure it is to be noted that the project has led to the desire to secure tracts of Douglas fir, western pine and yellow pine and cypress which may be also dedicated to the enjoyment of those who follow us and who may find God walking morning and evening amid the unspoiled beauty of the bits of the great forest gardens. He set for His own and man's delight.